BSCCL





বাংলাদেশ সাবমেরিন ক্যাবল কোম্পানী লিমিটেড (বিএসসিসিএল)
Bangladesh Submarine Cable Company Limited (BSCCL)





বাংলাদেশ সাবমেরিন ক্যাবল কোম্পানী লিমিটেড (বিএসসিসিএল)

Bangladesh Submarine Cable Company Limited (BSCCL)



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Letter of Transmittal

02 October 2017

To.

The Shareholders, Bangladesh Securities and Exchange Commission, Dhaka Stock Exchange Limited, Chittagong Stock Exchange Limited, Registrar of Joint Stock Companies and Firms,

Respected/Honorable Sir(s)

Annual Report for the year ended on 30 June 2017.

The undersigned, on behalf of the Board of Directors and Management of BANGLADESH SUBMARINE CABLE COMPANY LIMITED (BSCCL), is pleased to present herewith the Annual Report for the year ended on 30 June 2017 alongwith the audited Financial Statements (Statement of Financial Position, Statement of Comprehensive Income, Statement of Changes of Equity, Statement of Cash Flows and Notes) for the above mentioned period of the Company.

Thanking you,

Yours Truly,

Md. Abdus Salam Khan, FCS

Company Secretary



NOTICE OF THE 9TH ANNUAL GENERAL MEETING

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NOTICE is hereby given that the 9th Annual General Meeting of the Shareholders of the BANGLADESH SUBMARINE CABLE COMPANY LIMITED (BSCCL) is scheduled to be held at SMW-5 Submarine Cable Landing Station, Alipur, Kuakata, Patuakhali on Saturday, the 21 October 2017 at 11.00 A.M. to transact the following businesses:

Businesses:

Agenda #	1	To receive and adopt the directors' report and the audited financial statements for the year ended on 30 June 2017 together with auditors' report thereon.
Agenda #	2	To declare dividend for the year ended on 30 June 2017.
Agenda #	3	To elect directors as per article # 120, 121 and 122 of the articles of association of the company.
Agenda #	4	To appoint auditors for the financial year 2017-18 and fix their remuneration.
Agenda #	5	To approve the appointment of Managing Director of BSCCL.

All the Shareholders are requested to kindly make it convenient to attend the AGM.

BY ORDER OF THE BOARD

Dated : Dhaka 02 October 2017 Md. Abdus Salam Khan, FCS

Company Secretary
Phone: 8879240
E-mail: salam_bsccl@yahoo.com

Note:

- The shareholders whose names were appeared in the Share Register of the company or in the Depository Register on the Record Date i.e. 20 September 2017 will be entitled to attend the Annual General Meeting and to receive the dividend.
- Members entitled to attend at the Annual General Meeting may appoint a Proxy to attend and vote on his/her behalf. The Proxy form must be affixed with requisite revenue stamp and must be submitted to the Registered Office of the company not less than 72 hours before the time fixed for the Annual General Meeting.
- No benefit in cash or kind other than in the form of cash dividend or stock dividend, shall be paid to the holders of
 equity securities in terms of Notification No. SEC/CMRRCD/ 2009-193/154 dated 24 October 2013 for attending the
 AGM of the Company.
- Members are requested to submit to the company's share office on or before 05 October 2017, their written
 option to receive dividend. In case of non-submission of such option within the stipulated time, the dividend will be
 paid as deemed appropriate by the company.
- The Annual Report will be sent by Courier to all members and it is also available in the Company's website at www.bsccl.com



Vision, Mission & Strategic Objectives

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রুপকল্প

বাংলাদেশে বিশ্বমানের আদর্শ ও উচ্চগতি সম্পন্ন আন্তর্জাতিক টেলিযোগাযোগ সেবা প্রদানে নেতৃস্থানীয় সংস্থা হিসেবে প্রতিষ্ঠা অর্জন এবং ইন্টারনেট ও যোগাযোগ প্রযুক্তির কল্যাণ সমূহ জনগনের দোরগোড়ায় পৌছে দেয়া।

Vision

To be the premier company as High Quality Bulk Capacity Global Telecommunications service provider bringing the benefits of Internet and Communications Technology to the doorsteps of the people.

অভিলক্ষ্য

- আধুনিক প্রযুক্তির ব্যবহারের মাধ্যমে বিস্তৃত টেলিযোগাযোগ সেবা প্রদান।
- 🔳 সর্ব প্রকার আন্তর্জাতিক ভয়েস ও ডেটা সংযোগের জন্য সাবমেরিন ক্যাবল ও অপটিক্যাল ফাইবার নেটওয়ার্কের মাধ্যমে ব্যান্ডউইডথ প্রদান।
- বিশ্বব্যাপী বিস্তৃত তথ্য-মহাসড়কে বাংলাদেশকে সংযুক্ত করা ।
- জাতীয় তথ্য ও যোগায়োগ প্রযুক্তি ক্ষেত্র-কে শক্তিশালী করা।
- 🔳 সরকারের সংশ্লিষ্ট নীতিমালা, আইন ও বিধিমালার আলোকে টেলিযোগাযোগ ও তথ্য প্রযুক্তি সেবার সকল সুবিধা গ্রহণে বাংলাদেশের জনগণকে সার্বিক সহায়তা করা।

Mission

- To provide road-spectrum telecommunication services using state-of-the art technology.
- To provide Bandwidth service for all kinds of international voice and data circuits through the submarine cable and optical fiber networks.
- To connect Bangladesh to the global information super highway.
- To strengthen the national ICT sector.
- To help the people of Bangladesh getting full benefit of the Telecommunications & IT services promoted by the Policies, Acts and Regulations of the Government.

কৌশলগত উদ্দেশ্য

- একটি সক্রিয় জাতীয় এবং বিশ্বব্যাপী টেলিযোগাযোগ নেটওয়ার্ক-এ গ্রাহকের সহজ সংযোগ নিশ্চিত করা।
- 🔳 গ্রাহকদের জন্য সক্রিয় ও সহজ সংযোগের মাধ্যমে জাতীয় এবং বিশ্বব্যাপী টেলিযোগাযোগ নেটওয়ার্ক-এর সেবা প্রদান করা।
- ডেটা, ভয়েস ও ভিডিও-এর সহযোগে "ট্রপল প্লে কমিউনিকেশন" সেবার প্রবর্তন করা।
- 🔳 স্বল্প মূল্যে উচ্চ মানের আন্তর্জাতিক টেলিফোন ট্র্যাফিক পরিবহণে সক্ষম সেবা নিশ্চিত করা।
- ক্রমবর্ধমান ব্যাভউইডথের চাহিদা পুরণ এবং একটি টেকসই কোম্পানী হিসেবে বিকশিত হওয়া।
- 🔳 দেশে সুষমভাবে ব্যান্ডউইডথের বিকাশমান ব্যবহার অর্জন যাতে ২০২১ সালের মধ্যে ডিজিটাল বাংলাদেশের রূপকল্প বাস্তবায়ন সম্ভবায়ন সম্ভবপর হয়।
- 🔳 দেশের অভ্যন্তরে ও আন্তর্জাতিক বাজারে ব্যান্ডউইড্থ লিজ দিয়ে মোটা অংকের রাজস্ব আয় করা।

Strategic Objectives

- To provide subscribers easy access to an effective national and global telecommunications network.
- To introduce triple play communications facilities comprising of data, voice and video.
- To connect Bangladesh to the global information super highway.
- To ensure high quality international traffic handling at lower cost.
- To flourish as a viable company and to meet the increasing demand of bandwidth.
- To achieve well-balanced growth of bandwidth in the country so that we can attain a "Digital Bangladesh" by the year 2021.
- To earn large revenue for the Government of Bangladesh through domestic as well as international lease of bandwidth.



Background of the Company

Λ.

Bangladesh Submarine Cable Company Limited was originated and incorporated after separating from erstwhile BTTB with assets situated at Jhilongjha, Cox-Bazar named the Landing Station and the equipments thereon and subsequently the equipment installed in Head Office at 191, Tejgaon-Gulshan Link Road, Dhaka-1208. Before the separation the whole project named "Establishment of International Telecommunication System Through Submarine Cable" was undertaken by BTTB participating in an International agreement with an International Consortium namely SEA-ME-WE 4 (South East Asia Middle East Western Europe 4).

A vendor's agreement was signed between the representatives of GoB and the BSCCL on 30 June 2008 incorporating a statement showing a net worth of the company after deducting the liabilities from the assets. The balance is treated as Net Worth payable to the Govt. in share capital. BSCCL obtained IIG & ISP Licenses and the relevant equipment had been installed at the Head Office at Rahmans Regnum Centre, 191/B, Tejgaon-Gulshan Link Road, Dhaka-1208 with the own fund of the Company.

Corporate Information

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Registration No.-

C 71845(4351)/08 Dated 24-06-2008

Registered Office-

Rahmans Regnum Centre (7th & 8th Floor) 191, Tejgaon-Gulshan Link Road Dhaka-1208

Website -

www.bsccl.com

Legal Adviser-

Legacy Legal Corporate Unit C3, Plot # 13, Road # 27 Block # J, Banani Dhaka-1213

Capital Law Chamber-

Unit:22 B (23rd Floor), City Centre 90/1, Motijheel C/A Dhaka-1000

Tax Adviser-

Shahadat Rashid & Co., Chartered Accountants House# 406(1st Floor), Road#29, New DOHS Mohakhali, Dhaka-1206

Auditor

M.J. Abedin & Co., Chartered Accountants National Plaza (3rd Floor) 109, Bir Uttam C.R. Datta Road Dhaka – 1205, Bangladesh

Membership -

SEA-ME-WE 4 (South East Asia Middle East Western Europe 4)
SEA-ME-WE 5 (South East Asia Middle East Western Europe 5)

Bankers

United Commercial Bank Limited (UCBL) Tejgaon-Gulshan Link Road Branch

IFIC Bank Limited Motijheel Branch, Dhaka

Sonali Bank Limited Ruposhi Bangla Hotel Branch, Dhaka.

Landing Station -

Jhilongjha, Cox's Bazar Alipur, Kuakata, Patuakhali

BSCCL Connecting the world

Milestones:

	1
Memorandum of Understanding (MoU) Signing for Joining SMW-4 Consortium	: 04 September 2002
Construction & Maintenance Agreement Signing (SMW-4)	: 27 March 2004
Inauguration of Cox'sbazar Landing Station	: 21 May 2006
Date of Incorporation of Business	: 24 June 2008
Vendor's Agreement with Government	: 30 June 2008
Commercial Launching of Operation	: 01 July 2008
1st Annual General Meeting	: 14 December 2009
Memorandum of Understanding (MoU)Signing for Joining SMW-5 Consortium	: 28 December 2011
Inaugurate Upgrade 3 of SMW-4	: 04 April 2011
Obtaining IIG License	: 04 March 2012
Listing with DSE & CSE	: 14 June 2012
Commercial Operation of IIG Unit	: 01 July 2013
Inauguration of IIG Services	: 09 July 2013
Contract Signing for Joining SMW-5 Consortium	: 07 March 2014
Obtaining ISP License	: 01 June 2015
Contract Signing for Lease of Bandwidth to BSNL (India)	: 06 June 2015
Formal Inagration of Lease of Bandwidth to BSNL (India)	: 23 March 2016
Formal Inagration of SMW-5 Submarine Cable System by Hon'ble PM of Bangladesh	: 10 September 2017
Commercial Operation of SMW-5 Submarine Cable System	: 17 September 2017

Ethics & Code of Conduct

BSCCL has adopted clearly defined Codes of Conduct ("Code"), which reflects BSCCL's values of integrity, respect, trust and openness. It provides clear direction on conducting business, interacting with the community, government and business partners; and general workplace behavior. It also includes guidance on disclosure of conflict of interest situations, maintaining confidentiality and disclosure of information, good practices and internal control, and the duty to report where there is a breach against the Code. The Codes are properly communicated to all the employees including the Board members and others acting on behalf, who are strictly required to abide by them. All of them have certified in writing that they have read and understood the Codes.

Restrictions on dealings in BSCCL Shares by Insiders

The Company has restricted of trading of BSCCL shares by Directors, Employees and other Insiders. The securities laws also impose restrictions on similar transactions. All the Insiders are prohibited from trading in the BSCCL shares, while in possession of unpublished price sensitive information in relation to the Company during prescribed restricted trading period. Directors and Employees are also required to notify their intention to trade in the BSCCL shares prior to initiating the same.

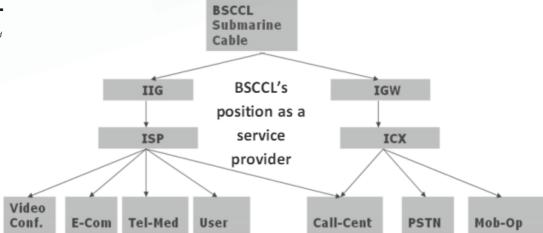
Product and Services

BSCCL is the root service provider of submarine cable bandwidth and handles country's submarine cables and it is also a IIG and ISP service provider. Presently, BSCCL is providing the following services:

- Bandwidth service for different routes and different levels such as STM-1, STM-4, STM-16, STM-64 and 10GE to the International Internet Gateway (IIG) companies through International Private Leased Circuits (IPLC).
- Bandwidth service for different routes and different levels such as E-1, STM-1, STM-4, STM-16 and STM-64 to the International (Voice) Gateway (IGW) companies.
- IP Transit. (Internet Bandwidth) service to the IIGs and ISPs.
- ISP Services



Bandwidth Distribution Flow Chart of BSCCL



Performance at a Glance

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Business Performance

The capacity and utilization level of bandwidth by the company is presented as follows:

Particulars	2016-17	2015-16	2014-15	2013-14	2012-13
Equipped Capacity (Gbps)	500.00*	200.00	200.00	200.00	200.00
Utilization (Gbps)	246.98	132.16	33.52	22.50	38.75
Capacity Utilization (%)	49.40	66.08	16.76	11.25	19.38

^{*} Total System Capacity of BSCCL from SMW-4 and SMW-5 Submarine Cable is 1800 Gbps.

Financial Performance

The comparative financial performance for the last five years is given below:

Particulars	2016-17	2015-16	2014-15	2013-14	2012-13
Revenue (Amount TK. in Million)	1,036.73	618.64	540.68	753.75	1,248.38
Growth in Revenue (%)	67.58	14.42	(28.27)	(39.62)	2.79
Operation Cost of Sales Growth (%)	14.01	18.81	10.79	24.97	16.00
Gross Profit Margin (%)	65.85	49.80	51.66	68.70	84.88
Operating Profit Margin (%)	35.17	23.20	13.10	42.25	72.34
Net Profit Margin (%)	30.70	30.70 26.76		48.07	69.86
Return on Average Asset After Tax (%)	3.36	2.25	2.47	7.68	19.13
Return on Average Equity After Tax (%)	5.48	3.44	3.19	9.05	23.99
Return on Average Capital Employed (%)	4.43	2.65	2.95	11.28	26.60
Direct Cost to Revenue Ratio (%)	34.15	50.20	48.34	31.30	15.12
Administrative Expenses to Revenue Ratio (%)	14.52	20.15	17.93	10.72	4.53
Finance Cost to Revenue Ratio (%)					



Board of Directors of BSCCL

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Chairman

Shyam Sunder Sikder

Secretary, Posts & Telecommunications Division,
Ministry of Posts, Telecommunications & Information Technology (MoPT & IT)

Directors

Jalal Ahmed

Additional Secretary Ministry of Finance.

Md. Azizu/ Islam

Additional Secretary
Posts & Telecommunications Division,
Ministry of Posts, Telecommunications &
Information Technology (MoPT & IT).

Md. Farukuzzaman

Joint Secretary
Ministry of Science & Technology.

Dr. Md. Mahbubul Alam Joarder

Professor Institute of Information Technology University of Dhaka

Col. Md. Arefin Talukder, PSC

Colonel GS, DGFI Ghatail Detachment

Nasir Uddin Ahmed, FCA, FCS

Council Member & Past President, ICAB and Independent Director, BSCCL

Hossain Khaled

Director

Dhaka Chamber of Commerce & Industry
and Independent Director, BSCCL.

Engr. Md. Monwar Hossain

Managing Director
Bangladesh Submarine Cable Co. Ltd.



Brief Description of Chairman

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Mr. Shyam Sunder Sikder, Secretary Posts and Telecommunications Division is an officer of Admin Cadre & belongs to Bangladesh Civil Service 1984 batch. Earlier he had been working as the Secretary of Information and Communication Technology Division. Brief description of his life and works are given below:

Mr. Shyam Sunder Sikder was born in Lonsing village of Naria thana, East Madaripur in greater Faridpur district at that time. Presently it is in Shariatpur District. His father's name is Girendra Mohan Sikder and his mother's name is Krishna Dasee Sikder. He is the third of seven siblings. His adolescence was spent by observing soil-water, canal-river and grains-green of the nature in rural environment.

Education: He started his first education at South Lonsing Primary School in his own village. Studied there up to fifth class. Later, for some time after studying secondary education at Naria Bihari Lal High School, he was admitted to Feni Model High School. He passed S.S.C in Science group from Feni Model High School. He passed H.S.C in Science group and B.Sc. degree from Feni College. Then he was admitted to the statistics Department of the Chittagong University and obtained his M.Sc. degree in 1981. He obtained M.B.A degree in first class from Northern University in 2008.

Career: Basically, he started his career as a teacher. After that he joined the Bangladesh Bank as an officer in 1984. Then he passed the B.C.S Examination in 1984 and joined the Administration cadre. He worked in various posts in field Administration and important Ministries. After being promoted to the position of Deputy Secretary he became the Secretary of Bangladesh Land Port Authority. Then he joined as Director of BPATC Saver. After being promoted to the post of joint Secretary he joined under the Establishment Ministry and later joined the Ministry of Cultural Affairs. During his service tenure there, he was promoted as Additional Secretary and worked in the Ministry of Housing and Public works. In 2013 he joined BSCIC as Chairman. After that, he served as Secretary of the Information and Communication Technology Division from 18/09/2014 to 05/03/2017. Then he started working as Secretary of Posts and Telecommunications Division since 19/03/2017.

Literary work: He is devoted to Bengali literature. There are many books of Poetry, articles, Short stories, rhymes, travel stories, editorial, research and educational work etc written by him. He also wrote about Bangladesh liberation war and about digital Bangladesh. Continuously he is writing about so many things. Day by day the area is growing bigger.

Brief Description of Directors

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Mr. Md. Azizul Islam, Additional Secretary (Telecom), Post and Telecommunications Division, Ministry of Post, Telecommunications and Information Technology is a member of Bangladesh Administrative Service. He was born on November 01, 1962 in Nilphamari. He passed B.Sc. Ag. Econ (Hons) in 1883 and M.SS (Government & Politics) from Asian University of Bangladesh, Dhaka. He is the proud son of Late Shamser Ali & Late Shakhina Khatun. He belongs to Bangladesh Civil Service 1985 batch. Before Joining the Administrative service he worked as a Scientific Officer BAU Research System in Bangladesh Agricultural university Mymensingh and then joined as Senior Officer, Janata Bank, Head Office, Dhaka. He joined this ministry on April 29, 2017 as Additional Secretary before that he was performing as the Asistant Commissioner. AC land, District Anticorruption officer, Upazilla Nirbahi officer, Senior Assistant Secretary, Additional Deputy Commissioner, Secretary BPDB, Member finance BPDB and Additional Secretary the Ministry of Industries. He took part in different senior level training program at home and abroad. As a part of his responsibility he attended different meetings, summits, workshops and negotiation sessions in international arena.

BSCCL Connecting the world

Brief Description of Directors

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Mr. Jalal Ahmed, Additional Secretary, Ministry of Finance & Director, BSCCL. He was born in January 03, 1961. He obtained Masters degree from Dhaka University. He was promoted to the rank of Additional Secretary to the Government in October 10, 2011. He joined Ministry of Finance as Additional Secretary in September 2012. He was trained on various administrative and financial affairs inside and outside the country. Apart from being a Director of the Bangladesh Submarine Cable Company Limited, he is representing Finance Division in British American Tobacco, Bangladesh Telecommunication Company Limited, Bangladesh Services Limited, IFIC Bank Ltd. & IPDC as a Director. He joined Bangladesh Civil Service (Administration) Cadre in 1983. Mr. Ahmed was Vice Chairman of Export Promotion Bureau (EPB), the Trade Promotion Body of the country (August 2010 – October 2011). During that period, the country attained export growth history (i.e. 41.47%) which has not happened ever before. Earlier he was Chairman, Bangladesh Oil, Gas and Minerals Corporation (Petrobangla), one of the largest Public Enterprise of Bangladesh.



Mr. Md. Farukuzzaman, Joint Secretary, Ministry of Science and Technology & Director, BSCCL. He was born in January 01, 1964. He obtained Masters degree from Dhaka University. He joined Bangladesh Civil Service (Administration) Cadre in 1993 He was promoted to the rank of Joint Secretary to the Government in November 27, 2016. As a part of his responsibility he attended different meetings, summits, workshops and negotiation sessions in international arena. He joined Ministry of Science and Technology in May 2012.



Colonel Md. Arefin Talukder, PSC, Colonel GS, DGFI, Ghatail Detachment and Director BSCCL. He was born on 14 December 1968 in Tangail. He was commissioned in the 'Corps of Signals' of Bangladesh Army on 22 December 1989. He is a graduate from Chittagong University and also from Bangladesh University of Engineering and Technology (BUET) in Electrical and Electronics Engineering. He also completed his Masters of Defence Studies (MDS) from National University. Colonel Md. Arefin Talukder, psc is a graduate of Defence Services Command and Staff College (DSCSC), Mirpur, Bangladesh. He was also trained on various communications and IT related matters in home and abroad.

As a peacekeeper he participated in Two United Nations Mission namely United Nations Mission in Congo (MONUC) as Military Observer in 2004 and in United Nations Mission in Sudan (UNMIS) as Chief Operations Officer in 2010-2011. He is a widely traveled person and traveled many countries across Asia, Africa, Australia and Europe.



Mr. Hossain Khaled, Director, Dhaka Chamber of Commerce and Industry (DCCI) is a versatile new age business personality. He obtained his BBA in Accounting from the University of Toledo, Ohio and MBA degree in International Banking from Texas A&M University (TAMU), Texas, USA. Mr. Khaled joined the family conglomerate of Anwar Group of Industries during the year 2000. Since then he has held and led successfully many portfolios among which few noteworthy ones are his being the youngest President of Dhaka Chamber of Commerce & Industry and Co-Chairman of Bangladesh Better Business Forum. He was elected as the President of Dhaka Chamber of Commerce & Industry twice. Mr. Khaled also holds director positions of number of companies of Anwar Group.



Brief Description of Directors





Dr. Md. Mahbubul Alam Joarder, is a Professor of the Institute of Information Technology (IIT), University of Dhaka and trustee member, Rajshahi Science and Technology University. He also served as Director of the Institute of Information Technology (IIT) and as Provost, Sir Salimullah Muslim Hall, University of Dhaka. He received a B.Sc. in Applied Physics & Electronics from Dhaka University in 1990, and an M.Sc. from the same University in 1991. He received his Ph.D. in Computer Science & Engineering (Information Systems) from the University of Ibaraki, Japan in 2002. From 2005 to 2007, he was the PiL(Partners in Learning) advisor of Microsoft Bangladesh Ltd.

Last few years, he successfully implemented some projects for the betterment of the Dhaka University. One is Remodeling of the two modern computer lab with the assistantship of KOICA in his Institute, Institute of Information Technology (IIT), University of Dhaka and another was Campus Network for Dhaka University under the guidance of University Grants Commission of Bangladesh funded by the World Bank. As an independent consultant, he completed many projects, two most successful projects are Public Investment Management (PIM) of Planning Commission's (PC) Programming Division and making a report which is intended to provide objective assessment of the current IT Systems and Architecture, and to make concrete, practical recommendations for improvement funded by the World Bank, SGL for windows funded by Ibaraki University, Japan.

Now, He is serving as Director of Bangladesh submarine cable company limited.

His research interests center on improving the understanding, design, and performance of non-linear systems, recognition problems, computer simulation of complex systems and risk factors in software engineering. He has already published more than 33 research papers and 02 books in his field. He serves as a reviewer in many peer to peer national and international conferences and journals. He has given numerous invited talks and tutorials, and consultant to companies involved in Internet technologies home and abroad.



Mr. Nasir Uddin Ahmed, is a Chartered Accountant by profession, who passed CA in 1987 and was awarded ICAB Medal for his outstanding performance in CA Intermediate examination. Nasir worked for more than two decades in two British MNCs, British American Tobacco Bangladesh and Coats Bangladesh, who left corporate jobs in 2010 as Finance Director of Coats Bangladesh and started public practice.

Nasir was the President of the Institute of Chartered Accountants of Bangladesh (ICAB) and has been a Council Member since 2001. He was a Board Member of South Asian Federation of Accountants (SAFA).

He is a fellow member of ICAB and an associate member of Chartered Institute of Management Accountants (CIMA), UK. He also holds membership of various professional institutions at home and abroad.

He was Board Director in many companies and organization namely, Bangladesh Commerce Bank Ltd., Dhaka Stock Exchange Ltd., BTCL, Coats Bangladesh Ltd., Coats Crafts Bangladesh Ltd., Leads Corporation Ltd. etc. Currently he is in the Board of Popular Pharmaceuticals Ltd. and Color City Ltd.

We worked as a member of Expert Panel and Jury Board of Dhaka Stock Exchange Ltd.

He was General Secretary of Dhaka University Accounting Alumni and served for a term of two years.

Nasir holds a first class in Bachelor of Commerce with honours in Accounting and also Post Graduation in the same subject from the University of Dhaka. He is currently a Senior Partner of MABS & J Partners, Chartered Accountants.`



Management Team of BSCCL

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Md. Monwar Hossain

Managing Director

Mashiur Rahman

General Manager (O&M)

Md. Abdus Salam Khan, FCS

Company Secretary

Mirza Kamal Ahmed DGM (IIG Business) **Parvez Monon Ashraf**

Project Director (SMW-5 Project, Kuakata)

Mohammad Zakirul Alam DGM (Development)

Shukanta Kumar Debnath, ACA

DGM (Finance & Accounts)

Abdul Wahhab

DGM (Operation & Maintenance, IIG)

Muhammad Shakawat Hussain

DGM (SMW-4) In-charge

Nazia Hassan

Manager (Development)

Muhammad Tajul Islam

Manager (Finance & Accounts)

Muhammed Shoeb Ali

Manager (Bandwidth Planning)

Mohammad Shahadat Hossain

Manager (Internal Audit)

Subrom Kishor Das

Manager (Estate)

Md. Arifur Rahman

Manager (Operation & Maintenance, IIG)

Md. Soriful Haque

Manager (Operation)

Mohammad Anisul Islam, ACS

Manager (Share)



Brief Description of Top Management

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Engr. Md. Monwar Hossain, was appointed as Managing Director in BSCCL, effective from October 01, 2009. Before joining BSCCL, he was Member (Planning & Development) in BTTB. He was working in Oman (14 years) on Lien from BTTB. He was the only expatriate Engineer declared as the best engineer of the month (May' 1999) in Oman. He joined BTTB in 1978 as BCS Telecom Engineer (Cadre Service) and held several managerial position and with international assignments. He has extensive experience over 35 years in his career. He obtained his B.Sc. Engineering (Electrical & Electronics Engineering) degree from Bangladesh University of Engineering & Technology (BUET). He obtained his MBA (Marketing) in the year 2007. Mr. Hossain represented BSCCL in the highest forum of the consortium, the Management Committee for SMW-4 and SMW-5 for last 11 years. Mr. Hossain has lot of International Exposure and he served this company from its very inception ie, 1st of July 2008. He has good leadership qualities and his ideas of diversification of business, has taken this company to a height where it is now adorable in the share market.



Mr. Mashiur Rahman, joined BSCCL as General Manager on deputation from Department of Telecommunications (DoT) in May, 2016 and then working in the company on lien from government service since February 2017. Mr. Rahman earned the B.Sc in Electrical & Electronics Engineering degree in the year 1988 from Bangladesh University of Engineering and Technology (BUET) and then earned the M.Sc in Electrical & Electronics Engineering degree from the same university in the year 1990. He joined the Bangladesh Telegraph & Telephone Board (BTTB) in January 1991 after being qualified through 9th BCS in BCS (Telecom) cadre. In BTTB (presently BTCL) he served in different positions as Assistant Divisional Engineer, Sub-Divisional Engineer, Divisional Engineer and Director. Before joining BSCCL he was serving in BTCL as Director (International). Recently he has been promoted as General Manager (Grade 3 in National Pay Scale) of DoT.



Mr. Abdus Salam Khan, FCS was appointed as a Company Secretary in BSCCL, effective from September 15, 2008. Before joining BSCCL, he was the Senior Deputy Company Secretary in GSP Finance and he also worked in Sabinco, Prosika and Haque group of Industries. He has vast experience over 25 years in his career. He obtained his M.Com in Accounting from Dhaka University and MBA (Major in Finance) from Daffodil International University. He passed C.A. (Intermediate) examination from the Institute of Chartered Accountant of Bangladesh. He is a Fellow Member of Institute of Chartered Secretaries of Bangladesh. He is also a Rotarian and held the position of President of Rotary Club of Dhaka Mega City for the year 2016-17. He has attended various meetings, seminars and workshops both at home and abroad.



Mirza Kamal Ahmed, a member of BCS Telecom Cadre, joined BSCCL as Deputy General Manager on deputation on 6th November 2016 and later on lien since 6th February 2017. Prior to joining BSCCL he was divisional engineer phones in BTCL. He obtained his B.Sc Engg. degree in EEE from BUET in 1993. He also attained MBA in 2008. Mr. Kamal has a long extensive career of more than 23 years. He was in Rural Electrification Board in 1994 for 8 months as assistant engineer. He also served in Bangladesh Atomic Energy Commission for about 3 years. In 1998, he joined BCS Telecom cadre through 17th BCS examination. During his service he was posted in different field offices of erstwhile BTTB and now BTCL as ADE, SDE and DE. At present he is serving in BSCCL with good reputation.



Brief Description of Top Management





Mr. Parvez Monon Ashraf, is the Project Director, Regional Submarine Telecommunications Project, Bangladesh (SMW-5 Project). He has been working with BSCCL since February 8, 2009. Before joining BSCCL, he worked as a Technical Consultant in Epower US Inc. (USA). He also worked in SMU (USA), PBL (IT Division), Zip-Sirius Broadband Limited, CITN Ltd., etc. His professional experience spans over more than 18 years. He has obtained BSc. and MSc. (Thesis) degrees from the Dept. of Electrical & Electronic Engineering, University of Dhaka and Master of Science in Electrical Engineering (Major: Communications and Networking, Minor: Signal Processing and Control) from the Southern Methodist University, Dallas, Texas, USA. Trained in the SEA-ME-W-5 Submarine Cable System Operations & Maintenance by NEC, Japan. He is a Member of the Management Committee of the Company formed by the Board of Directors of BSCCL, Member of Research and Development Cell of the Posts & Telecommunications Division, Main Contact of BSCCL in the Procurement Group (PG) of SMW-4 & SMW-5, Assignment, Routing & Restoration Sub-committee (AR&RSC) of SMW-4 and Member of the Operations & Maintenance Sub-committees of SMW-4 & SMW-5.



Mr. Mohammad Zakirul Alam has been working with BSCCL since June 4, 2009. He is currently posted as DGM (Development) and with additional responsibility of DGM (Bandwidth Planning). Previously he served the Company in various positions such as DGM (Customer Care) and DGM (Operations). Before joining BSCCL, he worked as Network Manager in ConnectBD Ltd and he also worked in Digitech Datalink. He has extensive experience of 18 years in his career. He obtained his B.Sc. Engineering degree from Bangladesh University of Engineering & Technology (BUET). He also obtained his Executive MBA (Finance) degree from North South University (NSU).



Mr. Shukanta Kumar Debnath, ACA was appointed as a DGM (Finance & Accounts) effective from April 1, 2013. Before joining BSCCL, he was Senior Manager (Accounts) in Apex Textile Group and he also worked in Otobi Ltd. He has extensive experience over 11 years in his career. He obtained his M.Com in Management from National University and qualified as Chartered Accountant from the Institute of Chartered Accountants of Bangladesh (ICAB). He has been perusing Executive MBA degree from Institute of Business Administration (IBA) of Dhaka University.



Mr. Abdul Wahhab was appointed as a DGM (IIG) in BSCCL. He joined BSCCL on September 01, 2013. Before joining BSCCL, he was working in BDCom Online Limited as Manager (NOC). He also worked in DRIKNET. His professional experience spans more than 17 years. He obtained his BSc. and MSc. degree from the Department of Electrical and Electronics Engineering, the University of Dhaka.



Board's Committee

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Executive Committee

Chairman Md. Azizul Islam

Additional Secretary
Posts & Telecommunications Division, Ministry of Posts,
Telecommunications & Information Technology (MoPT & IT)

Members

Dr. Md. Mahbubul Alam Joarder

Professor Institute of Information Technology University of Dhaka.

Engr. Md. Monwar Hossain

Managing Director, BSCCL

Management Committee

Chairman Md. Monwar Hossain

Managing Director

Members

Md. Abdus Salam Khan, FCS

Company Secretary

Parvez Monon Ashraf

Project Director (SMW-5 Project)

Shukanta Kumar Devnath, ACA

Deputy General Manager (F & A)

Outstanding Realization Committee

Convener

Mashiur Rahman

General Manager (O&M)

Members

Md. Abdus Salam Khan, FCS

Company Secretary

Mirza Kamal Ahmed

DGM (IIG Business)

Muhammed Shoeb Ali

Manager (Bandwidth Planning)

Shukanta Kumar Devnath, ACA

Deputy General Manager (F&A)

Mohammad Zakirul Alam

DGM (Bandwidth Planning)

Zahid Hossain

Assistant Manager (Marketing)



Communications with Shareholders

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We believe good Corporate Governance involves openness and full cooperation amongst all stakeholders of the Company, including the owners of the Company—the Shareholders. Information is communicated to the Shareholders regularly through a number of forums and publications. The Company has adopted a detailed policy on information disclosure and communication. In compliance with continuous disclosure requirements, the Company's policy is that Shareholders will be informed in a routine manner about all major developments that impact the business of the Company and also being able to make the shareholders informed about all important decisions of the company.

Information Disclosure

In accordance with the disclosure requirements, the Company follows these three main forms of information disclosure:

Continuous disclosure – Continuous disclosures are the core disclosure and primary method of informing the market and Shareholders:

Periodic disclosure – in the form of quarterly, half yearly and yearly reporting of financial results and others issues; and event based disclosure – as and when required, of administrative and corporate developments, usually in the form of stock exchanges & press releases. All information provided to the BSEC and Stock Exchanges are immediately made available to Shareholders and the market on the Company's Investor Relations section of the website: www.bsccl.com

General Meeting

The General Meeting is the supreme governing body in BSCCL. The Company recognizes the rights of Shareholders and the Shareholders' interests are primarily ensured through BSCCL's Annual General Meeting ("AGM"). The Company requires its Board and Auditors to attend each AGM so as to be available to answer Shareholders' queries on the activities of the Company.

Website

All financial results, key performance indicators, other relevant financial and non-financial data, Price Sensitive Disclosure etc. are posted on the Investor Relations section of the Company's Web site: www.bsccl.com

Shareholders Queries

Whilst the Company aims to provide sufficient information to Shareholders and Investors about the Company and its activities, it also recognizes that Shareholders may have specific queries relating to their shareholding. To ensure that Shareholders can obtain all relevant information to assist them in exercising their rights as Shareholders, these queries may be directed at:

Bangladesh Submarine Cable Company Limited (BSCCL) Rahmans' Regnum Center (7th & 8th Floor) 191/B, Tejgaon Gulshan Link Road Dhaka-1208 Phone:880-2-8878162, 8879192 & 4

Fax: :880-2-8879193



Human Resource Management

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One of BSCCL's principal strength is the quality and dedication of its employees and their shared sense of being part of a team. Their diverse vantage points and unique abilities create a broad range of skills and knowledge that underpin the Company's work. In order for BSCCL to continue its steady growth, it is essential that it retains key employees and provides an attractive opportunity for new personnel. A great part of success in the financial services industry depends, more than anything else on the know-how, experience, talent and commitment of a Company's human capital. For BSCCL to continue the success, the Company must be able to benefit from its strong business principles, its fast moving and entrepreneurial spirit and the broad opportunity for individual and team success.

BSCCL places great emphasis on keeping employees informed about the Company's vision, strategy and its future plans. Moreover, the Company provides regular communication to its employees with information regarding current-news of events and achievements.

Recruitment

A career with BSCCL demands a high level of diligence and dedication. The work of the Company requires individuals of uncommon ability and to this end efforts have been made in assembling company's current group of employees. BSCCL consistently seeks to recruit personnel who can strengthen this diversity, but still support its corporate culture. Likewise, as the Company has grown and expanded its operations, the number of applications from highly qualified people has increased indicating interest from people who are attracted by the Company's distinct position and ideology. BSCCL believes that having a broad range of age and experience in its workforce helps the Company meet the varied needs of its clients. This is reflected in the structure of the workforce. BSCCL places a special emphasis that new positions are filled by the most accomplished candidates, in the terms of their education, experience and ability.

BSCCL recruitment strategy is based on attracting highly qualified candidates through employee networks, selective head-hunting and advertisement. A Sub-Committee is responsible for recruiting manpower diverse talent. The Human Resource Department is an important partner in achieving this.

Career and Development

BSCCL comprises of a league of enterprising women and men who are distinguished by their initiative, diligence, imagination and ambition. The Company's network is driven by a sense of teamwork and solidarity that transcends Company's hierarchy. The people of BSCCL are part of a culture of integrity and leadership. They have an active role to play in the Company. They form a community in which people's potential and talents are cultivated with the aim of establishing lifelong careers. High quality employees are trained and fostered with the goal of developing tomorrow's leader.

Job satisfaction and retention

BSCCL seeks not only to attract the most qualified personnel but also to retain them by creating a superior working environment and attending to their needs. To ensure success for the Company as a whole, employees are encouraged to engage in synergetic teamwork, and every effort is made to facilitate communication and flow of information. Employee initiative and responsibility are promoted through challenging assignments where rewards are determined by results. Employee turnover at the Company was at a comparable level to the previous year. The total turnover rate for the Company was around zero percent, which is largely dependent on external factors.

Incentives

By rewarding good result, BSCCL encourages its people to fulfill their potential and in this way support the optimal performance of the Company. The system of profit-sharing in the form of profit bonus exemplifies how the Company works as a community and by the same token, shares the spoils of success as community. By aligning the interest of employees and shareholders, BSCCL enables its people to take an active role in bringing the success of their own community.

Transpor

Transport facilities are provided to the top executives of the Company. Moreover, adequate allowances are given to other employees for their transportation.

Provident Fund

Both employees and company contribute @ 10% of basic salaries to employees' Provident Fund.

Gratuity Fund

Employees who have served more than three years are be entitled for gratuity facilities.

Workers Profit Participation Fund

The company maintains a Workers Profit Participation Fund as per Labour Law by transferring 5% of the Net Profit Before Tax. Trustees have been formed to maintain and mange the distribution of profits to the beneficiaries as per the Labour Laws.

Recent Awards

ICMAB Best Corporate Award 2016
ICSB Award for Corporate Governance Excelance 2016

From BSCCL Archive







During bilateral Meeting between Hon'ble State Minister for PTD of GoB Advocate Tarana Halim, MP & Hon'ble Minister for Ministry of Information and Communications of Royal Government of Bhutan Mr. Lyonpo D N Dhungyel.



Handing over of Ambulance to Anjuman Mufidul Islam by the Hon'ble State Minister of PTD of GoB Advocate Tarana Halim, MP.



The MD of BSCCL is receiving ICMAB Best Corporate Award-2016 form the Honorable Finance Minister of GoB.



During the visit of Hon'ble State Minister of PTD of GoB Advocate Tarana Halim, MP at 2nd Submarine Cable Landing Station at Kuakata, Patuakhali.



Handing over of TABs to meritorious JSC Students & High Schools of Nagarpur & Dellduar Upazila of Tangail by the Hon'ble State Minister of PTD of GoB Advocate Tarana Halim, MP.



2nd Submarine Cable Landing Station at Kuakata, Patuakhali.



From BSCCL Archive

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8th Annual General Meeting of the Company

















Message of the Chairman

I am delighted that BSCCL has arranged 9th Annual General Meeting (AGM) and the Annual Report, 2016-2017 for the occasion has already been published.

I am thankful to all the Shareholders that have chosen BSCCL as a growing company and purchased its shares. I can assure you as the Chairman of the company that this is the only public limited company under the Posts & Telecommunications Division, that is doing well and till now its share is very stable.

I believe that Management is capable with full support and contribution of you all and the Board of Directors. I am hopeful that this company will achieve high degree of prosperity. I also feel obliged to unambiguously mention the other contributors including, but not being limited to, the MoPT&IT, BSEC, DSE, CSE, CDBL, RJSC, Banks, Financers, Insurers, Distributors, Patrons and the Society at large who consider the Company as their own. The Company is holding high position amongst the peers with outstanding contribution to the society with quality bandwidth for data and voice communications. All these make the Company a unique in the Country's Corporate Register.

The growth rate of GDP in Bangladesh is on an average more than 7% per annum. Investment in diversified telecom business seems to be inevitable for the economic growth of the Country.

I sincerely wish that this company should achieve a strong financial growth and firmly believe that its gradual development and market stability would raise it to a reasonably high level in the years to come. As you all know that the Company has been already connected with the second Submarine Cable of the Bangladesh and as such the Company has a very good future for business of Bandwidth in Bangladesh & abroad.

Thanking you all and wish you a good time.

Shyam Sunder Sikder Chairman, BSCCL





Message of the Managing Director to the Shareholders

Hon'ble Chairman, Directors, Dear shareholders, Colleagues, Ladies and Gentlemen

We are thankful for your kind participation in the 9th AGM of the Company. The last financial year 2016-2017, BSCCL had to face some extra challenges like price reduction for bandwidth, opening of new business (IP Transit), bandwidth export process to neighboring countries and a huge investment in our second submarine cable project. As you know we have invested about Tk. 610 Crore for SMW-5 Cable System. However, our IPLC & Internet Bandwidth sale are getting new impetus after the price reduction. At present, in SMW-4 alone, We are selling about 250 Gbps bandwidth, SMW-5 is working with test bandwidth of around 50 Gbps. It has been officially inaugurated by the Hon'ble Prime Minister on 10 September 2017 through video conferencing.

I have no hesitation to mention that the Company this year, has taken a better approach for dividend package for all shareholders of this company. We sincerely hope and assure you all that we shall try to uphold the trend in the coming years. I am happy to let you know that we have been connected with SMW-5 submarine cable on February 2017. I am hopeful that we will able to sell more bandwidth from our new cable in Kuakata. This second cable will provide not only redundancy to the existing SMW-4 cable but also would add about 1500 Gbps additional bandwidth for the country. We have several prospects of export of unused bandwidth to our neighbors. We have evaluated possibilities to lease bandwidth to Bhutan, Nepal and Mayanmar. We are already doing it for India. Let us work together and put our efforts to achieve prosperity of this company. We have enough chances to grow further and now it is required to utilize these possibilities with your co-operation and support. Thank you all for your kind presence and patient hearing.

Md. Monwar Hossain Managing Director, BSCCL.

Director's Report (2016-17)

BSCCL

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Dear Shareholders

The Board of Directors of Bangladesh Submarine Cable Co. Ltd. (the "Company") welcomes you at the 9th Annual General Meeting of the Company. We take the pleasure in presenting the operational activities and the audited financial statements for the year ended on 30 June 2017 together with the report of the auditors thereon.

Economic Scenario and Prospect of the Industry:

The economy of Bangladesh has flourished at a growth rate of around 7% per annum in the last few years. Amidst a recessional trend throughout the world, Bangladesh is among the few countries in Asia which has achieved a constant growth rate in GDP. Bangladesh is basically an agro-based country with rice as the main produce. The industrial, manufacturing and service sectors are gaining importance in the economy with time. With a huge population of more than 160 million, the successes of agricultural researches particularly in Rice has made the country self-supportive in food-grain. Bangladesh is a unique example of high quality manpower development in the country. Bangladesh has supplied more than 8 million skilled, semi-skilled and unskilled manpower to the Middle East, East Asia, Europe and America. Their remittances to the country as well as export of Readymade Garments (RMG) are the two main sources of foreign exchange earnings. Economic growth is rather indigenous with remarkable growth of foreign direct investment (FDI) in telecom, gas and power sectors.

Bangladesh in the recent years has earned special mention in comparison with other South-Asian countries in terms of poverty alleviation, decreasing child-mortality rate, recognition of women's rights, increase in per capita income, life expectancy of the people, removing digital divide, higher literacy rate, high foreign currency reserve and some other indices. It has already achieved some of the Millennium Development Goal (MDG) before the stipulated time frame. It is improving at a good pace in terms of infrastructure development in road transportation, communication, power supply and water distribution. The main exports are Readymade Garments (RMG), Jute, Jute goods, Leather, Leather goods, Tea, Medicine, Ocean Going Ships, Frozen Fish and Sea-Food, Ceramics and Cement. The main imports are capital machineries & equipment, industrial raw materials, chemicals, iron and steel, raw cotton, crude oil and petroleum products. The country's main endowments include its vast human resources base, rich agricultural land, green forests, relatively abundant water and substantial reserves of natural gas and coal but its resources in sea and shore are yet to be explored in full. In the last few years it has seen tremendous development in the Telecom & ICT sectors also. The country recently reached to lower middle income country from lower income group.

In this era of globalization, communication has become the most significant factor. In a densely populated country like Bangladesh, telecommunication can play a vital role to boost the economy and life style of the people. Though Bangladesh telecommunication industry is rapidly growing, it still has a long way to go. Unfavorable growth conditions due to weak marketing strategies and lack of infrastructure in rural areas is hampering the growth of telecommunication and broadband penetration in the suburban and rural areas of the country. However, the growth of mobile telephone is quite significant. Broadband internet services are spreading gradually as the Government is taking up special projects to bring schools and colleges under internet services and also reducing the prices of internet bandwidth cost to an affordable level for the common people.

Business Operation and External Environment

Bangladesh Submarine Cable Company Limited (BSCCL) is a core Telecommunications service provider through the International Submarine (fiber optic) Cable. The service provided by BSCCL represents the Ultra High Bandwidth through Submarine Cable between Bangladesh and the rest of the world. BSCCL presently handles two submarine cables called the SEA-ME-WE-4 & 5 (South East Asia-Middle East-Western Europe-4 & 5) and represents Bangladesh in the SEA-ME-WE-4 & 5 international submarine cable consortiums. By providing submarine cable Bandwidth, BSCCL is contributing to the revenue earning of the Government of Bangladesh. BSCCL is one of the growing companies in the Telecom sector and the company's submarine cable network is the main telecommunications infrastructure of the country for international communications.

Currently, BSCCL is the unique provider in the Submarine Cable Telecommunications sector and is the sole supplier of bulk bandwidth. It has secured the permit/license from the Government of Bangladesh for providing services through submarine cables. The IIG and IGW companies are taking lease of bandwidth from BSCCL according to the tariff system approved by the Government and based on the license guidelines, terms & conditions and regulations of the Regulatory Commission (BTRC).

Six (6) International Terrestrial Cable (ITC) licenses have been issued by Bangladesh Telecommunication Regulatory Commission (BTRC). ITC license holders built International Terrestrial links with neighboring countries and offer IPLC services. Hence, ITC license holders are the main competitors of BSCCL and they are providing bandwidth to the customers through terrestrial links with India for which the usage of the submarine cable bandwidth is being affected mainly due to price factor. To remain competitive in the market, BSCCL has also reduced the IPLC and IP Transit prices substantially, which has impacted our revenue.

BSCCL got IIG & ISP licenses from BTRC and already started the commercial operation of IIG unit. The Company has earned remarkable revenue during the reporting year by introducing these new services.

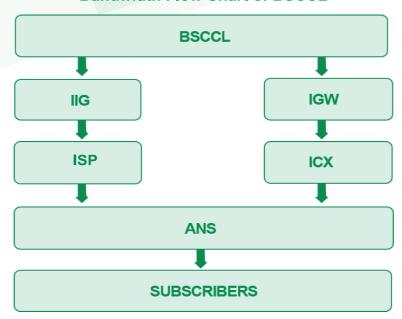
Product Line

BSCCL is authorized to sell or lease Bandwidth and provides IP Transit Service to the following, within the framework of the Licensing Guidelines and with the approval of the Bangladesh Telecommunication Regulatory Commission.

- 1. IIG (International Internet Gateway) Companies.
- 2. IGW (International Voice Gateway) Companies.
- 3. ISP (Internet Service Provider) Companies.
- 4. Any other corporate users interested in IPLC connections with dedicated bandwidth.
- 5. Lease of internet bandwidth to Tripura of India.



Bandwidth Flow Chart of BSCCL



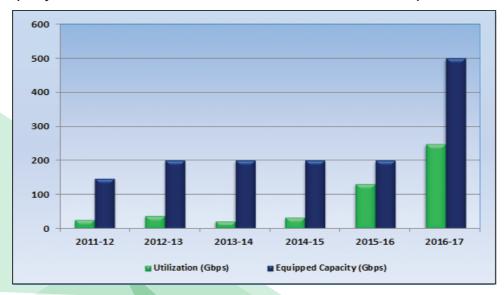
Capacity, Utilization and Upgrade#3 of SMW-4 Consortium

As a member of SMW-4 consortium, Bangladesh started with 7.5 Gbps bandwidth in the year 2006. Through upgrade 1 & 2, we received some bandwidth as a member country without any investment and our bandwidth capacity increased to 44.60 Gbps in 2008. BSCCL participated in Upgrade#3 of SEA-ME-WE-4 consortium to achieve additional 6.8 million MIU*km capacity by investing Taka 48 crore from its own sources. Additional capacity has already been added with existing capacity and due to implementation of some technical decisions the total bandwidth capacity of BSCCL from SMW-4 has reached to 300 Gbps. On the other hand the total bandwidth capacity of BSCCL from SMW-5 is now 1500 Gbps. The amount of bandwidth used in the country (including export of 10GBPS IP Bandwidth to India) is 246.98 Gbps from Submarine Cable as on 30 June 2017.

Capacity and utilization chart is given below:

	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17
Utilization (Gbps)	26.00	38.75	22.50	33.52	132.16	246.98
Equipped Capacity (Gbps)	146.93	200.00	200.00	200.00	200.00	500.00*

^{*} Total System Capacity of BSCCL from SMW-4 and SMW-5 Submarine Cable is 1800 Gbps.



Graph showing recent Equipped Bandwidth Capacity & Utilization of BSCCL (in Gbps).

SWOT Analysis for BSCCL



Strengths

- a. BSCCL is a Government owned Public Limited Company.
- b. It has the sole ownership of two submarine cables in the country under SMW-4 & SMW-5.
- c. After implementation of 2nd submarine cable under SEA-ME-WE-5 consortium, BSCCL will have redundancy and also a huge amount of bandwidth for national consumption as well as for export to the neighboring countries/International Market.
- d. It has already secured a very good reputation in the Telecommunication industries of Bangladesh and abroad as well.
- e. The company has been using latest technology and providing high quality bandwidth.
- f. BSCCL has been a profitable company since its incorporation.

Weaknesses

- a. In future, BSCCL may not remain as the sole agency to supply Submarine Cable bandwidth to IGW, IIG and other corporate users. The competitors are the ITC License holders. Thus BSCCL would require diversification of its business in searching for potential export market, since the total Bandwidth sales might reduce for BSCCL.
- b. Currently BSSCL has a monopoly offering bandwidth to internet users in Bangladesh through Submarine Cable. However, BTRC issued licenses to six companies for International Terrestrial Cable (ITC) services in January 2012, permitting international connectivity through terrestrial optical fiber links to neighboring countries. It may prove to be a cheaper source of bandwidth and thus impacted BSCCL's business adversely.

Opportunities

- a. GoB is making efforts to expand the reach of internet services in the country. Also, with more and more businesses going online, the demand in this segment is expected to rise at a healthy rate,
- b. High speed bandwidth in IT Villages (Government initiated one in Kaliakoir, Gazipur District and another in Mohakhali, Dhaka) will enhance IT related businesses like Data Entry, Software Export, Call Centre services.
- c. The company is actively looking to offer more Bandwidth to North-Eastern Indian states, the contract of which has already been signed between Government of India and Government of Bangladesh (GoB). The commercial transmission of bandwidth has also been started from February 2016. Initial export has started with 10 Gbps to Tripura state. However, there are opportunities to increase the volume in the near future.
- d. Continued technological development is expected to see much higher bit-rates per Lamda than currently in use, especially as researches in the developed world are conducted (400G per Lamda).
- e. BSCCL might plan to provide backhaul service in future based on the joint agreement with a NTTN operator such as PGCB.
- f. To implement the Vision 2021, GoB will require huge bandwidth and BSCCL is owner and supplier of bulk bandwidth.

Threats

a. The most crucial threat of the company is rapid technological change or damage to the current undersea cable system that the consortium operates. Since the operation is highly capital intensive, any change in technology used will severely affect BSCCL's business. Also, any serious damage of undersea equipment may affect the services offered and revenue source of the company.

Nevertheless, the growth in telecommunications in Bangladesh has been phenomenal. Through export of bandwidth to our neighbors, the country is earning a sizable foreign currency and expects to earn more in the near future.

Industry Risk

Customers always want to avail the services at lower rate and therefore it may reduce IPLC charges as well as total revenue of the company. Our competitors (6 ITCs) are giving the same services at much lower rate than of us.

Management Perception

Bandwidth demand is increasing day by day for data and voice services. If the management of the company reduces charges of the product then volume of sales will be higher. This will increase the total revenue and thus decrease of price may not affect the earning of the company; rather increase the profit of the company.

Technology Risk

The most crucial risk in IT sector is rapid technological change. At present the world is going through technological revolution. However, the company has been using the latest technology and has the provision to upgrade the system only through changing terminal equipment. Already the system has been upgraded three times which has enhanced the capacity and efficiency. It is expected that within the next couple of years there will be no significant investment requirements for the existing infrastructure of the company. So risk exposure for the company regarding technology remains at acceptable level.

Market Risk

One of the major market risks for BSCCL is new competition. BSCCL is the sole owner of the submarine cables of Bangladesh. However the government also awarded licenses to six companies for International Terrestrial Cable (ITC). As a result, some of the existing clients might switch from BSCCL to new vendors to get bandwidth support. Companies who have been awarded the license are Novocom Limited, Asis-AHL JV, BD Link Communication Ltd., Mango Teleservices Ltd., Summit Communications Ltd. and Fibre@Home Limited. ITC establishments are already operational from mid 2013. However it is expected that the ITC operators will not be able to offer quality services at relatively competitive prices since they involve long transmission cost from Mumbai and Chennai. The quality of bandwidth will also be better in Submarine Cable System. Thereafter the exposure of market risk remains low for the company. In the recent days, the ITC companies went into unholy price war and spoiled the market stability. BSCCL has actively reduced their bandwidth prices to match the market prices, to remain competitive.



Operational Risk

If the submarine cable is cut, the country could suffer adversely in terms of voice and data communication for at least 7-10 days till the cable gets repaired. Fortunately BSCCL has now an alternative submarine cable. But if both the submarine cable is cut then some relative magnitude of communication through satellite system and ITC will be available, that will be less in comparison to Submarine Cable. However the company can cope with such a situation through diversion facilities availed through the new submarine cable and therefore operational risk associated to the concern remains low.

Pricing Risk

BSCCL is in a monopoly position in the submarine cable market; therefore it has enough flexibility to change the price of their services when required. However, BTRC and the Government are the bodies that control the price. Government and stakeholders are creating pressure to reduce IPLC charges which might reduce the total revenue of the company. So, the pricing risk for the company is in place. Such reduction impacts adversely over the revenue generation of the company. However the company has intended to adjust price versus volume to address this risk and keeping exposure towards the risk at an acceptable level.

Extra Ordinary Gain (Loss)

There was no extra ordinary gain by the company during the year under reporting.

Related Party Transactions

The related party transactions entered by Company has been presented in Note no. 53 of the audited financial statements.

Utilization of Proceeds from IPO

The company received Taka108.5 crore proceeds from IPO and spent Taka 5.17 crore for IPO expenses. The remaining amount of Tk. 103.33 crore has been utilized for payment of 1st installment of SEA-ME-WE-5 Project which was approved by the shareholders.

Significant Variance of Financial Statements

Revenue as well as net profit after tax has been increased significantly in the financial statements during the year ended on 30th June 2017 due mainly to sale volume increased, although we had to reduce price to match the market price.

Explanation of BSCCL regarding Qualified Opinion of the Statutory Auditor

The Statutory Auditor made a Qualified Opinion stating that receivable from BTCL Tk. 83,67,82,202 appears to be doubtful of recovery but against this outstanding provision was made only for Tk. 7,53,10,398. From Management we have taken initiative to reconcile the amounts and then take up strongly through the Ministry to recover the outstanding amount.

Remuneration to Directors

During the financial year 2016-2017 Taka 8,29,845 (including VAT & TAX) was paid as Directors Remuneration for attending Board of Directors Meetings.

Appointment of Managing Director

Upon nomination by the Bangladesh Government the Board of Directors of BSCCL in its 140th meeting held on 17 November 2016 appointed Mr. Md. Monwar Hossain as Managing Director of BSCCL for the period from 15 November 2016 to 14 October 2017. Further more upon nomination by the Bangladesh Government the Board of Directors of BSCCL in its 153rd meeting held on 16 September 2017 appointed Mr. Mashiur Rahman as Managing Director of BSCCL for the period of 2 years which would be started from 14 October 2017 afternoon.

Human Resources Policy

Total approved human resources of the company is 170 under the new organogram but the present working staff were 98 as on 30 June, 2017. Among the employees, 46 are at Officer Level and 52 are support Staff. Compared to the officers, the number of staff has been found to be on the higher side. Again the Company has 93 permanent, 5 contractual employees. The Company has separate services regulations approved by the Board. There was no employee turnover of the Company during this reporting period. After incorporation in 2008, only three employees resigned from the Company. The Company provides festival bonus, profit bonus, provident fund and gratuity to all employees and hospitalization benefits after due analysis and consideration of cases. The performance of the employees is evaluated on regular basis which is the key basis for promotion in the next higher level.

IT and MIS

As an IT based telecom organization, BSCCL has been operating with a good IT infrastructure for the tasks related with technology. BSCCL has SSEOPS and GO-Global UX 2.1.2 to communicate with other landing stations in real time virtual online network. Submarine cable landing station has data management system called System Surveillance Equipment (SSE) which allows the operator to monitor and control the entire submarine system. The Company has Network Operation Center (NOC) modules like Trouble Ticket, Inventory Management, System Status, Restoration Status, Termination Station Module etc. Other supporting tasks are less complicated.

The Directors report that`

- The Financial Statements of the Company reflect fair state of affairs, results of its operation, cash flows and changes in equity.
- Proper books of account as required by the prevailing laws have been maintained. Appropriate accounting policies have been consistently applied in preparing the financial statements and the accounting estimates are based on reasonable and prudent judgment.
- The Financial Statements have been prepared in accordance with applicable IAS/BAS/IFRS/BFRS.`
- The internal control system is sound in design and has been effectively implemented and monitored.
- There is no significant doubt about the Company's ability to continue as a going concern.
- The depreciation method has been changed in consultation with the statutory auditors and also the Audit Committee of the Company. Finally which has been approved by the Board of Directors.



Board of Directors Meeting

During the financial year 2016-17, fifteen (15) meetings of the Board of Directors were held to discuss routine business issues and policy matters of the Company as per the following:

Name of Directors	Designation	No. of Meetings held	Attendance	Tenure of the relevant director
Mr. Md. Faizur Rahman Chowdhury	Chairman	13	13	Up to 10-04-2017
Mr. Shyam Sunder Sikder	Chairman	03	03	From 10-04-2017
Mr. Jalal Ahmed	Director	15	08	Full Year
Mr. Shawkat Mostafa	Director	15	14	Full Year
Mr. Rabindranath Roy Chowdhury	Director	15	14	Full Year
Col. Md. Arefin Talukder	Director	15	11	Full Year
Dr. Md. Mahbubul Alam Joarder	Director	15	09	Full year
Mr. Hossain Khaled	Independent Director	15	06	Full year
Mr. Nasir Uddin Ahmed, FCA, FCS	Independent Director	15	14	Full year
Mr. Md. Monwar Hossain	Managing Director	14	14	Up to 05-11-2016 & From 15-11-2016
Mr. Mashiur Rahman	Managing Director	01	01	From 13-11-2016
	(Additional Charge)			To 14-11-2016

The pattern of shareholding as required by clause 1.5 (xxi) of the BSEC Notification dated 7 August 2012: As on 30 June 2017.

SI No	Name of Shareholder	Status	Shares held	Percentage
i)	Parent/Subsidiary/Associate			
	Companies			
	Ministry of Posts,		10 17 00 011	73.84%
	Telecommunications & Information Technology		12,17,68,814	
ii)	Director, Chief Executive Officer, Chief			
	Financial Officer, Company			
	Secretary, Head of Internal Audit			
	and their spouses and minor children			
	Mr. Shyam Sunder Sikder	Chairman	0	0.00%
	Mr. Jalal Ahmed	Director	0	0.00%
	Mr. Shawkat Mostafa	Director	0	0.00%
	Mr. Rabindranath Roy Chowdhury	Director	27	0.00%
	Dr. Md. MahbubulAlamJoarder	Director	0	0.00%
	Col. Md. Arefin Talukder	Director	0	0.00%
	Mr. Nasir Uddin Ahmed	Independent Director	0	0.00%
	Mr. Hossain Khaled	Independent Director	0	0.00%
	Mr. Md. Monwar Hossain	Managing Director	27	0.00%
	Mr. Md. Monwar Hossain	CEO	0	0.00%
	Mr. Shukanta Kumar Debnath	CFO	0	0.00%
	Mr. Md.Abdus Salam Khan	Company Secretary	44	0.00%
	Mr. Mohammad Shahadat Hossain	Head of Internal Audit	0	0.00%
iii)	Executives (as explained in the SEC			
	Notification No:			
	SEC/CMRRCD/2006 - 158/Admin/02 -			
	08 dated 20 th February, 2006			
	Mr. Mashiur Rahman	GM (O&M)	0	0.00%
	Mr. Mirza Kamal Ahmed	DGM (IIG Business)	0	0.00%
	Mr. Parvez Monon Ashraf	Project Director (SMW - 5)	10,631	0.01%
	Mr. Mohammad Zakirul Alam	DGM (Development)	44	0.00%
	Mr. Abdul Wahhab	DGM (IIG)	0	0.00%
iv)	Shareholders holding ten percent or		Nil	
	more voting interest			
v)	Individual Shareholders holding ten		Nil	
	percent or more voting interest			
	-			1



Appointment / Re-appointment of Directors

As per Articles of Association of the company, Mr.Jalal Ahmed, Additional Secretary, Ministry of Finance & Director, BSCCL and Mr. Md. Farukuzzaman, Joint Secretary, Ministry of Science and Technology & Director, BSCCL will retire at the 9th Annual General Meeting by rotation and being eligible for re-election they offer themselves for re-election in the same Annual General Meeting.

After completion of 8thAGM, the Board of Directors has appointed Mr. Shyam Sunder Sikder, Secretary, Posts and Telecommunications Division, Ministry of Posts, Telecommunications & Information Technology in place of Mr. Md. Faizur Rahman Chowdhury, Ex-Secretary, Posts and Telecommunications Division, Ministry of Posts, Telecommunications & Information Technology as Director & Chairman of the Company.

The Board of Directors has also appointed Mr. Md. Azizul Ialam, Additional Secretary, Posts & Telecommunications Division, MoPT&IT in place of Mr. Shawkat Mostafa, Ex-Additional Secretary (PRL), Posts & Telecommunications Division, MoPT&IT and Mr. Md. Farukuzzaman, Joint Secretary, Ministry of Science and Technology in place of Mr. Rabindranath Roy Chowdhury, Ex-Additional Secretary (RTD), Ministry of Science and Technology as Director of BSCCL. Furthermore the Board of Directors has re-appointed Mr. Nasir Uddin Ahmed, FCA, FCS as Independent Director of BSCCL. The Board of Directors has appointed Mr. Md. Monwar Hossain and Mr. Mashiur Rahman as Managing Director of the Company for the period from 15 November 2016 to 14 October 2017 and 2 years successively. The 2 years tenure of Mr. Mashiur Rahman as Managing Director of the Company will start from 14 October 2017 afternoon. The appointment/re-appointment of above mentioned Directors would be placed at the 9th AGM for the approval of the shareholders. The brief resume of the Directors who are seeking appointment/re-appointment in the ensuing 8th AGM are given in Page no 10 to page no 12.

Compliance of Notification No. SEC/CMRRCD/2006-58/134/Admin/44, dated 7 August 2012.

1.1 Board Size

The number of members of the Board of Directors stands at 9 (including Managing Director & two Independent Directors) which is in compliance with the Notifications of BSEC in this regard.

1.2 Independent Director

1.2.1 Mr. Nasir Uddin Ahmed, FCA, FCS

In terms of the provision of Corporate Governance Guidelines of BSEC, the Board of Directors reappointed Mr. Nasir Uddin Ahmed, FCA, FCS as Independent Director of the Company on 27 April 2017. Mr. Nasir is Ex- President and current Council member of the Institute of Chartered Accountants of Bangladesh (ICAB). He is a Senior Partner of a well reputed CA firm namely MABS & J Partners, Chartered Accountants. He is member of various professional bodies both at home & abroad. He has participated and represented ICAB at various professional events at home and abroad. He worked for two British Multinational Companies for more than two decades at various progressive finance positions and finally as Finance Director. He has served various organizations as Director/Independent Director previously and is currently on the board of few other companies.

1.2.2 Mr. Hossain Khaled

In terms of the provision of Corporate Governance Guidelines of BSEC, the Board of Directors appointed Mr. Hossain Khaled, Director, Dhaka Chamber of Commerce & Industry (DCCI) on 5 July 2015 in place of Mr. Mohammad Shahjahan Khan as Independent Director of the Company. Mr. Khaled is a highly educated and is well known business personality. He is engaged in Financial Services, Manufacturing, Housing and many other businesses.

1.3 Qualification of Independent Directors

Mr. Nasir Uddin Ahmed, FCA, FCS is a Senior Partner of a well reputed CA firm namely MABS & J Partners, Chartered Accountants. He is the Fellow member of Institute of Chartered Accountants of Bangladesh (ICAB) and Institute of Chartered Secretaries of Bangladesh (ICSB). He is also an associate member of the Chartered Institute of Management Accountants (CIMA), UK, and the Association of Certified Fraud Examiners (ACFE), USA. He holds a first class in Bachelor of Commerce with honours in Accounting and also Post Graduation in the same subject from University of Dhaka.

Mr. Hossain Khaled, Director, Dhaka Chamber of Commerce & Industry (DCCI) is a vastly experienced business personality. He has obtained his BBA in Accounting from University of Toledo, Ohio, USA and MBA in International Banking from Texas A&M University, Texas, USA. As business leader he is related with various organizations in different capacities.

1.4 Chairman of the Board and Chief Executive Officer

The position of the Chairman of the Board and the Chief Executive Officer stand separated. The roles of the Chairman and CEO/Managing Director are clearly defined in the Articles of Association of the Company.

1.5 Directors Report to Shareholders

All the requirements have been fulfilled.

1. Chief Financial Officer (CFO), Head of Internal Audit (HIA) and Company Secretary (CS).

The Company appointed Chief Financial Officer (CFO), Head of Internal Audit (HIA) and Company Secretary (CS) as per Corporate Governance Guidelines of BSEC.

2. Audit Committee

The Audit Committee, as a Sub-Committee of the Board, was constituted on 25 September, 2012. Recently the Audit Committee has been reconstituted with two Independent Directors and one other Director. The Company Secretary acts as Secretary to the Committee. Role of the Audit Committee as per provision of the BSEC regulation has been duly adopted by the Board. The report of the Audit Committee is included in the Annual Report for 2016-17.



3. External Statutory Auditors

The BSEC guidelines are being strictly followed in engaging statutory Auditors.

4. Subsidiary Company

The company has no Subsidiary Company.

5. Duties of CEO &CFO

The provision of BSEC regulations has been complied with.

6. Reporting and Compliance of Corporate Governance

Requirements on the above are being complied with.

Capital Structure

The Company was incorporated with an authorized capital of Taka 1,000 crore divided into 100 crore ordinary shares of Taka 10/- each out of which the paid up capital is Taka 1,649,055,100 divided into 164,905,510 ordinary shares of Taka 10/- each.

State of the Company's Affairs

Generally the company is formed for providing bandwidth and to get the telecommunications services easily accessible to the people. The main achievement during the year under review was to enhance the IIG business, in which we have achieved a very good growth in bandwidth utilization and financial growth. At the same time, BSCCL has entered in SEA-ME-WE-5 consortium by signing C&MA for establishing 2nd Submarine Cable of the country which become operational from February, 2017. This is the first year of export of bandwidth, through entering into export market with absolutely a new service in the export list of the country.

Financial Results

During the year ended on 30 June 2017 the Company has earned comprehensive income of Taka 318.27 million. A brief result is shown as under:

Particulars	Figures in mi	Growth	
	2016 -17 2015 -16		(%)
Revenue	1036.73	618.64	67.58%
Direct Operating Cost	354.04	310.53	14.01%
Gross Profit	682.68	308.10	121.58%
Operating Exp.	317.99	164.60	93.19%
Operating Profit	364.69	143.50	154.14%
Non Operating Income/Expenses	44.35	44.12	0.52%
Net Profit Before Tax	389.55	178.69	118.00%
Income Tax Expenses	71.29	13.16	441.72%
Net Profit After Tax	318.26	165.52	92.28%
Tax Holiday Reserve	62.85	34.69	81.17%
Total Comprehensive Income	318.27	165.53	92.27%
Proposed Dividend	197.89	164.91	20.00%

Dividend

The net profit after tax of the Company stands at Taka 318.26. million during the year ended 30 June 2017. The Board of Directors recommends 12% Cash Dividend for the year ended on 30 June 2017.

Fairness of the Financial Statements and Accounting Policies

It is the responsibility of the Directors as per the provisions of the Companies Act, 1994 to prepare financial statements for each year. The financial statements and other financial information included in this report fairly present all material respects, the financial conditions, results of operations, cash flow statements and the changes in equity of the company for the year under review.

The company has used appropriate accounting policies in preparation of these financial statements supported by reasonable and prudent judgments and estimates as necessary. International Accounting Standards(IASs) and International Financial Reporting Standards (IFRSs), as applicable in Bangladesh have been followed in preparation of these financial statements in compliance with the relevant accounting policies.



Duties of the CEO and CFO

The CEO and CFO have certified that

- To the best of their knowledge and belief, they have reviewed the financial statements for the year ended on 30 June 2017.
- These statements did not contain any materially untrue statement or omit any material fact or did not contain any misleading statements.
- These statements present a true and fair view of the Company's affairs and are in compliance with existing accounting standards and applicable laws.
- There were no transactions entered into by the company during the year which are fraudulent, illegal, or violation of the company's code of conduct.

Directors

Pursuant to the provision of article 120,121 and 122 of the Articles of Association of the Company read in conjunction with those of the Companies Act, 1994 at the 9th Annual General Meeting, one third of the directors of Bangladesh Submarine Cable Co. Ltd. shall retire from office. Accordingly the Director of the company namely Mr. Jalal Ahmed, and Mr. Md. Farukuzzaman, who are for the longest time in the office, shall retire at the 9th Annual General Meeting. Both of them have expressed their interest to be reappointed and are eligible for re-election.

Auditors

The office of the present Auditor M. J. Abedin & Co., Chartered Accountants will expire with the completion of 9th Annual General Meeting (AGM), being eligible they offered themselves for reappointment as external auditor of the Company for the FY 2017-2018.

Conclusion

The Board of Directors would like to convey its deep gratitude to all the shareholders for their cooperation and support towards development of the Company. The Board of Directors would like to express its grateful appreciation for the support and guideline received from the Ministries of Posts, Telecommunications & Information Technology, Finance, Commerce, Science & Technology, Bangladesh Telecommunication Regulatory Commission (BTRC), Bangladesh Telecommunications Co. Ltd. (BTCL), BSEC, DSE, CSE, CDBL, RJSC, NBR and other Government Organizations.

The Directors also wish to express their thanks for BSCCL Management for good team spirit, hard work, and dedicated services towards the growth and progress of the Company. The Directors also thank all the staff of the company, the suppliers of goods and services and Banks and Financial Institutes for their support. The Board of Directors expects that IT related services would flourish in the country and we would achieve a digital service based society. Thank you very much for your kind participation.

Thanks & regards

For and on behalf of the Board of Directors

Nasir Uddin Ahmed FCA, FCS INDEPENDENT DIRECTOR

Md. Monwar Hossain MANAGING DIRECTOR

পরিচালক মন্ডলীর প্রতিবেদন



সম্মানিত শেয়ারহোল্ডারবৃন্দ,

বাংলাদেশ সাবমেরিন ক্যাবল কোম্পানী লিমিটেড (বিএসসিসিএল) -এর ৯ম বার্ষিক সাধারণ সভায় আপনাদেরকে স্বাগত জানাচ্ছি। একই সাথে ৩০ জুন ২০১৭খ্রিঃ তারিখে সমাপ্ত হিসাব বৎসরের জন্য কোম্পানীর পরিচালকমন্ডলীর প্রতিবেদন, নিরীক্ষিত আর্থিক বিবরণী এবং নিরীক্ষা প্রতিবেদন আপনাদের উদ্দেশ্যে উপস্থাপন করতে পেরে আমরা আনন্দিত।

আর্থ-সামাজিক প্রেক্ষাপট এবং আন্তর্জাতিক টেলিযোগাযোগ শিল্পখাত ঃ

বিগত কয়েকটি বছরে বাংলাদেশের অর্থনীতি বাংসরিক ৭% এর বেশী প্রবৃদ্ধি হার সহকারে বিকশিত হয়েছে। উন্নত বিশ্বের অনেক দেশ অর্থনৈতিক মন্দার কবলে পড়লেও বাংলাদেশ দক্ষিণ এশিয়ার অল্প কয়েকটি দেশের মধ্যে একটি যার বার্ষিক জিডিপি প্রবৃদ্ধি সারা বিশ্বের দৃষ্টি আকর্ষণ করতে সক্ষম হয়েছে। টেলিযোগাযোগ, গ্যাস ও বিদ্যুৎ খাতেও বৈদেশিক সরাসরি বিনিয়োগের ফলে উল্লেখযোগ্য প্রবৃদ্ধি ঘটেছে।

দারিদ্র বিমোচন, শিশু সূত্যুহার হ্রাস, নারী অধিকার বাস্তবায়ন, মাথাপিছু আয়, গড় আয়ু প্রত্যাশা, ডিজিটাল বিভেদহ্রাস, সমতার হার এবং অন্যান্য সূচকের ক্ষেত্রে সাম্প্রতিক বছরগুলোতে দক্ষিণ এশীয় অপরাপর দেশগুলির তুলনায় বাংলাদেশের কথা বিশেষভাবে আলোচনায় আসছে। ''মিলেনিয়াম ডেভলপমেন্ট গোল" এর লক্ষ্যসমূহের মধ্যে কিয়দাংশ বাংলাদেশ প্রত্যাশিত সময়ের আগেই অর্জন করে ফেলেছে। সড়ক পরিবহন ও যোগাযোগ, বিদ্যুৎ ও পানি সরবরাহ ব্যবস্থার অবকাঠামো উন্নয়নে বাংলাদেশ সম্ভোষজনক গতিতে এগিয়ে চলেছে। গত কয়েকটি বছরে বাংলাদেশ তথ্য ও যোগাযোগ প্রযুক্তির ক্ষেত্রেও ব্যাপক অগ্রগতি অর্জন করেছে। সম্প্রতি বাংলাদেশ নিম্ন আয়ের দেশের তালিকা হতে নিম্ন মধ্যম আয়ের দেশের তালিকায় উন্নীত হয়েছে।

বিশ্বায়নের এই যুগে টেলিযোগাযোগ হচ্ছে অত্যন্ত তাৎপর্যপূর্ণ একটি বিষয় এবং অর্থনৈতিক উন্নয়নে গুরুত্বপূর্ণ ভূমিকা পালন করে। বাংলাদেশ সরকারের একটি গুরুত্বন লক্ষ্য হচ্ছে দেশের জন্য একটি শক্তিশালী টেলিযোগাযোগ ব্যবস্থা গড়ে তোলা। আন্তর্জাতিক টেলিযোগাযোগ ব্যবস্থার শুরুতে আমাদের দেশ সিলেট, তালিবাবাদ, বেতবুনিয়া এবং মহাখালীতে অবস্থিত ভূ-কেন্দ্রের মাধ্যমে উপগ্রহ ব্যবস্থার সঙ্গে সংযুক্ত ছিল। কম্পিউটার, মোবাইল ও সাবমেরিন ক্যাবল নেটওয়ার্ক ব্যবস্থার আবির্ভাবের ফলে টেলিযোগাযোগ খাতে এক নতুন যুগের সূচনা হয়েছে যার ফলে যোগাযোগ প্রযুক্তি ও ইন্টারনেট ব্যবহার ব্যাপকভাবে বৃদ্ধি পেয়েছে। বাংলাদেশের মত একটি ঘনবসতিপূর্ণ দেশে টেলিযোগাযোগ অর্থনৈতিক ও জনগণের জীবনমান উন্নয়নে একটি নিয়ামক ভূমিকা পালন করতে পারে। আমাদের দেশে ১৯৯০ সাল থেকে আজ পর্যন্ত মোবাইল যোগাযোগ ব্যবস্থার উল্লেখযোগ্য অর্থগতি সাধিত হয়েছে এবং মোবাইল ব্যবহারকারীর সংখ্যা এখন প্রায় ১৩.৬ কোটি। সরকার স্কুল ও কলেজ পর্যায়ে ইন্টারনেট সেবা পৌছে দেয়ার লক্ষ্যে বিভিন্ন পদক্ষেপ গ্রহণ করেছে এবং ইন্টারনেট সেবা সর্বারার করেছ। মাধ্যমে বাংলাদেশে ইন্টারনেট মেবা ধীরে ধীরে সারা দেশে ছড়িয়ে পড়ছে। বর্তমানে বাংলাদেশে ইন্টারনেট ব্যবহারকারীর সংখ্যা হচ্ছে ৭.৩৩ কোটি। সাবমেরিন ক্যাবল ব্যবস্থার মাধ্যমে ব্রডব্যান্ড ইন্টারনেটের দ্রুত প্রসার ঘটেছে। এক্ষেত্রে সাবেমেরিন ক্যাবল ব্যবস্থার উন্নত প্রযুক্তি ব্যবহার অতিউচ্চ মাত্রার ব্যান্ডউইড্থ এবং উন্নতমানের সেবা সরবরাহের মাধ্যমে বাংলাদেশ এবং বর্হিঃবিশ্বের সাথে টেলিযোগাযোগ রক্ষা করা হয়।

বাংলাদেশে বিএসসিসিএল-এর সাবমেরিন ক্যাবল ব্যবস্থার মাধ্যমে ডাটা স্থানান্তরের ব্যবহার উল্লেখযোগ্য হারে বৃদ্ধি পেয়েছে এবং বিভিন্ন সেবা প্রদানকারী সংস্থা যেমনঃ- IIG, IGW, মোবাইল অপারেটর এর সুবিধা ভোগ করে আসছে। 'ভিশন-২০২১' বাস্তবায়নের জন্য বাংলাদেশ সরকার বেশ কিছু উল্লেখযোগ্য পদক্ষেপ গ্রহণ করেছে এবং সে লক্ষ্যে ব্রডব্যান্ড ব্যবহার উল্লেখযোগ্য হারে বৃদ্ধির লক্ষ্যমাত্রা নির্ধারণ করা হয়েছে। এছাড়া সকল ইউনিয়ন পরিষদ, ১৭ লক্ষ শিক্ষা প্রতিষ্ঠানকে ব্রডব্যান্ড যোগাযোগ ব্যবস্থার আওতায় আনার পরিকল্পনা গ্রহণ করেছে। 'ভিশন ২০২১' বাস্তবায়নের জন্য প্রচুর ব্যান্ডউইড্থ এর প্রয়োজন হতে পারে যার একমাত্র যোগানদাতা হবে বিএসসিসিএল।

বিএসসিসিএল বাংলাদেশ সরকারের রাজস্ব আয়ে গুরুত্বপূর্ণ ভূমিকা পালন করছে। বিএসসিসিএল এর সাবমেরিন ক্যাবল ব্যবস্থা আন্তর্জাতিক টেলিযোগাযোগ অবকাঠামোর মূল ভিত্তি। সাবমেরিন ক্যাবল এর উচ্চগতি সম্পন্ন সেবা ও নির্ভরযোগ্য সংযোগ বর্তমান বিশ্বের ব্রডব্যান্ড ইন্টারনেট ব্যবস্থা খুব দ্রুত উন্নতি সাধন করেছে। বর্তমানে প্রায় সকল আন্তর্জার্তিক ট্রাফিক সাবমেরিন ক্যাবল এর মাধ্যমে সরবরাহ হয়ে থাকে। অপটিক্যাল সাবমেরিন ক্যাবল ব্যবস্থার উত্তম চাহিদা রয়েছে এবং এগুলো অংশীদারী দেশসমূহের জন্য গুরুত্বপূর্ণ জাতীয় সম্পদ।

ব্যবসায়িক প্রতিযোগিতা ও সম্ভাবনার চিত্র ঃ

বাংলাদেশ সাবমেরিন ক্যাবল কোম্পানী লিমিটেড (বিএসসিসিএল) একটি কেন্দ্রীয় টেলিযোগাযোগ সেবা প্রদানকারী সংস্থা যা আন্তর্জাতিক সাবমেরিন (ফাইবার অপটিক) ক্যাবলের মাধ্যমে টেলিযোগাযোগ সেবা প্রিয়ে থাকে। বাংলাদেশ এবং বহিঃবিশ্বের মাঝে সাবমেরিন ক্যাবলের মাধ্যমে উচ্চমানের ব্যাভউইডথ সমৃদ্ধ টেলিযোগাযোগ সংযোগ স্থাপিত হয়়, বিএসসিসিএল এর মাধ্যমে। বর্তমানে বিএসসিসিএল এর অধীনে রয়েছে SEA-ME-WE-4 ও SEA-ME-WE-5 শীর্ষক দুটি আন্তর্জাতিক সাবমেরিন ক্যাবল রয়েছে। বিএসসিসিএল SMW-4 ও SMW-5 আন্তর্জাতিক কনসোর্টিয়মে বাংলাদেশের প্রতিনিধিত্ব করে থাকে। বর্তমানে বিএসসিসিএলের অধীনে দুটি সাবমেরিন ক্যাবল অপারেশনাল অবস্থায় থাকায় যে কোন একটি সাবমেরিন ক্যাবল অকার্যকর হলে অন্যটি দিয়ে দেশের চাহিদা মেটানো সম্ভব হবে। সাবমেরিন ক্যাবল ব্যাভউইড্থ সরবরাহের মাধ্যমে বিএসসিসিএল বাংলাদেশ সরকারের রাজস্ব আয়ে একটি উল্লেখযোগ্য ভূমিকা পালন করছে। দেশের টেলিযোগাযোগ সেক্টরে বিএসসি সিএল বিকাশমান সংস্থাসমূহের মাঝে একটি। এ কথা বলা যায় যে, বিএসসিসিএল এর সাবমেরিন ক্যাবলদ্বয়ই হচ্ছে আন্তর্জাতিক টেলিযোগাযোগের মূল অবকাঠামো।

বর্তমানে সাবমেরিন ক্যাবল টেলিযোগাযোগ সেক্টরে বিএসসিসিএল এর কোন বিকল্প নেই এবং বিএসসিসিএলই হচ্ছে বড় ব্যান্ডউইড্থের একমাত্র সরবরাহকারী। এটি সরকারের নিকট হতে সাবমেরিন ক্যাবল দ্বারা সার্ভিস প্রদানের ক্ষেত্রে লাইসেন্স প্রাপ্ত কোম্পানী। আইআইজি এবং আইজিডব্লিউ কোম্পানীগুলো বিএসসিসিএল থেকে সরকার অনুমোদিত ট্যারিফ নির্ধারিত লাইসেন্সিং গাইড লাইন, নিয়ম ও শর্তাবলী এবং রেগুলেশন অনুসারে ব্যান্ডউইড্থের লীজ গ্রহণ করছে। বিটিআরসি কর্তৃক লাইসেন্সকৃত ৬টি আন্তর্জাতিক টেরেস্ট্রিয়াল ক্যাবল (আইটিসি) কোম্পানীসমূহ পার্শ্ববর্তী দেশসমূহের সঙ্গে আন্তর্জাতিক লিংক তৈরী করে আইপিএলসি সেবা প্রদান করছে।

সূতরাং বর্তমান সময়ে আইটিসি লাইসেন্সধারী কোম্পানীগুলোই ব্যবসায়িক ক্ষেত্রে বিএসসিসিএল এর মূল প্রতিযোগী। নতুন আইটিসি লাইসেন্সধারী কোম্পানীগুলো ভারতের সঙ্গে ভূমির উপর দিয়ে লিংক স্থাপন করে ব্যান্ডউইড্থে ব্যবসা শুক্ত করেছে এবং তাই তারা বিএসসিসিএল এর ব্যবসায়িক প্রতিযোগী এবং ব্যান্ডউইড্থের বিকল্প সরবরাহকারী হিসেবে কাজ করছে। আইটিসি কোম্পানীগুলো কম মূল্যে ব্যান্ডউইড্থে সরবরাহ করার কারণে বিএসসিসিএল এর রেভিনিউ উল্লেখযোগ্য হারে হ্রাস পেয়েছে। বাজারে টিকে থাকার জন্য বিএসসিসিএল ইতিমধ্যে এর আইপিএলসি ব্যান্ডউইড্থের দাম উল্লেখযোগ্য ভাবে হ্রাস করেছে।

সাবমেরিন ক্যাবল লাইসেন্সের আওতায় বিএসসিসিএল আইআইজিগুলোকে আইপি ট্রানজিট প্রদানের অনুমতিও লাভ করেছে। বিএসসিসিএল এই নতুন প্রোডান্ট চালু করে বড় সরবরাহকারী হিসেবে পূর্ব ও পশ্চিম দুই দিক থেকেই বড় মাপের ইন্টারনেট ব্যান্ডউইড্থ নিয়ে এসেছে, যাতে যে কোন দিকে ক্যাবল কাটা পড়লে অপর প্রান্ত হতে ব্যান্ডউইড্থ সেবা

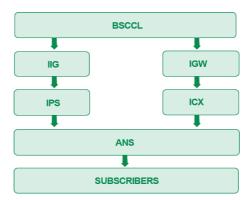
সাবমেরিন ক্যাবল লাইসেন্সের আওতায় বিএসসিসিএল আইআইজিগুলোকে আইপি ট্রানজিট প্রদানের অনুমতিও লাভ করেছে। বিএসসিসিএল এই নতুন প্রোডাক্ট চালু করে বড় সরবরাহকারী হিসেবে পূর্ব ও পশ্চিম দুই দিক থেকেই বড় মাপের ইন্টারনেট ব্যাভউইড্থ নিয়ে এসেছে, যাতে যে কোন দিকে ক্যাবল কাটা পড়লে অপর প্রান্ত হতে ব্যাভউইড্থ সেবা অব্যাহত রাখা যায়।



পণ্য ও সেবা ঃ

বিটিআরসি লাইসেঙ্গিং গাইডলাইন অনুযায়ী বিএসসিসিএল অনুমোদিত প্রতিষ্ঠান হিসেবে নিম্নবর্ণিত কোম্পানীগুলোর নিকট ব্যান্ডউইড্থ লীজ ও আইপি ট্রানজিট সেবা প্রদান করে থাকে ঃ

- ১। আইআইজি কোম্পানীসমূহ
- ২। আইজিডব্লিউ কোম্পানীসমূহ
- ৩। আইএসপি কোম্পানীসমূহ
- ৪। আইপিএলসি এবং বড় ব্যান্ডউইড্থের ব্যবহারকারী অন্যান্য অনুমোদিত কোম্পানী বা সংস্থাসমূহ।
- ে। ভারতের ত্রিপুরা রাজ্যে ইন্টারনেট ব্যান্ডউইড্থ লীজ।



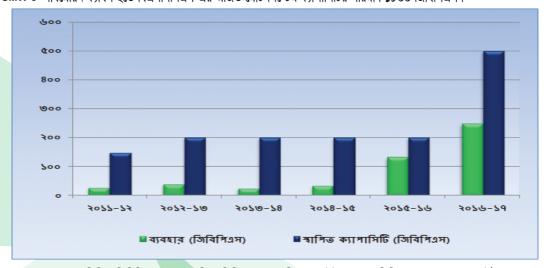
ক্যাপাসিটি, ব্যাভউইড্থের ব্যবহার এবং SMW-4 কনসোর্টিয়াম ক্যাবলের আপগ্রেড-৩ প্রক্রিয়া

SMW-4 কনসোর্টিয়ামের সদস্য হিসেবে বাংলাদেশ ২০০৬ সালে ৭.৫ জিবিপিএস ব্যাভউইডথ নিয়ে যাত্রা শুরু করে। আপগ্রেড-১ এবং ২ এর মাধ্যমে কোন বিনিয়োগ ছাড়াই কোম্পানী কিছু ব্যাভউইড্থ অর্জন করে এবং ২০০৮ সালে বিএসসিসিএল এর ক্যাপাসিটি দাঁড়ায় প্রায় ৪৪.৬০ জিবিপিএস। ভবিষ্যতের ক্যাপাসিটি এবং চাহিদার বিবেচনায় প্রতীয়মান হয়েছিল যে ২০১৩-১৪ হিসাব বছরের শেষ নাগাদ বিদ্যমান ক্যাপাসিটি ব্যবহৃত হয়ে যেতে পারে। টেলিযোগাযোগ ক্ষেত্রে বাণিজ্যিক কার্যক্রম প্রসারিত হওয়ার ফলে ব্যাভউইড্থ চাহিদা বেড়েই চলছিল। এমতাবস্থায়, SMW-4 কনসোর্টিয়ামের আপগ্রেড-৩ প্রক্রিয়ায় বিএসসিসিএল অংশগ্রহণ করে অতিরিক্ত ৬.৮ মিলিয়ন মিউ কিঃ মিঃ ক্যাপাসিটি অর্জন করে। এতে বিএসসিসিএল ৪৮ কোটি টাকা নিজস্ব তহবিল হতে বিনিয়োগ করেছে। বিদ্যমান ক্যাপাসিটির সঙ্গে ইতোমধ্যেই অতিরিক্ত ক্যাপাসিটি যোগ হয়েছে যাতে মোট ক্যাপাসিটি দাঁড়িয়েছে প্রায় ৩০০ জিবিপিএস। অন্যদিকে ফ্রেক্স্মারি, ২০১৭খ্রিঃ মাসে SMW-5 সাবমেরিন ক্যাবল হতে কোম্পানী আরও প্রায় ১৫০০ জিবিপিএস ক্যাপাসিটি ব্যবহারের পরিমাণ প্রায় ২৪৭.০৬ জিবিপিএস।

বছর ভিত্তিক কোম্পানীর মোট ব্যান্ডউইড়থ ক্যাপাসিটি ও ব্যবহার সংক্রান্ত চার্ট নিম্নে প্রদান করা হলঃ

	२०১०-১১	২০১১-১২	২০১২ -১৩	২০১৩ -১৪	२०১৪ -১৫	২০১৫ -১৬	২০১৬-১৭
ব্যবহার (জিবিপিএস)	২১.৮৬	২৬.০০	৩৮.৭৫	২২.৫০	৩৩.৫২	১৩২.১৬	২৪৭.০৬
স্থাপিত ক্যাপাসিটি (জিবিপিএস)	88.৬0	১৪৬.৯৩	২০০.০০	২০০.০০	২০০.০০	২০০.০০	*00.00

* SMW-4 | SMW-5 সাবমেরিন ক্যাবল হতে বিএসসিসিএল-এর অর্জিত মোট সিস্টেম ক্যাপাসিটির পরিমাণ ১৮০০ জিবিপিএস।



বছর ভিত্তিক জিবিপিএস লেভেলে বিএসসিসিএল এর স্থাপিত ব্যাভউইড্থ ক্যাপাসিটি ও ব্যবহার সংক্রান্ত চার্ট

SWOT বিশ্লেষণঃ

সামর্থসমূহ ঃ

- ক) বিএসসিসিএল রাষ্ট্রীয় মালিকানাধীন একটি পাবলিক লিমিটেড কোম্পানী।
- খ) বিএসসিসিএল বাংলাদেশে অবস্থিত SMW-4 কনসোর্টিয়ামের আওতায় সাবমেরিন ক্যাবলের একমাত্র অংশীদার।
- গ) SMW-5 এর আওতায় দ্বিতীয় সাবমেরিন ক্যাবল স্থাপনের পর বিকল্প সাবমেরিন ক্যাবল যোগাযোগ ব্যবস্থা সৃষ্টি, জাতীয় ব্যবহার এবং পাশ্ববর্তী দেশসমূহে রপ্তানীর জন্য পর্যাপ্ত পরিমাণ ব্যান্ডউইড্থ অর্জন করবে।
- ঘ) টেলিযোগাযোগ শিল্পে দেশে ও বিদেশে বিএসসিসিএল এর যথেষ্ট সুনাম রয়েছে।বিএসসিসিএল সর্বাধুনিক প্রযুক্তি ব্যবহার করছে এবং উন্নত মানের ব্যান্ডউইড্থ সরবরাহ করছে।
- চ) বিএসসিসিএল সৃষ্টি লগ্ন থেকে একটি মুনাফাধারী প্রতিষ্ঠান।

দুর্বলতাসমূহ ঃ

- ক) ভবিষ্যতে বিএসসিসিএল ব্যবসার ক্ষেত্রে তীব্র প্রতিযোগিতার সম্মুখীন হতে পারে কারণ আইটিসি লাইসেন্সধারী আরও ৬টি প্রতিষ্ঠান একই ধরণের সেবা প্রদান করছে।
- খ) তীব্র প্রতিযোগিতার জন্য বিএসসিসিএলকে অপেক্ষাকৃত কম মূল্যে সেবা প্রদান করতে হতে পারে, যার ফলে বিএসসিসিএল এর ব্যবসা প্রতিকূলতার সম্মুখীন হতে পারে।

সুযোগসমূহ ঃ

- ক) এই শিল্পের চাহিদা উত্তরোত্তর বৃদ্ধি পাবে কারণ সরকার ইন্টারনেট সেবা সারাদেশে ছড়িয়ে দেয়ার জন্য বিভিন্ন পদক্ষেপ গ্রহণ করছে।
- খ) উচ্চ ক্ষমতা সম্পন্ন ব্যান্ডউইড্থ বিভিন্ন আইটি ভিলেজে সরবরাহ করার ফলে বিভিন্ন প্রযুক্তি সংক্রান্ত ব্যবসা যেমন- ডাটা এন্ট্রি, সফ্টওয়্যার রপ্তানী, কল সেন্টার সার্ভিসেস ইত্যাদি গড়ে ওঠার সমূহ সম্ভাবনা রয়েছে।
- গ) কোম্পানী অধিক আগ্রহের সহিত ভারতের উত্তর পূর্ব প্রদেশসমূহে ত্রিপুরা ছাড়াও অন্যান্য প্রদেশে ব্যাভউইড্থ রপ্তানীর প্রচেষ্টা চালিয়ে যাচ্ছে যার ফলে কোম্পানীর ব্যাপক উন্নতির সম্ভাবনা সৃষ্টি হয়েছে।
- ঘ) উন্নত দেশসমূহের মত বাংলাদেশেও উন্নত প্রযুক্তি ব্যবহারের মাধ্যমে বিভিন্ন প্রযুক্তি সংক্রান্ত ব্যবসার দুয়ার খুলে যেতে পারে।
- ঙ) ভবিষ্যতে বিএসসিসিএল পিজিসিবি এর সহিত যৌথভাবে ব্যাকহল সেবা প্রদান করতে পারে।
- চ) ভিশন-২০২১ বাস্তবায়নের জন্য প্রচুর ব্যান্ডউইড্থ এর প্রয়োজন হতে পারে যার একমাত্র যোগান দাতা হবে বিএসসিসিএল।

বুঁকিসমূহ ঃ

যেহেতু এ ধরণের স্থাপনায় প্রচুর মূলধন ব্যবহৃত হয়ে থাকে সেহেতু প্রযুক্তির দ্রুত পরিবর্তনের ফলে সম্পূর্ণ বিনিয়োগ ঝুঁকির সম্মুখীন হতে পারে, যার ফলে ব্যবসায়িক আয় কমে যেতে পারে।

শিল্প ঝুঁকি ঃ

গ্রাহকবৃন্দ স্বভাবতই সর্বদা কম মূল্যে সার্ভিস গ্রহণ করতে ইচ্ছুক, যার ফলে আইপিএলসি চার্জ থেকে আয়<u>ুহা</u>সসহ কোম্পানীর সামগ্রিক আয়<u>ুহা</u>স পেতে পারে। আমাদের ব্যবসায়িক প্রতিযোগিরা আমাদের চেয়ে কম মূল্যে এই সেবা প্রদান করছে।

ব্যবস্থাপনা পর্ষদের মূল্যায়ণ ঃ

ডেটা ও ভয়েস সার্ভিসের চাহিদা প্রতিদিন বেড়েই চলেছে। যদি কোম্পানীর ব্যবস্থাপনা কর্তৃপক্ষ পণ্যের মূল্য<u>হা</u>স করেন তবে বিক্রয়ের মাত্রা বেড়ে যাবে। এতে সার্বিক আয় বৃদ্ধি পেতে পারে এবং মূল্য<u>হা</u>সের কারণে কোম্পানীর আয় তেমন ব্যাপকভাবে ক্ষতিগ্রস্থ নাও হতে পারে।

প্রযুক্তিগত ঝুঁকি ঃ

তথ্য ও প্রযুক্তি সেক্টরে সবচেয়ে গুরুত্বপূর্ণ ঝুঁকি হচ্ছে প্রযুক্তির ক্ষেত্রে দ্রুত পরিবর্তন। বর্তমানে বিশ্ব প্রযুক্তিগত বিপ্লবের মাঝ দিয়ে যাচেছ। অবশ্য আমাদের কোম্পানী সর্বাধুনিক প্রযুক্তি ব্যবহার করছে এবং সিস্টেম ও টার্মিনাল ইকুইপমেন্টসের প্রতিস্থাপনের সুযোগও এখানে রয়েছে। ইতোমধ্যেই বিদ্যমান সিস্টেমটিকে তিনবার আপগ্রেড করা হয়েছে যার ফলে ক্যাপাসিটি এবং দক্ষতা দুটোই বৃদ্ধি পেয়েছে বা উন্নত হয়েছে। আগামী দুই বছরের মধ্যে বিদ্যমান অবকাঠামোর উন্নয়নের জন্য তেমন কোন নতুন বিনিয়োগের প্রয়োজন পড়বে না বলে আশা করা যায়। সূতরাং প্রযুক্তি সংক্রান্ত ঝুঁকি গ্রহণযোগ্য মাত্রার মধ্যে রয়েছে বলে প্রতীয়মান।

বাজার সংক্রান্ত ঝুঁকি ঃ

বিএসসিসিএল এর জন্য প্রধান ঝুঁকিসমূহের একটি হচ্ছে প্রতিযোগিতামূলক বাজার। যদিও দেশের একমাত্র সাবমেরিন ক্যাবল বিএসসিসিএল এর অধীনে রয়েছে, সরকার ৬টি কোম্পানীকে আইটিসি লাইসেঙ্গ প্রদান করেছে। এর ফলে বিদ্যমান সম্ভাব্য গ্রাহকবৃন্দের কেউ কেউ বিএসসিসিএল এর বদলে অন্য নতুন কোম্পানী থেকেও সার্ভিস গ্রহণ করতে পারে। যেসব কোম্পানীকে আইটিসি লাইসেঙ্গ প্রদান করা হয়েছে তাদের মধ্যে রয়েছে নভোটেল লিঃ, আসিস এএইচএল জয়েন্ট ভেঞ্চার, বিডি লিংক কমিউনিকেশন লিঃ, ম্যাংগো টেলিসার্ভিসেস লিঃ, সামিট কমিউনিকেশন লিঃ এবং ফাইবার এ্যাট হোম লিঃ। এ সকল কোম্পানীসমূহ ২০১৩ সালের মধ্যভাগ থেকে কার্যক্রম শুরু করেছে। তবে মুম্বাই ও চেন্নাই হতে দীর্ঘ সংযোগের জন্য উচ্চ ট্রাঙ্গমিশন ব্যয়ের কারণে এ সকল আইটিসি হতে স্বল্পমূল্যে সার্ভিস পাওয়া যাবে বলে আশা করা যায় না। সাবমেরিন ক্যাবল সিস্টেম হতে প্রাপ্ত ব্যাভউইড্থের মানও ঐ সকল আইটিসির তুলনায় অনেক ভালো। সূতরাং বাজার ঝুঁকির মাত্রাও কোম্পানীর জন্য কম বলে প্রতীয়মান হয়।

পরিচালনা ঝুঁকি ঃ

একটি সাবমেরিন ক্যাবল কাটা পড়লে ভয়েস ও ডেটা কমিউনিকেশনের ক্ষেত্রে অন্তত ৭ থেকে ১০ দিনের জন্য দেশকে অসুবিধার মুখে পড়তে হবে। সৌভাগ্যক্রমে বর্তমানে কোম্পানীর অধীনে দুটি সাবমেরিন ক্যাবলই একই সাথে বিকল হলে দেশের ভয়েস ও ডেটা কমিউনিকেশন সেবা ব্যাপক ভাবে ব্যাহত হবে। যদিও উপগ্রহ ব্যবস্থা ও আইটিসির মাধ্যমে কিছুটা যোগাযোগ রাখা সম্ভব হবে কিন্তু সাবমেরিন কেবলের সাথে তুলনা করলে তা যথেষ্ট কমমাত্রার। তবে অপরাপর সাবমেরিন ক্যাবলের সুবিধা ব্যবহার করে কোম্পানী এ ধরণের পরিস্থিতি মোকাবেলায় সক্ষম তাই পরিচালনা ঝুঁকির মাত্রাও কম হিসেবে বলা যায়।

মূল্য নির্ধারণের ক্ষেত্রে ঝুঁকি ঃ

সাবমেরিন ক্যাবলের ক্ষেত্রে কোম্পানীর একচেটিয়া আধিপত্যের জন্য প্রয়োজন মত মূল্য পরিবর্তনের ক্ষেত্রে কোম্পানীর স্বাধীনতা রয়েছে। তবে সরকার ও বিটিআরসি মূল্যহার নিয়ন্ত্রণ করে থাকে। সরকার এবং স্টেক হোল্ডারবৃন্দ আইপিএলসি চার্জ কমানোর জন্য বেশ আগ্রহী হলেও এতে করে কোম্পানীর মোট রেভিনিউ কমে যেতে পারে। সূতরাং মূল্য নির্ধারণের ক্ষেত্রে কোম্পানীর জন্য কিছুটা ঝুঁকি বিদ্যমান। এ ধরণের মূল্য হাসের ক্ষেত্রে কোম্পানীর আয় ব্যাপকভাবে ক্ষতিগ্রস্থ হতে পারে। তবে বিএসসিসিএল ব্যান্ডউইড্থ এর সরবরাহ বৃদ্ধির বিপরীতে মূল্য সংকোচণের মাধ্যমে মূল্য নির্ধারণের ঝুঁকি গ্রহণযোগ্য মাত্রায় সীমিত রাখতে চায় ।

অস্বাভাবিক আয় বা ব্যয় ঃ

বিবেচনাধীন বছরে কোম্পানীর অস্বাভাবিক কোন আয় বা ব্যয়ের ঘটনা ঘটেনি।

আন্তঃসম্পর্কিত কোম্পানীর লেনদেন ঃ

চলতি অর্থ বছরে আন্তঃসম্পর্কিত কোম্পানীর লেনদেন BAS-24 অনুসারে আর্থিক প্রতিবেদনের নোট নাম্বার ৫৩ এ বিস্তারিত বর্ণিত আছে।





আর্থিক প্রতিবেদনে তাৎপর্যপূর্ণ বিচ্যুতি ঃ

সামর্থসমূহ ঃ

গত বছরের তুলনায় চলতি অর্থ বছরে কোম্পানীর আয় ও নীট মুনাফা বৃদ্ধি পেয়েছে। এক্ষেত্রে উল্লেখ্য যে, কোম্পানীর বিধিবদ্ধ নিরীক্ষক তার প্রতিবেদনে বিটিসিএলের নিকট বকেয়া ৮৩,৬৭,৮২,২০২.০০ টাকার বিপরীতে ৭,৫৩,১০,৩৯৮.০০ টাকা সঞ্চিতি সৃষ্টি করায় উল্লিখিত বকেয়া পুরোপুরি আদায়ের বিষয়ে সন্দেহ প্রকাশ করে কোয়ালিফাইড মতামত প্রকাশ করেছেন। তবে উক্ত পাওনা আদায়ের বিষয়ে কোম্পানী কর্তৃপক্ষ আশাবাদী বিধায় উল্লিখিত পরিমাণ বকেয়ার বিপরীতে সম্পূর্ণ অর্থের অনাদায়ী পাওনা সঞ্চিতি সৃষ্টি করা হয়নি। এ বিষয়ে বিএসসিসিএল কর্তৃপক্ষ ইতোমধ্যে বিটিসিএলের সহিত রি-কনসিলিয়েশনের উদ্যোগ গ্রহণ করেছে। বিটিসিএলে ও বিএসসিসিএল একই মন্ত্রণালয়ের অধীন হওয়ায় রি-কনসিলিয়েশনের পর ডাক ও টেলিযোগাযোগ বিভাগের মাধ্যমে উক্ত অর্থ আদায়ে প্রয়োজনীয় ব্যবস্থা গ্রহণ করা হবে। তাছাড়া উক্ত বছরে কোম্পানীর বিধিবদ্ধ নিরীক্ষক ও অভিট কমিটির পরামর্শক্রমে Core Equipment, IIG Equipment ও এর সাথে সংশ্লিষ্ট অন্যান্য Assets এর Estimated Useful Life বিবেচনায় নিয়ে আন্তর্জাতিক হিসাবরক্ষণ (IAS) পদ্ধতি অনুযায়ী Reducing Balance Method পদ্ধতি পরিবর্তন করে ২০১৬-২০১৭ হিসাব বছর হতে Straight Line Method এর Depreciation চার্জ করার বিষয়ে সিদ্ধান্ত গ্রহণ করা হয়েছে।

পরিচালকবৃন্দের সম্মানী ঃ

২০১৬-২০১৭ হিসাব বৎসরে বোর্ড সভায় উপস্থিতি বাবদ পরিচালকগণকে মোট ৮,২৯,৮৪৫,০০ টাকা (ভ্যাট ট্যাক্সসহ) সম্মানী হিসেবে প্রদান করা হয়েছে।

ব্যবস্থাপনা পরিচালকের নিয়োগ ঃ

গণপ্রজাতন্ত্রী বাংলাদেশ সরকার কর্তৃক মনোনীত হওয়ায় ১৭ই নভেম্বর, ২০১৬খ্রিঃ তারিখে অনুষ্ঠিত কোম্পানীর পরিচালনা পর্যদের ১৪০তম সভায় জনাব মোঃ মনোয়ার হোসেনকে ১৫ই নভেম্বর, ২০১৬খ্রিঃ তারিখ হতে ১৪ই অক্টোবর, ২০১৭খ্রিঃ তারিখ পর্যন্ত মেয়াদে এবং ১৬ই সেপ্টেম্বর, ২০১৭খ্রিঃ তারিখে অনুষ্ঠিত কোম্পানীর পরিচালনা পর্যদের ১৫৩তম সভায় জনাব মশিউর রহমান-কে ১৪ই অক্টোবর, ২০১৭খ্রিঃ তারিখ অপরাহ্ন হতে পরবর্তী ২(দুই) বছর মেয়াদে কোম্পানীর ব্যবস্থাপনা পরিচালক হিসেবে নিয়োগ প্রদান করা হয়েছে।

মানব সম্পদ ব্যবস্থাপনা ঃ

অনুমোদিত মানবসম্পদ কাঠামো অনুযায়ী কোম্পানীর মোট কর্মকর্তা ও কর্মচারীর সংখ্যা ১৭০। ৩০শে জুন ২০১৭ তারিখে কোম্পানীতে নিযুক্ত কর্মকর্তা কর্মচারীর সংখ্যা ছিল ৯৮ জন। কর্মকর্তা ৪৬ জন এবং কর্মচারী ৫২ জন এর মধ্যে ৯৩ জন স্থায়ীভাবে নিযুক্ত এবং অস্থায়ীভাবে নিযুক্ত আছে ৫ জন। বিএসসিসিএল এর বোর্ড কর্তৃক অনুমোদিত নিজস্ব মানব সম্পদ ব্যবস্থাপনা নীতিমালা রয়েছে। ২০০৮ সালে কোম্পানী গঠনের পর থেকে মাত্র ৩ জন কর্মকর্তা ও কর্মচারী চাকুরী হতে ইস্তফা প্রদান করেছেন। কোম্পানীর সকল কর্মকর্তা ও কর্মচারীদের উৎসব ভাতা, মুনাফার অংশ, ভবিষ্যত তহবিল, গ্র্যাচুইটি সুবিধা প্রদান করে থাকে। এছাড়াও কোম্পানী যাচাই বাছাই সাপেক্ষে প্রযোজ্য ক্ষেত্রে চিকিৎসা খরচ প্রদান করে থাকে। পদোন্নতির ক্ষেত্রে কর্মকর্তা কর্মকর্তা কর্মকর্তা কর্মকর্তা কর্মকর্তা কর্মচারীরে পদোন্নতি হয়নি।

তথ্য ও প্রযুক্তি ঃ

তথ্য প্রযুক্তি নির্ভর সংস্থা হিসেবে বিএসসিসিএল উন্নত তথ্য প্রযুক্তি দারা পরিচালিত। বিএসসিসিএল SSEOPS, Go-Global U X 2.1.2 এর মাধ্যমে অন্যান্য সদস্য দেশের সাথে Real time virtual online যোগাযোগ রক্ষা করে। এই কোম্পানী ল্যান্ডিং স্টেশনে স্থাপিত System Surveillance Equipment (SSE) এর মাধ্যমে সম্পূর্ণ সাবমেরিন পদ্ধতি পর্যবেক্ষণ এবং নিয়ন্ত্রণ করে থাকে। বিএসসিসিএল যাবতীয় হিসাব সংরক্ষণের জন্য Tally Software ব্যবহার করে থাকে।

আর্থিক প্রতিবেদন সম্পর্কে পরিচালকগণের ঘোষণা ঃ

পরিচালকগণ গুরুত্ব সহকারে ঘোষণা করছেন যে:

- (ক) ব্যবস্থাপনা কর্তৃপক্ষ কর্তৃক প্রস্তুতকৃত আর্থিক বিবরণী যথাযথ প্রতীয়মান হয়েছে।
- (খ) কোম্পানীর একাউন্টিং সংক্রান্ত হিসাব বই বিধান অনুযায়ী যথাযথ ভাবে রক্ষিত হয়েছে।
- (গ) আর্থিক বিবরণী প্রস্তুত কালে যথাযথ একাউন্টিং নীতিমালা সামঞ্জস্যপূর্ণ ভাবে অনুসরণ করা হয়েছে এবং একাউন্টিং সংক্রান্ত প্রাক্কলন যুক্তিযুক্ত এবং বিচক্ষণ বিবেচনার ফসল ।
- (ঘ) বাংলাদেশে প্রযোজ্য একাউন্টিং স্ট্যান্ডার্ড (বি.এ.এস)/বাংলাদেশ ফাইন্যান্সিয়াল রিপোটিং স্ট্যান্ডার্ড (বি.এফ.আর.এস) যথাযথভাবে প্রয়োগ করা হয়েছে।
- (ঙ) কোম্পানী চলমান প্রতিষ্ঠান হিসেবে (Going Concern) অব্যাহত থাকার ব্যাপারে কোন সন্দেহ নাই।
- (চ) অভ্যন্তরীণ নিয়ন্ত্রণ প্রক্রিয়া যথাযথভাবে কার্যকর হয়েছে।

পরিচালনা পর্যদের সভা ঃ

২০১৬-২০১৭ হিসাব বৎসরে ব্যবসায়িক কার্যক্রম আলোচনা এবং অনুমোদনের জন্য পরিচালনা পর্ষদের মোট ১৫টি সভা অনুষ্ঠিত হয়।

পরিচালকগণের নিয়োগ ও পুনঃনিয়োগ ঃ

কোম্পানীর সংঘবিধি অনুযায়ী কোম্পানীর পরিচালক জনাব জালাল আহমেদ ও জনাব মোঃ ফারুকুজ্জামান আসন্ন নবম বার্ষিক সাধারণ সভায় অবসর গ্রহণ করবেন এবং যোগ্য বিধায় পুনরায় নির্বাচিত হবার জন্য বিবেচিত হবেন।

অষ্ট্রম বার্ষিক সাধারণ সভা অনুষ্ঠিত হবার পর কোম্পানীর পরিচালনা পর্ষদ জনাব শ্যাম সুন্দর সিকদার, সচিব, ডাক ও টেলিযোগাযোগ বিভাগকে জনাব মোঃ ফয়জুর রহমান চৌধুরী, সাবেক সচিব, ডাক ও টেলিযোগাযোগ বিভাগকৈ জনাব মোঃ আজিজুল ইসলাম, অতিরিক্ত সচিব, ডাক ও টেলিযোগাযোগ বিভাগকৈ জনাব মোঃ আজিজুল ইসলাম, অতিরিক্ত সচিব, ডাক ও টেলিযোগাযোগ বিভাগকৈ জনাব শওকত মোন্তফা, অতিরিক্ত সচিব (পিএলআর) এবং পরিচালক, বিএসসিসিএল এর স্থলে এবং জনাব মোঃ ফারুকুজ্জামান, যুগা—সচিব, বিজ্ঞান ও প্রযুক্তি মন্ত্রণালয়কে জনাব রবীন্দ্রনাথ রায় চৌধুরী, প্রাক্তন অতিরিক্ত সচিব, বিজ্ঞান ও প্রযুক্তি মন্ত্রণালয় এবং পরিচালক, বিএসসিসিএল এর স্থলে কোম্পানীর পরিচালক পদে নিয়োগ প্রদান করেছে। এছাড়াও উক্ত সময়ে কোম্পানীর পরিচালনা পর্ষদ কোম্পানীর স্বতন্ত্র পরিচালক হিসেবে জনাব নাসির উদ্দিন আহমেদ, কাউন্সিল মেম্বার এবং সাবেক সভাপতি, আইসিএবি -কে পুনঃনিয়োগ প্রদান করেছে। উল্লেখ্য যে, উক্ত সময়ে কোম্পানীর পরিচালনা পর্ষদ জনাব মোঃ মনোয়ার হোসেনকে ১৫ই নভেম্বর, ২০১৬খ্রিঃ তারিখ হতে ১৪ই অক্টোবর, ২০১৭খ্রিঃ তারিখ তারিখ প্রবন্ত তারিখ প্রযন্ত করেছে।

আগামী ৯ম বার্ষিক সাধারণ সভায় উপরে উল্লেখিত পরিচালকগণের নিয়োগ ও পুনঃনিয়োগ সম্মানিত শেয়ারহোন্ডারদের অনুমোদনের জন্য উপস্থাপন করা হবে। পুনঃনিয়োগ প্রাপ্ত পরিচালকগণের সংক্ষিপ্ত পরিচিতি বার্ষিক প্রতিবেদনের ১০ হতে ১২ এবং ১৪নং পৃষ্ঠায় বর্ণিত আছে।

বাংলাদেশ সিকিউরিটিজ অ্যান্ড এক্সচেঞ্জ কমিশন নোটিফিকেশন নং– SEC/CMRRCD/2006-58/134/Admin/44, Dated 7 August 2012 -এর আলোকে কোম্পানীর প্রয়োজনীয় তথ্য নিম্নে দেওয়া হলো ঃ

পরিচালনা পর্ষদ ঃ

১.১ বোর্ডের আকার ঃ

পরিচালনা পর্যদে পরিচালকের সংখ্যা স্বতন্ত্র পরিচালক ও ব্যবস্থাপনা পরিচালকসহ ৯ জন যা বাংলাদেশ সিকিউরিটিজ অ্যান্ড এক্সচেঞ্জ কমিশন এর গাইড লাইন অনুযায়ী গঠিত হয়েছে।

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১.২ স্বতন্ত্র পরিচালক ঃ

১.২.১ বাংলাদেশ সিকিউরিটিজ অ্যান্ড এক্সচেঞ্জ কমিশন এর নীতিমালা অনুসারে জনাব নাসির উদ্দিন আহমেদ এফসিএ, এফসিএস-কে স্বতন্ত্র পরিচালক হিসেবে ২০১৭ সালের ২৭শে এপ্রিল পুনঃনিয়োগ দেওয়া হয়েছে। তিনি আইসিএবি এর প্রাক্তন সভাপতি এবং বর্তমান কাউন্সিল মেম্বার এবং ম্যাবস এন্ড জে পার্টনারস্, চার্টার্ড এ্যাকাউনটেন্টস্ এর একজন জ্যেষ্ঠ অংশীদার।

১.২.২ বাংলাদেশ সিকিউরিটিজ অ্যান্ড এক্সচেঞ্জ কমিশন এর নীতিমালা অনুসারে জনাব হোসেন খালেদ -কে ২০১৫ সালের ৫ই জুলাই স্বতন্ত্র পরিচালক হিসেবে নিয়োগ দেয়া হয়েছে। তিনি বর্তমানে ঢাকা চেম্বার অব কমার্স অ্যান্ড ইন্ডার্স্ট্রি (ডিসিসিআই) এর পরিচালক হিসেবে দায়িত্ব পালন করছেন।

১.৩ স্বতন্ত্র পরিচালকদের যোগ্যতা ঃ

জনাব নাসির উদ্দিন আহমেদ এফসিএ, এফসিএস, ম্যাবস এন্ড জে পার্টনারস্, চার্টার্ড এ্যাকাউনটেন্টস্ এর একজন জ্যেষ্ঠ অংশীদার। তিনি আইসিএসবি এর একজন ফেলো মেম্বার ও আইসিএবি এর প্রাক্তন সভাপতি। বর্তমানে তিনি আইসিএবি এর কাউন্সিল মেম্বার হিসেবে দায়িত্ব পালন করছেন।

জনাব জনাব হোসেন খালেদ ইতোপূর্বে ঢাকা চেম্বার অব কমার্স অ্যান্ড ইন্ডাস্ট্রি (ডিসিসিআই) এর সাবেক সভাপতি ছিলেন। বর্তমানে তিনি ডিসিসিআই এর পরিচালক হিসেবে দায়িত্ব পালন করছেন। তিনি যুক্তরাষ্ট্র হতে বিবিএ ও এমবিএ সম্পন্ন করেছেন এবং বিভিন্ন প্রতিষ্ঠানের ব্যবস্থাপনার সাথে জড়িত আছেন।

১.৪. পরিচালনা পর্ষদের চেয়ারম্যান এবং প্রধান নির্বাহী কর্মকর্তা ঃ

পরিচালনা পর্যদের চেয়ারম্যান এবং প্রধান নির্বাহী কর্মকর্তা হিসেবে পৃথক পৃথক ব্যক্তি নিয়োজিত আছেন।

২. প্রধান অর্থ কর্মকর্তা, কোম্পানী সেক্রেটারী ও প্রধান নিরীক্ষা কর্মকর্তা ঃ

বাংলাদেশ সিকিউরিটিজ অ্যান্ড এক্সচেঞ্জ কমিশন এর নীতিমালা অনুযায়ী প্রধান অর্থ কর্মকর্তা, কোম্পানী সেক্রেটারী ও প্রধান নিরীক্ষা কর্মকর্তা হিসেবে পৃথক পৃথক ব্যক্তি নিয়োজিত আছে।

৩. নিরীক্ষা কমিটি ঃ

পরিচালনা পর্ষদের একটি সাব-কমিটি হিসেবে ২০১২ সালের ২৫শে সেপ্টেম্বর একজন স্বতন্ত্র পরিচালক এবং দুইজন পরিচালকের সমন্বয়ে নিরীক্ষা কমিটি গঠিত হয়েছিল। পরবর্তীতে এই কমিটি দুইজন স্বতন্ত্র পরিচালক এবং একজন পরিচালকের সমন্বয়ে পুনঃগঠিত হয়। কোম্পানী সচিব এই কমিটির সচিব হিসেবে দায়িত্ব পালন করছেন। বিএসইসি এর নির্দেশনা অনুযায়ী অডিট কমিটির দায়িত্ব ও কর্তব্য বোর্ড কর্তৃক অনুমোদিত। অডিট কমিটির রিপোর্ট ২০১৬-১৭ বার্ষিক প্রতিবেদনে অন্তর্ভুক্ত করা হয়েছে।

৪. মূলধন কাঠামো ঃ

কোম্পানীর অনুমোদিত মূলধন ১০০০ কোটি টাকা যা ১০ টাকা মূল্যের ১০০ কোটি শেয়ার দ্বারা গঠিত এর মধ্যে পরিশোধিত মূলধন ১৬৪.৯১ কোটি টাকা।

৫. কোম্পানী ব্যবসায়িক কার্যক্রম ঃ

কোম্পানী উন্নত ব্যান্ডউইড্থ সরবরাহ এর মাধ্যমে টেলিযোগাযোগ ক্ষেত্রে সকলের অংশগ্রহণ নিশ্চিত করেছে।

৬. লভ্যাংশঃ

বিবেচ্য অর্থ বৎসরে পরিচালনা পর্ষদ ১২% লভ্যাংশ (নগদ) এর জন্য সুপারিশ করেছে।

৭. নিরীক্ষক নিয়োগ ঃ

এম.জে আবেদীন এন্ড কোং চাটার্ড একাউনটেন্টস ৯ম বার্ষিক সাধারণ সভায় অবসর গ্রহণ করবেন এবং পুনঃ নিয়োগের যোগ্য বিধায় পুনরায় নিয়োজিত হতে আগ্রহ প্রকাশ করেছেন। উল্লেখ্য যে, কোম্পানীর পরিচালনা পর্যদ এম.জে. আবেদীন এন্ড কোং চাটার্ড একাউনটেন্টস্ কে আগামী বার্ষিক সাধারণ সভা শেষ না হওয়া পর্যন্ত সময়ের জন্য ২,৫০,০০০.০০ টাকা (ভ্যাট ব্যতীত) 'ফি' প্রদান সাপেক্ষে কোম্পানীর বহিঃ নিরীক্ষক হিসেবে নিয়োগ প্রদানের সুপারিশ করেছে।

৮. উপসংহার ঃ

২০১৬-১৭ হিসাব বৎসরে সফলতার সাথে কর্মকান্ড পরিচালনা করতে পেরে পরিচালনা পর্যদ আপনাদের সহযোগিতার জন্য কৃতজ্ঞতা জ্ঞাপন করেছে। সম্মানিত গ্রাহক, শেয়ারহোভার এবং পৃষ্ঠপোষকদের সমর্থন ও সহযোগিতার জন্য পরিচালনা পর্যদ সকলকে ধন্যবাদ জানাচ্ছে। পরিচালনা পর্যদ যথাসময়ে সহযোগিতা ও সঠিক দিক নির্দেশনা প্রদানের জন্য গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের ডাক, টেলিযোগাযোগ ও তথ্যপ্রস্তি মন্ত্রণালয়, অর্থ মন্ত্রণালয়, বাণিজ্য মন্ত্রণালয়, বিজ্ঞান ও প্রযুক্তি মন্ত্রণালয়, বিটিসিএল, বিটিআরসি, বিএসইসি, ডিএসই, সিএসই, আরজেএসসি, সিডিবিএল এবং অন্যান্য নিয়ন্ত্রক সংস্থাকে ধন্যবাদ জ্ঞাপন করেছে।

পরিচালনা পর্যদ তথ্য ও প্রযুক্তি সেবার দ্রুত বিকাশ লাভ করবে এবং একটি ডিজিটাল সেবা ভিত্তিক সমাজ ব্যবস্থা গড়ে উঠবে বলে প্রত্যাশা করছে। সর্বোপরি কোম্পানীর উন্নতির লক্ষ্যে কর্মকর্তা ও কর্মচারীদের নিরলস প্রচেষ্টা, একাগ্র সেবা ও সহযোগিতার জন্য পরিচালনা পর্যদ আন্তরিক ধন্যবাদ জ্ঞাপন করেছে।

পরিচালনা পর্যদের পক্ষে

নাসির উদ্দিন আহমেদ এফসিএ, এফসিএস স্বতন্ত্র পরিচালক, বিএসসিসিএল।

প্রকৌশলী মোঃ মনোয়ার হোসেন ব্যবস্থাপনা পরিচালক, বিএসসিসিএল।



Corporate Governance Compliance Report

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Bangladesh Submarine Cable Company Limited (BSCCL) throughout its entire business operations puts persistent efforts to ensure stakeholders' trust and confidence as governance and stakeholders' interests are interconnected. With this principle in view, BSCCL has been providing and maintaining innovative, user-friendly and best-value telecommunications, Internet services to create sustainable stakeholders' interests. To reach to these objectives, the Board of Directors of the Company is dedicated to ensure the highest standards of Corporate Governance to keep the Company's business integrity and performance on the right track. Being a responsible corporate entity, BSCCL maintains adequate transparency and encouraging sound business conduct both in its in-house practices and in its external relationship with the community as well as suppliers, customers and business partners. The Company, at the same time, expects acts of honesty and integrity from its Board of Directors, employees and business partners.

BSCCL being a public listed company, its Board of Directors plays a crucial role in upholding the interests of all its stakeholders. The Board of Directors and the Management Team are also dedicated to maintaining a well-established culture of accountability, transparency, easy-to-understand policies and procedures to ensure effective Corporate Governance at every level of its operations. The Board of Directors and the Management Team also put their best efforts to comply with all the laws of the country and all the internal regulations, policies and procedures to make BSCCL a thoroughly transparent company. Moreover, recognizing the fact that compliance has been the corner stone of good governance, the Company meticulously undergoes through the process of statutory audit and compliance certification as required by laws of the land. As a result, BSCCL has been able to maintain the highest level of integrity and accountability of national standards over the years and successively awarded with the prestigious ICMAB Best Corporate Award & ICSB National Award on Corporate Governance Excellence.

Board Organization & Structure

a) Role of the Board

The Directors of the Board are approved by the Shareholders at the Annual General Meeting (AGM) and accountable to the Shareholders. The Board is responsible for ensuring that the business activities are soundly administered and effectively controlled. The Directors keep themselves informed about the Company's financial position and ensure that its activities, accounts and asset management are subject to adequate control. The Board also ensures that BSCCL's Policies, Procedures and Codes of Conduct are implemented and maintained as well as the Company adheres to generally accepted principles for good governance and effective control for Company activities. In addition to other legal guidelines, the Board has also adopted "Rules of Procedure for the Board of Directors" for ensuring better governance in the work and the administration of the Board. The Board is also guided by a delegation of authority which spells out the practices and processes in discharging its responsibilities.

b) Board Composition

The Board of BSCCL is comprised of nine (9) Directors, including the Managing Director. In compliance with the Corporate Governance Guidelines issued by the Bangladesh Securities and Exchange Commission (BSEC) the Board of Directors has appointed two (2) Independent Directors. We believe that our Board Members have the optimum level of knowledge, composure and technical understanding about the Company's business which, combined with its diversity of culture and background, stands as the perfect platform to perform and deliver.

c) Board Meetings

The Articles of Association of the Company requires the Board to meet at least four times a year or more when duly called for in writing by a Board member. Dates for Board Meetings are decided in advance and notice of each Board Meeting is served in writing well in advance. Such notice contains detailed statement of business to be transacted at each meeting. The Board meets for both scheduled meetings and on other occasions to deal with urgent and important matters that require attention.

Board Structure and Its Operation



Size of the Board

The Board of BSCCL comprises of 9 Members including the Managing Director. As per BSEC notification, a listed Company should have Independent Director of at least one-fifth of the Directors with a minimum of one. As per Article of Association of the company the Managing Director is an Ex-officio Director.

Composition of the Board

The Board of BSCCL comprise of nine members as under:

Non-executive Director 6 Executive Director 1 Independent Director 2

None Executive Director

There are eight Non-executive Directors. None of these directors take part in the day to day operations of the Company. They attend only in the Board/Board Committee meetings to discuss the agenda reserved for the Board/Committee.

Independent Director

In order for a Director to qualify as an Independent Director, the Board affirmatively determines that the Director has no material relationship with BSCCL (either as a partner, shareholder or officer of an organization that has a relationship with BSCCL that would preclude that nominee from being an independent Director. For the purpose of such determination, the directors consider that the Independent Director does not hold any share or holds less than one percent shares of the total paid up capital of this Company and who is not a sponsor of the company and is not connected with the company's any sponsor or director or shareholder who holds one percent (1%) or more shares of the total paid-up shares of the company on the basis of family relationship. His/her family members also should not hold above mentioned shares in the company. He/she does not have any other relationship, whether pecuniary or otherwise, with the Company or its subsidiary/associate companies, who is not a member, Director or Officer of the Stock exchange and who is not a shareholder, director or officer of any stock exchange or an intermediary of the capital market. He/ she possesses the required qualifications as stated in the Corporate Governance Guideline issued by BSEC.

Tenure & Retirement

The office of Non-executive Directors (except Independent Directors) is subject to retirement by rotation. At least one-third of the non-executive Directors shall retire by rotation in every Annual General Meeting (AGM). The Managing Director is appointed by the Board of Directors and the office of the Managing Director being an Ex-officio Director is not subject to retirement in Annual General Meeting (AGM). On the other hand the Independent Directors should retire at the end of their tenure of three years.

Directors Responsibility

Each Director devotes his or her best efforts to attend and contribute in all the meetings of the Board and the Board committee to which such Director is appointed. The Directors are responsible for developing and upgrading BSCCL Governance principles, Code of Business Conduct and the charter of each committee on which such Director serves. For better decision making, materials are provided to the members in advance of the Board/Committee meetings.

Role of the Board

The Board's main roles are to define the company's strategic objectives, to provide entrepreneurial leadership for the company, to create value for the shareholders and to ensure that the necessary financial and other resources are available to enable the company and the Board to meet these objectives. The specific responsibilities reserved to the board include the approval of all information supplied to the shareholders in the annual and interim accounts, the setting of company strategy, approving annual budgets; reviewing operational and financial performance; approving capital expenditure; setting of borrowing limits; reviewing the Company's systems of financial control and risk management; ensuring that appropriate management development and succession plans are in place; approving appointments to the Board and ensuring the satisfactory dialogue takes place with shareholders over the Company and its aspiration for the future.

Delegation of Authorities

The company runs under the delegation of authority as approved by the Board. Bank accounts of the Company are being operated by constituting two groups from management considering one from each group. The Board has delegated certain responsibilities to the management on some matters within defined parameters. These include development and recommendation of strategic plans for consideration of the Board reflecting the long term objectives and priorities established by the Board; monitoring the operating and financial results against plans and budgets; monitoring business operation against objectives; prioritizing the allocation of capital; management and control of borrowing limits and implementing risk management systems.

Directors Independence

Majority of the Directors are non-executive directors. Only the Managing Directors is an executive director. The Board considers that all the directors have independence in minds, strength of character and judgment. There are no such relationships or circumstance relating to any of them not to be considered independent. The Board considered constitution brings an appropriate balance of strategy, performance, resources, internal controls, and corporate governance. Their wide-ranging experience and particular areas of knowledge and expertise continue to add value to the deliberations of the Board.



Separate Role of the Chairman & Managing Director

The responsibilities of the Chairman and the Managing Director are separate, thereby preventing unfettered powers of decision making on a single hand. The Chairman is a non-executive Director while the Managing Director is an Executive Director.

Role of the Chairman

The Chairman leads the Board in determination of its strategy and achievement of its objectives. The Chairman is responsible for organizing the business of the Board, ensuring its effectiveness and setting its agenda. The Chairman is also responsible for ensuring that the Directors receive accurate, timely and clear information. The Chairman has no engagement in the day-to- day business of the company. The Chairman facilitated the effective contribution of Non-Executive directors and ensures that constructive relation exits amongst the Directors. Minutes of the meeting are signed by the Chairman. He also signs the proposal for appointment of the Managing Director and for revision of MD's salaries and allowances.

Role or the Managing Director

The Managing Director is responsible for running the business and for formulating and implementing Board strategy and policy. He also has direct charge and overall control of the company on a day-to-day basis and is accountable to the Board for the financial and operational performance of the Company. The Managing Director is also responsible for imparting a dynamic leadership, evolution of diversification and expansion of business and taking the Company to a good height of financial strength.

Role of the Company Secretary

The company secretary is responsible for ensuring proper information flow within the Board and its committees and between the senior management and non-executive directors. He is also responsible for advising the Board through the Chairman on all governance matters. He ensures that Board procedures are complied with. The authority of both the appointment and removal of the Company Secretary is vested to the Board as a whole. The company secretary is also responsible for implementation of the Board decisions. He is also responsible for organizing the AGM/EGM.

Role of the Head of Internal Control & Compliance

The head of Internal Control & Compliance is responsible for reporting to the Board Audit Committee regarding any deviation from accounting and internal control systems of the Company. He is also responsible for ensuring regulatory compliance of the company. The authority of both appointment and removal of the head of Internal Control & Compliance is vested to the Board as a whole.

Price Sensitive Information

Price Sensitive information means any such information if it is published may influence market price of the concerned security. Every listed Issuer shall disseminate it's any or all price sensitive information within 30 minutes of the decision making or immediately upon getting such information to the BSEC and the Stock Exchanges under the signature of its Chairman or the Chief Executive Officer or the Company Secretary through Fax and by special messenger, and through courier service in special cases and at the same time cause publishing the same in two widely circulated daily newspapers, one in Bangla and the other in English and in an online newspaper. BSCCL always comply with the statutory requirements in this regards.

Appointment to the Board

Appointment of any new Director is made with the consent of the directors and his/her appointment is placed for the shareholder's approval in the upcoming Annual General Meeting (AGM). The Managing Director nominated by the Government is also appointed by the Board and his/her appointment is also placed for the shareholder's approval in the upcoming Annual General Meeting (AGM). Any new appointment to the Board requires intimation of Posts and Telecom Division of MoPT & IT.

Board Committees

There are several Board Sub-Committees, each with a defined scope of work and terms of reference. These committees are responsible for providing independent and expert advice to the Board on the subjects assigned. The Board is assisted by different Board Committees who discharge duties within the delegated and prescribed job responsibilities. All the members of the Committee are Directors and members of the Management. The Board Committees are as under:

- Board Audit Committee
- Executive Committee

Appraisal of the Managing Director

The Managing Director is entrusted with the Management of the Company's operations and he is fully accountable to the Board. Performance of the Managing Director including the Management is assessed by the Board annually.

Directors' Remuneration

The Directors do not get any performance based remuneration or incentive. The Board chairman & members get only fees for attending Board/Committee meetings to the maximum of TK 7,000 & 6,000 (excluding VAT) respectively per meeting. The remuneration package of the Managing Director is determined by the Board. The remunerations of the Directors can be determined/changed by the Board as per the Article of Association.

Discloser of Directors' remuneration

Directors of the Company are not eligible for any remuneration other than the meeting attendance fees as prescribed by the Law. During the year under review, the chairman & members of the Board of Directors were eligible for attendance fee of TK 7,000 & 6,000 (excluding VAT) respectively per meeting of Board, Executive Committee and Audit Committee.



Employees' Remuneration

The objective of the Company's remuneration policy is to attract, motivate, reward and retain quality staff. The Board ensures that the remuneration policies are in line with the strategic objectives and the corporate values of the Company, and do not give rise to conflicts between the objectives of the Company and the interests of the individual Directors and key executive. The company has separate Service Regulations and pay role structure for each position which is approved by the Board of Directors.

Disclosers on the Performance and Prospect of the Company

BSCCL attaches high priority on timely publication of Quarterly, half-yearly and annual report with comprehensive details in excess of regulatory requirements. Mediums of publication include printed materials, newspapers and the website of the company. Price sensitive information released to the regulators is disseminated within half an hour of decision making. The financial statements are prepared in accordance with IAS and IFRS as adopted by the Institute of Chartered Accountants of Bangladesh (ICAB).

Internal Control

The Board has ultimate responsibility for establishing an effective system of Internal Control. It is designed to manage rather than eliminate the risk of failure to achieve the business objectives and to provide reasonable but not absolute assurance that the assets are safeguarded against unauthorized use or material loss and those transactions are properly authorized and recorded. The internal control system embraces all business risk, including financial, operational and strategic risks.

Accountability and Audit

Board Audit Committee comprises of three non-executive Directors, including two independent Directors are in place. The Chief Financial Officers (CFO) and the head of Internal Audit attend the meeting by invitation. The Company Secretary attends all the meetings to provide secretarial assistance to the committee. The full report of this committee including the terms of reference and specific task carried out during the period on the date of accounts approval is given later on.

Division of work for the Board and Chief Executive Officer

The roles of the Board and Chief Executive Officer are separate and delineation of their responsibilities is clearly established, set out in writing and agreed by the Board to ensure transparency and better corporate governance. To that end, BSCCL has also adopted "Rules of Procedure for Chief Executive Officer". The CEO is the authoritative head for day-to-day management of BSCCL. He acts to reasonably ensure that BSCCL operates business as per the Articles of Association, decisions made by the Board and Shareholders, as well as according to BSCCL Policies and Procedures and applicable regulatory legislations.

Access to Information

The Board recognizes that the decision-making process is highly dependent on the quality of information furnished. In furtherance to this, every Director has access to all information within the Company. Throughout their tenure in office, the Directors are continually updated on the Company's business and the regulatory and industry specific environments in which it operates. These updates are by way of written briefings and meetings with senior executives and, where appropriate, external sources.

Statutory Audit

Statutory Audit of the Company is governed by the Companies Act, 1994 and Securities and Exchange Rules 1987. As per these regulations, auditors are appointed at each Annual General Meeting (AGM) and their remuneration is also fixed by the Shareholders at the AGM. Appropriate structure is in place as per corporate governance best practices to ensure independence of statutory auditors. In addition to the audit of annual financial statements, the auditors also carry out interim audit and review the quarterly financials of the Company.

Internal Audit

Internal Audit supports the Company in achieving its objectives by bringing a systematic and disciplined approach to evaluate and improve the effectiveness of its risk management, control and governance processes. In order to ensure organizational independence of Internal Audit, the Head of Internal Audit reports functionally to the Audit Committee and administratively to the Chief Executive Officer. BSCCL Internal Audit is empowered to carry out its activities in the Company. Internal Audit activities are governed by the Internal Audit Charter, which is approved by the Board.

BSCCL, Internal Audit department discharges its assurance and consulting activities through management of three distinct audit streams: Finance, Technology and General Business processes. Additionally, a separate team is responsible for quality assurance of internal audit activity. A risk-based annual audit plan is in place, which takes into consideration the strategic imperatives and major risks surrounding BSCCL.

Internal Control

Corporate Governance is well-built in BSCCL and is reached to even greater height in terms of sound internal control pursuits within the organization. In 2011, the practice has been shifted from passive to active as control owner/performers are now getting more involved, aware and proactive to ensure internal control rather than being enforced. The outcome of the effort is award winning and true fair representation of financial report. The scope of Internal Control over Financial Reporting (ICFR) includes Company Level Control (CLC) along with General Computer Control (GCC) as well to ascertain operational efficacy, consistent and dependable financial reporting, information security and legal compliance. This reasonable assurance has become even more crucial after being a listed company in the country's Stock Exchanges.

Related Party Transactions

A Director who has an interest in a transaction must abstain from deliberation and voting on the relevant resolutions in respect of the transactions at the Board meetings. Details of these transactions are set out under Notes to the Financial Statements.



Dividend Policy

The Board of Directors has established a consistent Dividend Policy which forms the basis for the proposals on dividend payments that it makes to the Shareholders taking into consideration the business performance of the Company and its strategic initiatives. The Board believes that it is in the best interest of BSCCL to draw up a long-term and predictable Dividend Policy. The objective of the policy is to allow the Shareholders to make informed investment decisions.

Risk Management & Risk Mitigation

Risk Management at BSCCL is concerned with earning competitive returns from the Company's various business activities at acceptable risk level. It supports the Company's competitiveness by developing a culture, practice and structure that systematically recognizes and addresses future opportunities whilst managing adverse effects (i.e. threats) through recognizing risk and acting appropriately upon it. The Company has well defined risk management policy, procedures and processes to mitigate strategic and enterprise level risks.

Compliance with Rules & Regulations of the Country

Compliance builds stakeholders' trust. To have governance cascaded right through the whole Company, the Management Team of BSCCL the leaders of a compliant Company adopted ways that assure compliance to all regulatory requirements and instill organizational trust amongst the Board Members, Shareholders and customers. The regulatory bodies maintain a close monitoring process on BSCCL and has heightened the focus on transparency, as well as an increased need to provide accurate and periodic reporting of issues/events and certifications. In this context, the Company provides complete set of financial statements and relevant documents to the Bangladesh Securities and Exchange Commission (BSEC), Stock Exchanges, National Board of Revenue (NBR), Registrar of Joint Stock Companies & Firms (RJSC), Bangladesh Telecommunication Regulatory Commission (BTRC), the Board of Investment (B0I) and all other relevant bodies and authorities. In order to conduct day to day business, BSCCL has been rendering its best efforts to comply with the existing applicable laws of the country as well as with the directives/guidelines/ regulations of various Government Authorities. The Company has also taken various initiatives to conduct various awareness sessions on existing and proposed laws and regulations of the country within the Company to ensure compliance throughout the Company as a whole. On the whole, BSCCL has always strived to remain a fully compliant Company accommodating every possible ways and strategies to ensure the same.

Corporate Social Responsibility of BSCCL

Being a Government Company under the Posts & Telecommunications Division of Ministry of Posts, Telecommunications, and Information Technology (MoPT&IT) Bangladesh Submarine Cable Company Limited (BSCCL) has strategic responsibility for the welfare of other quarter of the society along with the IT Sector of the Country. BSCCL revamped its CSR strategy in 2012-13 with the goal to ensure long-term sustainability of the CSR initiatives. Under the refurbished strategy CSR initiatives were related to the Company's main strength -communication technology. Besides, BSCCL may extend its hands to support the victims of any natural disaster as and when required.

As a part of Corporate Social Responsibility for sustainable community development, BSCCL performed the following activities during the year 2016-17:

Hackathon Programming Competition & Online Essay Competition

As a socially responsible company, BSCCL strives to find a way to intervene through which quality education can be ensured even in deep rural areas of the country through ICT. With this objective in mind, BSCCL launched Hackathon Programming Competition & "Online Essay Competition" on The World Telecommunication and Information Society Day 2017. BSCCL announced a competition for students of Schools, Colleges and Universities in Bangladesh to celebrate the day. The competition is termed as innovative projects implemented by the students. The honorable President Abdul Hamid awarded "Tab" as prizes to the winners of these competitions of all the categories.

Ambulance to Anjuman Mufidul Islam

In response of the appeal of the Anjuman Mufidul Islam BSCCL handed over an Ambulance to Anjuman Mufidul Islam, Sirajganj Branch for carrying the emergency patients & road accident victims of Sirajganj-Tangail highway to the nearest hospital. The honorable State Minister for Posts & Telecommunications Division Begum Tarana Halim, MP, handed over the key of the Ambulance to representatives of Anjuman Mufidul Islam, Sirajganj Branch.

Going Concern

While approving the financial statements, the Directors have made appropriate enquires and analyzed significant operating and indicative financials which enabled them to understand the ability of the Company to continue its operations for a foreseeable future. The Directors are convinced and have a reasonable expectation that the Company has adequate resources and legal instruments to continue its operations without interruptions. Therefore the Company adopted the going concern basis in preparing these financial statements.

Value Added Statement



Bangladesh Submarine Cable Company Ltd.

Value Added Statement

Value Added

Revenue

Other income including interest income VAT on revenue and other income

Less: Cost of Operation and Maintenance **Available for distribution**

Distributions

Employees

Government

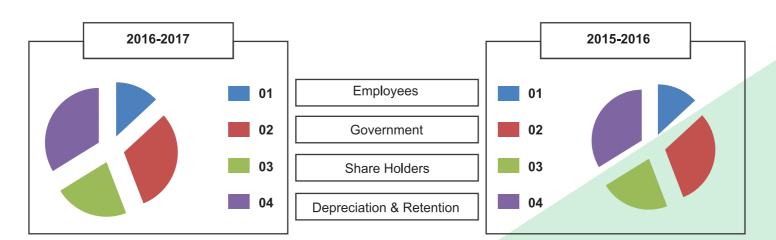
Porviders of finance:

Shareholders

Value reinvested and retained

Depreciation & Retention

2016-17	%	2015-16	%
1,036,725		618,644	
52,484		60,992	
198,143		129,919	
1,287,353		809,555	
391,583		236,215	
895,770	100%	573,340	100%
117,815	13.15%	82,462	14.38%
277,563	30.99%	159,952	27.90%
197,887	22.09%	164,906	28.76%
593,265	66.23%	407,320	71.04%
302,505	33.77%	166,021	28.96%
895,770	100%	573,340	100%





Status of Compliance with the Corporate Governance Guidelines

Annexure-I

Status of compliance with the conditions imposed by the Bangladesh Securities and Exchange Commission's Notification No. SEC/CMRRCD/200 -158/134/Admin/44 dated 07 August, 2012 issued under section 2CC of the Securities and Exchange Ordinance, 1969:

(Report under Condition No. 7.00)

Condition No.	Title	Compliance in appropri	e Status (" √" ate column)	Remarks
Condition No.	riue	Complied	Not Complied	(If any)
1	BOARD OF DIRECTORS:			
1.1	Board's Size [number of Board members to be 5 - 20]	√		
1.2	Independent Directors			
1.2 (i)	Number of Independent Directors [at least 1/5]	√		
1.2 (ii)	Independent Director (ID) means a director:	1		
1.2 (ii) (a)	Holding no share or holding less than 1% shares	√		
1.2 (ii) (b)	Not being a sponsor and connected with any sponsor or director or shareholder holding 1% or more shares	V		
1.2 (ii) (c)	Not having any pecuniary or otherwise relationship with the company or its subsidiary/associated companies	√		
1.2 (ii) (d)	Not being member/director/officer of any stock exchange	√		
1.2 (ii) (e)	Not being shareholder/director/officer of any member of stock exchange or intermediary of capital market	V		
1.2 (ii) (f)	Not being partner/executive at present or during the preceding 3 years of the company's statutory audit firm	√		
1.2 (ii) (g)	Not being an ID in more than 3 listed companies	√		
1.2 (ii) (h)	Not convicted as defaulter in any loan of a bank or NBFI	√		
1.2 (ii) (i)	Not convicted for a criminal offence	√		
1.2 (iii)	To be appointed by BOD and approved in the AGM	√		
1.2 (iv)	The post cannot remain vacant for more than 90 days			N/A
1.2 (v)	Laying down of code of conduct of Board members and recording of annual compliance of the code	√		
1.2 (vi)	Tenure of ID: 3 years, may be extended for one term	V		
1.3	Qualification of Independent Director			
1.3 (i)	Being knowledgeable, having integrity, ability to ensure compliance with laws and make meaningful contribution	√		
1.3 (ii)	Being a Business Leader/ Corporate Leader/ Bureaucrat/ University Teacher(Economics/Business/Law)/CA/CMA/CS having 12 years of management/professional experience	V		
1.3 (iii)	Prior approval of the Commission in special cases		-	N/A
1.4	Appointment of Chairman and CEO, defining their roles	V		
1.5	The Director's Report to Shareholders shall include			
1.5 (i)	Industry outlook and possible future developments	√		
1.5 (ii)	Segment-wise or product- wise performance	√		
1.5 (iii)	Risks and concerns	√		
1.5 (iv)	Discussion on COGS, Gross Profit and Net Profit Margins	√		
1.5 (v)	Discussion on continuity of Extra - Ordinary gain or loss	√		
1.5 (vi)	Basis for and a statement of related party transactions	√		
1.5 (vii)	Utilization of proceeds from issuing instruments	√		
1.5 (viii)	Explanation, if the financial results deteriorate after going for IPO, RPO, Right Offer, Direct Listing, etc			N/A
1.5 (ix)	Explanation about significant variance between Quarterly Financial performance and Annual Financial Statements			N/A
1.5 (x)	Remuneration to directors including IDs	√		
1.5 (xi)	Fair presentation in financial statements	√		
1.5 (xii)	Maintaining proper books of accounts	√		
1.5 (xiii)	Consistent application of appropriate accounting policies, and accounting estimates being reasonable and prudent	√		



Condition No.	Title		e Status ("√" ate column)	Remarks
Condition No.	Title	Complied	Not Complied	(If any)
1.5 (xiv)	Following applicable IAS/BAS/IFRS/BFRS, and adequate disclosure for any departure there-from, if any	√		
1.5 (xv)	Soundness and monitoring of internal control system	√		
1.5 (xvi)	Statement regarding ability to continue as going concern	√		
1.5 (xvii)	Significant deviations from last year's operating results			N/A
1.5 (xviii)	Summary of key operating/financial data of last 5 years	√		
1.5 (xix)	Reason for non declaration of Dividend			N/A
1.5 (xx)	Number of Board meetings and attendance of directors	√		
1.5 (xxi)	Pattern of shareholding (along with name wise details) by -	1		ı
1.5 (xxi) (a)	Parent/Subsidiary/Associate Companies & related parties			N/A
1.5 (xxi) (b)	Directors, CEO, CS, CFO, HOIA, their spouses & children	$\sqrt{}$		
1.5 (xxi) (c)	Executives (Top 5 salaried employees other than above)	√		
1.5 (xxi) (d)	Shareholders holding 10% or more voting interest			N/A
1.5 (xxii)	In case of the appointment/re - appointment of a director	•		
1.5 (xxii) (a)	A brief resume of the directors	V		
1.5 (xxii) (b)	Nature of his/her expertise in specific functional areas	√		
1.5 (xxii) (c)	Names of companies in which he/she holds directorship and the membership of committees of the board	√		
2	CFO, HEAD OF INTERNAL AUDIT AND CS:	•		
2.1	Appointment of a CFO, a Head of Internal Audit and a CS and defining their roles, responsibilities & duties	√		
2.2	Attendance of CFO and CS in the meetings of the Board	√		
3	AUDIT COMMITTEE:			
3 (i)	Having Audit Committee as a sub - committee of the BOD	√		
3 (ii)	Audit Committee to assist the BOD in ensuring fairness of financial statements and a good monitoring system	√		
3 (iii)	Audit Committee being responsible to the BOD; duties of Audit Committee to be clearly set forth in writing	√		
3.1	Constitution of the Audit Committee			1
3.1 (i) 3.1 (ii)	Audit Committee to be composed of at least 3 members Audit Committee members to be appointed by BOD and at least one Independent Director to be included	√ √		
3.1 (iii)	Audit Committee members to be "financially literate" and at least one to have accounting/financial experience	√		
3.1 (iv)	Vacancy in Audit Committee making the number lower than 3 to be filled up immediately and within 1 month	√		
3.1 (v)	The CS to act as the secretary of the Audit Committee	√		
3.1 (vi)	No quorum in Audit Committee meeting without one ID	$\sqrt{}$		
3.2	Chairman of the Audit Committee			
3.2 (i)	Chairman to be an ID, selected by the BOD	√		
3.2 (ii)	Chairman of audit committee to remain present in AGM	√		
3.3	Role of Audit Committee			
3.3 (i)	Oversee the financial reporting process	√		
3.3 (ii)	Monitor choice of accounting policies and principles	V		
3.3 (iii)	Monitor Internal Control Risk management process	V		
3.3 (iv)	Oversee hiring and performance of external auditors	V		
3.3 (v)	Review the annual financial statements	√		
3.3 (vi)	Review the quarterly and half yearly financial statements	√		
3.3 (vii)	Review the adequacy of internal audit function	√		
3.3 (viii)	Review statement of significant related party transactions	1		
3.3 (ix)	Review Letters issued by statutory auditors	1		
3.3 (x)	Review disclosures/statements/declarations about uses of funds raised through IPO/RPO/Rights Issue	√		



Condition No.	Title		e Status ("√" iate column)	Remark
Condition 140.		Complied	Not Complied	(If any
1.5 (xiv)	Following applicable IAS/BAS/IFRS/BFRS, and adequate disclosure for any departure there-from, if any	√		
1.5 (xv)	Soundness and monitoring of internal control system	√		
1.5 (xvi)	Statement regarding ability to continue as going concern	√		
1.5 (xvii)	Significant deviations from last year's operating results			N/A
1.5 (xviii)	Summary of key operating/financial data of last 5 years	V		
1.5 (xix)	Reason for non declaration of Dividend			N/A
1.5 (xx)	Number of Board meetings and attendance of directors	V		
1.5 (xxi)	Pattern of shareholding (along with name wise details) by -			1
1.5 (xxi) (a)	Parent/Subsidiary/Associate Companies & related parties			N/A
1.5 (xxi) (b)	Directors, CEO, CS, CFO, HOIA, their spouses & children	\checkmark		
1.5 (xxi) (c)	Executives (Top 5 salaried employees other than above)	√		
1.5 (xxi) (d)	Shareholders holding 10% or more voting interest			N/A
1.5 (xxii)	In case of the appointment/re - appointment of a director			ı
1.5 (xxii) (a)	A brief resume of the directors	√		
1.5 (xxii) (b)		, ,		
	Nature of his/her expertise in specific functional areas Names of companies in which he/she holds directorship and the			
1.5 (xxii) (c)	membership of committees of the board	√		
2	CFO, HEAD OF INTERNAL AUDIT AND CS:	1		1
2.1	Appointment of a CFO, a Head of Internal Audit and a CS and defining their roles, responsibilities & duties	√		
2.2	Attendance of CFO and CS in the meetings of the Board	\checkmark		
3	AUDIT COMMITTEE:			
3 (i)	Having Audit Committee as a sub -committee of the BOD	√		
3 (ii)	Audit Committee to assist the BOD in ensuring fairness of financial statements and a good monitoring system	√		
3 (iii)	Audit Committee being responsible to the BOD; duties of Audit Committee to be clearly set forth in writing	√		
3.1	Constitution of the Audit Committee			
3.1 (i)	Audit Committee to be composed of at least 3 members	√		
3.1 (ii)	Audit Committee members to be appointed by BOD and at least one Independent Director to be included	√		
3.1 (iii)	Audit Committee members to be "financially literate" and at least one to have accounting/financial experience	√		
3.1 (iv)	Vacancy in Audit Committee making the number lower than 3 to be filled up immediately and within 1 month	$\sqrt{}$		
3.1 (v)	The CS to act as the secretary of the Audit Committee	√		
3.1 (vi)	No quorum in Audit Committee meeting without one ID	\checkmark		
3.2	Chairman of the Audit Committee			
3.2 (i)	Chairman to be an ID, selected by the BOD	√		
3.2 (ii)	Chairman of audit committee to remain present in AGM	√		
3.3	Role of Audit Committee	•		
3.3 (i)	Oversee the financial reporting process	√		
3.3 (ii)	Monitor choice of accounting policies and principles	V		
3.3 (iii)	Monitor Internal Control Risk management process	V		
3.3 (iv)	Oversee hiring and performance of external auditors	√		
3.3 (v)	Review the annual financial statements	√		
3.3 (vi)	Review the quarterly and half yearly financial statements	√		
3.3 (vii)	Review the adequacy of internal audit function	V		
3.3 (viii)	Review statement of significant related party transactions	V		
3.3 (ix)	Review Letters issued by statutory auditors	V		
3.3 (x)	Review disclosures/statements/declarations about uses of funds raised through IPO/RPO/Rights Issue	√		



		Complianc in appropr	e Status ("√" iate column)	Remarks
Condition No.	Title	Complied	Not Complied	(If any)
3.4	Reporting of the Audit Committee		•	
3.4.1	Reporting to the Board of Directors			
3.4.1 (i)	Reporting on the activities of Audit Committee	V		
3.4.1 (ii) (a)	Reporting on conflicts of interests			N/A
3.4.1 (ii) (b)	Reporting on suspected/presumed fraud or irregularity or material defect in the internal control system			N/A
3.4.1 (ii) (c)	Reporting on suspected infringement of laws			N/A
3.4.1 (ii) (d)	Reporting on any other matter to disclose immediately			N/A
3.4.2	Reporting to BSEC			N/A
3.5	Reporting to the Shareholders and General Investors	√		
4	EXTERNAL / STATUTORY AUDITORS			
4.00 (i)	Non -engagement in appraisal/valuation/fairness opinions	V		
4.00 (ii)	Non -engagement in designing & implementation of FIS	√		
4.00 (iii)	Non -engagement in Book Keeping or accounting	V		
4.00 (iv)	Non -engagement in Broker - Dealer services	√		
4.00 (v)	Non -engagement in Actuarial services	√	25	
4.00 (vi)	Non -engagement in Internal Audit services	√		
4.00 (vii)	Non -engagement in services determined by Audit Com.	√		
4.00 (viii)	Possessing no share by any partner or employee of the external audit firm during the tenure of assignment	√ /		
4.00 (ix)	Non -engagement in Audit /Certification Services on Compliance of Corporate Governance as required under clause (i) of condition no. 7	√		
5	SUBSIDIARY COMPANY			
5 (i)	Composition of BOD to be similar to holding company			N/A
5 (ii)	One ID to be in both holding and subsidiary company			N/A
5 (iii)	Minutes of Board meetings of subsidiary company to be placed at following Board meeting of holding company		-	N/A
5 (iv)	Minutes of respective Board meeting of holding company to state that affairs of subsidiary company be reviewed			N/A
5 (v)	Audit Committee of holding company to review financial statements / investments of subsidiary company		7 -	N/A
6	DUTIES OF CEO AND CFO:			
6 (i) (a)	To certify that they've reviewed FSs which contain no untrue or misleading statement or omit no material fact	√		
6 (i) (b)	To certify that the statements present a true and fair view of affairs and are in compliance with accounting standards and applicable laws	→		·la
6 (ii)	To certify that no transaction is fraudulent, illegal or violation of company's code of conduct	1 4	VVO	74
7	REPORTING AND COMPLIANCE OF CORPORATE GOVERNANCE	CE:		
7 (i)	Obtaining certificate regarding compliance and sending it to shareholders along with the Annual Report	√		
7 (ii)	To state, in accordance with annexure, in directors' report whether the conditions has been complied with	1		



Audit Committee Report

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For the year ended on 30 June 2017

The Audit Committee is appointed by the Board of Directors, as per the requirements of Bangladesh Securities and Exchange Commission (BSEC) notification. The Audit Committee consists of three members, of which two are Independent Directors and the Committee is led by an Independent Director. Meetings are attended by the Managing Director, Chief Financial Officer and Head of Internal Auditor of the company on invitation. The Company Secretary performs the secretarial function of the Committee.

The Audit Committee of Bangladesh Submarine Cable Co. Ltd. (BSCCL) is a sub-committee of the Board, to support the Board in fulfillment of its oversight responsibilities. The Terms of Reference (ToR) of the Audit Committee is set by the Board of Directors in line with BSEC notification.

Composition of Audit Committee of BSCCL is as follows:

The Audit Committee consists of the following members of the Board of Directors:

Chairman: Mr. Nasir Uddin Ahmed, FCA,FCS,ACMA (UK), CGMA, Independent Director

Member : Mr. RabindraNath Roy Chowdhury, Director Member : Mr. Hossain Khaled, Independent Director

Authority:

The Audit Committee of Bangladesh Submarine Cable Co. Ltd. (BSCCL) is a sub-committee of the Board, authorized by the Board to review any activity within the business operations of the company as per its Terms of Reference (ToR). It is empowered to seek any information it requires from, and require the attendance at any of its meetings of, any director or member of management, any other relevant officials and all of them are expected to co-operate with any request made by the Committee.

The Committee is also authorized to have information and advice from the Company Legal Advisor, Tax Consultant and Statutory Auditor, if required. The Terms of Reference of Audit Committee may be amended from time to time as required for the business in line with BSEC notifications subject to approval by the Board

Key Responsibilities of the Audit Committee:

The purpose, authority, composition, duties and responsibilities of the Audit Committee are delineated in its Charter. Key responsibilities of the Audit Committee include:

- Monitor the integrity of the financial reporting process ensuring compliance to accounting policies, standards and principles.
- Monitor internal control and business risk management process.
- Review of the Budget of the company.
- Review of the Internal Audit Plan.
- Review of the Depreciation Method of the Company being followed and to advise any change thereto, if appropriate.
- Review of the major Capital Nature expenditures of the company.
- Oversee appointment and performance of external auditors.
- Monitor and review of the effectiveness of internal audit function.
- Review of the annual, half-yearly and quarterly financial statements and other financial results, and upon its satisfaction recommend the same to the Board for approval.
- Review of non-audit services performed by statutory auditors to the extent permitted by the relevant law, rules and regulations.
- Review of the audit findings and material weaknesses and monitor implementation of audit action plans.
- Other matters as per Terms of Reference of the Audit Committee.

The Audit Committee met 6(six) times during the year 2016-17. The details of attendance of each member at the Audit Committee meetings during 2016-17 are as follows:

	Numb	er of Audit Co Meeting	ommittee
Composition of Audit Committee	Held	Attended	%
Mr. Nasir Uddin Ahmed, Chairman	6	6	100
Mr. Rabindra Nath Roy Chowdhury, Member	6	6	100
Mr. Hossain Khaled, Member	6	3	50

The Managing Director, Chief Financial Officer, Head of Internal Auditor of Bangladesh Submarine Company Limited, and representatives of the external auditors had attended meetings upon invitation by the Audit Committee. From time to time, other senior members of the management have also been invited by the Audit Committee to attend Audit Committee meetings.

BSCCL Connecting the world

Audit Committee Report

0 0

Major Activities of the Audit Committee in 2016-2017

The Committee held 6 (Six) meetings during the financial year 2016-2017. The Managing Director, Chief Financial Officer and Head of Internal Audit attended meetings on invitation. The major activities of the Audit Committee in 2016-2017 are stated below-

- Reviewed the quarterly, half yearly and annual financial statements for the year ended June 30, 2017.
- Considered and made recommendation to the Board on the appointment and remuneration for the VAT & Tax Consultant of the company.
- Reviewed the change of the Depreciation Method of the Company and recommended the Board to approve change of depreciation policy to charge depreciation on the basis of the useful life of the Assets of BSCCL, i.e.Straight Line Method.
- Prepared Report of the Audit Committee for the shareholders.
- Reviewed the Internal Control System of BSCCL.
- Advised preparation of Accounting and Financial Manual of the Company.
- Approved the Internal Audit Plan for 2016-2017, monitored progress and advised revisions when necessary.
- Discussed Internal Audit reports and findings in detail with auditors and members of Management and monitored the status of implementation of audit action plans and provided guidance to ensure timely completion of action plans.
- Advised investigation on poor repair work of the roof of the Landing Station building at Cox's Bazar office and forwarded to the board for their review and to advise action.
- Reviewed and received report on the matters as per requirements from the Bangladesh Securities and Exchange Commission (BSEC).
- Reviewed queries from the regulatory bodies and helped drafting appropriate replies.
- Reviewed implementation status of all agreed decisions of the Audit Committee since 01st meeting of the Committee and advised immediate actions on unimplemented agreed decisions.

Internal Control and Risk Management System:

Based on review of the effectiveness of the internal controls and the procedures established for identifying, assessing and managing risks, the Committee is of the view that adequate controls and procedures are in place to provide reasonable assurance that the company's assets are safeguarded and that the financial position of the Company is adequately managed.

Recommendation:

The Audit Committee recommended to the Board of Directors that M/s. M.J.Abedin & Co., Chartered Accountants be appointed as auditors for the financial year ending on June, 2018 subject to the approval of the shareholders at the 9thAnnual General Meeting of the Company.

The above matters are significant for continuous improvements and therefore duly noted and taken care of by the Committee.

On behalf of the Audit Committee

Nasir Uddin Ahmed

Chairman, Audit Committee 17 August 2017





CORPORATE GOVERNANCE COMPLIANCE CERTIFICATE

- 1. We have examined the compliance of conditions of Corporate Governance by **BANGLADESH SUBMARINE CABLE COMPANY LIMITED (BSCCL)** ("the Company") for the period July 2016 to June 2017 as per the Corporate Governance Guidelines issued by the Bangladesh Securities and Exchange Commission (BSEC) vide Notification No. SEC/CMRRCD/2006-158/134/ Admin 44 dated 7 August 2012.
- 2. The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination has been limited to a review of the procedures and implementation thereof, adopted by the Company for ensuring the compliance with the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on financial statements of the Company.
- 3. In our opinion and to the best of our information and according to the explanation given to us and the representations made by the Management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the BSEC notification mentioned above.
- 4. We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

Itrat Husain & Associates

Chartered Secretaries in Practice

Signed by: Itrat Husain FCMA, FCS

Chief Executive

Dhaka, 28 August, 2017

"CRYSTAL PALACE" REGUS, 3RD FLOOR, SE (D) 22, ROAD 140, SOUTH GULSHAN AVENUE, GULSHAN-1, DHAKA-1212, BANGLADESH CELL: 01713092222; 01819259703, EMAIL: itratshahed@gmail.com



Bangladesh Submarine Cable Company Ltd. Five Years' Financial Summary

Operational Results in thousands BDT	2016-17	2015-16	2014-15	2013-14	2012-13
Revenue	1,036,725	618,644	540,684	753,745	1,248,381
Gross Profit	682,677	308,108	279,303	517,829	1,059,607
Operating Profit	364,641	143,505	70,811	318,484	903,131
Profit before tax	389,513	178,694	138,991	488,147	1,095,934
Net Profit after tax	318,231	165,529	129,055	362,348	872,111
Financial Position in thousands BDT					
Paid-up Capital	1,649,055	1,649,055	1,499,141	1,499,141	1,303,601
Shareholders' equity	6,008,998	5,599,138	4,033,610	4,054,469	3,952,841
Total assets	9,963,016	9,005,149	5,699,059	4,765,770	4,672,285
Total liabilities	3,954,018	3,406,011	1,665,450	711,302	719,444
Current assets	2,712,755	2,353,829	1,553,310	2,599,323	2,554,217
Current liabilities	778,385	588,848	647,318	400,772	382,632
Non currents assets	7,250,261	6,651,320	4,145,749	2,166,447	2,118,068
Non current liabilities	3,175,634	2,817,163	1,018,132	310,529	336,813
Financial Ratios					
Current Asset to Current Liability	3.49	4.00	2.40	6.49	6.68
Debt to Equity	66%	61%	41%	18%	18%
Gross Profit Margin	65.85%	49.80%	51.66%	68.70%	84.88%
Operating Profit Margin	35.17%	23.20%	13.10%	42.25%	72.34%
Net Profit Margin	30.70%	26.76%	23.87%	48.07%	69.86%
Return on Average Equity	5.48%	3.44%	3.19%	9.05%	23.99%
Return on Average Total Assets	3.36%	2.25%	2.47%	7.68%	19.13%
Ordinary Shares Information					
Ordinary Shares outstanding (in Thousands)	164,906	164,906	149,914	149,914	130,360
Face Value per share	Tk.10	Tk.10	Tk.10	Tk.10	Tk.10
Dividend	C-12%	C-10%	S-10%	C-10%	S-15%,C-20%
Cash Dividend on paid up capital	197,887	164,906	-	149,914	260,720
Dividend payout (Cash)	62.18%	99.62%	-	41.32%	29.90%
NAV per Share**	36.44	33.95	26.91	27.05	30.32
Net Operating Cash Flow per Share	1.20	1.76	0.22	2.06	6.11
Earnings Per Share*	1.93	1.00	0.86	2.42	6.69

^{*} EPS has been calculated using weighted average no. of shares and not Restated

^{**} NAV has been calculated using no. of shares outstanding at the end of period



INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF BANGLADESH SUBMARINE CABLE COMPANY LIMITED

Report on the Financial Statements

We have audited the accompanying financial statements of **Bangladesh Submarine Cable Company Limited** which comprise the Statement of Financial Position as at 30 June 2017 and the Statement of Profit or Loss and Other Comprehensive Income, Statement of Changes in Equity and Statement of Cash Flows for the year then ended, and notes comprising a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Bangladesh Financial Reporting Standards (BFRSs), the Companies Act 1994, the Securities and Exchange Rule 1987 and other applicable laws and regulations and for such internal control as management determines is necessary to enable the preparation of these financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Bangladesh Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Basis for Qualified Opinion

Receivable from BTCL Tk. 836,782,202 appears to be doubtful of recovery but there against provision was made only for Tk. 75,310,398.

Qualified Opinion

In our opinion, except for the effects of the matter described in the basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects the financial position of the company as at 30 June 2017 and of its financial performance and its cash flows for the year then ended in accordance with Bangladesh Financial Reporting Standards (BFRSs), the Companies Act 1994, the Securities and Exchange Rule 1987 and other applicable laws and regulations.

Subject to the above, we report that;

- i) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and made due verification thereof;
- ii) in our opinion, proper books of accounts as required by law have been kept by the company so far as it appeared from our examination of those books;
- iii) the company's Statement of Financial Position and Statement of Profit or Loss and Other Comprehensive Income dealt with by this report are in agreement with the books of accounts and;
- iv) the expenditures incurred and payment made were for the purpose of the company's business for the year.

Dated, Dhaka 19 August 2017 M. J. ABEDIN & CO Chartered Accountants



Bangladesh Submarine Cable Company Limited Statement of Financial Position As at 30 June 2017

	Notes	Amount i	n Taka
ASSETS	Notes	30 June 2017	30 June 2016
Non-current assets		7,250,260,832	6,651,320,205
Property, plant and equipment	4	1,721,800,006	1,832,208,327
Investment in SMW-5	5	5,528,460,826	4,819,111,878
Current Assets		2,712,755,209	2,353,829,144
Trade and other receivables	6	1,374,904,966	1,109,484,745
Advances and deposits	7	379,088,162	248,598,014
Advance income tax	8	246,918,612	187,077,343
Investment in shares	9	40,150,006	29,474,880
Cash and cash equivalents	10	671,693,463	779,194,162
TOTAL ASSETS		9,963,016,041	9,005,149,349
EQUITY AND LIABILITIES			
Shareholders' Equity		6,008,997,673	5,599,138,280
Share capital	11	1,649,055,100	1,649,055,100
Equity Money from GoB	12	1,660,000,000	1,400,000,000
Share premium	13	723,293,759	723,293,759
Tax holiday reserve	14	662,947,522	600,100,158
Revaluation reserve	15	336,165,684	339,631,310
Retained earnings	16	977,535,608	887,057,954
Non Current Liabilities		3,175,633,804	2,817,163,189
Deferred tax liabilities	17	157,100,759	161,772,631
Security deposits received from clients	18	128,503,172	104,731,766
Employees' pension, gratuity & provident fund	19	23,696,005	30,136,221
Long Term Loan	20	2,866,333,868	2,520,522,570
Current Liabilities		778,384,564	588,847,880
Sundry creditors	21	111,386,373	76,368,052
Provision for income tax	22	299,126,594	227,586,252
Provision for WPPF and WF VAT payable	23	19,475,633	12,070,369
Liabilities for expenses	24 25	342,001,761 6,394,203	267,251,285 5,571,922
Total Liabilities	23	3,954,018,368	3,406,011,069
TOTAL EQUITY AND LIABILITIES		9,963,016,041	9,005,149,349
TOTAL EQUITY AND LIABILITIES		9,903,010,041	9,000,149,349
Net Asset Value per share	46	36.44	33.95
			55100

The annexed notes form an integral part of these financial statements.

Chief Financial Officer Company Secretary

Managing Director

Director

Chairman

As per our report of same date.

Dhaka,

19 August 2017

M. J. ABEDIN & CO Chartered Accountants

Bangladesh Submarine Cable Company Limited Statement of Profit or Loss and Other Comprehensive Income For the year ended 30 June 2017



	Notes	Amount	in Taka
_	140162	30 June 2017	30 June 2016
Revenue			
IPLC (International Private Lease Circuit) rent	26	511,368,404	293,073,296
IPLC-Export	27	2,400,900	-
Circuit activation charge	28	9,273,000	6,184,800
IP Transit Service	29	404,547,160	274,139,049
Co-Location Charges	30	13,840,704	7,939,726
IP Transit Service-Export	31	95,295,084	37,307,586
Direct cost of operation		1,036,725,252	618,644,457
Electricity and generator fuel	32	7,901,654	7,856,185
Landing station and cable route repair	33	508,232	1,032,484
Backhaul & Data connectivity Charge	34	124,237,699	90,303,843
IP Transit Cost	35	85,543,385	65,784,738
Depreciation of core machinery	36	135,857,296	145,559,521
		354,048,266	310,536,772
Gross profit		682,676,986	308,107,685
Operating expenses			
Operation and maintenance expenses	37	121,236,865	20,128,035
General and administrative expenses	38	150,494,546	124,636,722
Provision for bad & doubtful debts	39	35,763,980	9,357,733
Depreciation on property, plant and equipment	40	10,540,123	10,480,380
		318,035,514	164,602,871
On another was fit		364,641,472	143,504,815
Operating profit			
Non-operating income Bank interest and other income	41	36,245,942	47,221,940
(Loss)/Gain on investment in shares	42	8,100,900	(3,098,445)
(44,346,842	44,123,495
Profit before WPPF & WF		408,988,314	187,628,309
Provision for contribution to WPPF & WF		19,475,633	8,934,681
Profit before taxation		389,512,681	178,693,628
Less: Current tax expense	43	79,419,651	30,033,089
Deferred tax (income)/expense	44	(8,137,498)	(16,868,229)
		71,282,153	13,164,860
Net profit after tax		318,230,528	165,528,768
Total comprehensive income		318,230,528	165,528,768
Earnings Per Share (EPS) - Basic	45	1.93	1.00

The annexed notes form an integral part of these financial statements.

Chief Financial Officer Company Secretary Managing Director

Director

Chairman

As per our report of same date.

M. J. ABEDIN & CO **Chartered Accountants**

Dhaka, 19 August 2017



Bangladesh Submarine Cable Company Limited For the year ended 30 June 2017 Statement of Changes in Equity

(Amount in Taka)

Particulars	Share capital	Equity Money from GoB	Share premium	Tax holiday reserve	Revaluation reserve	Retained earnings	Total Equity
Balance as at 01 July 2016	1,649,055,100	1,400,000,000	723,293,759	600,100,158	339,631,310	887,057,954	5,599,138,280
Effect on Change in Tax rate	1	1	ı	ı	(3,465,626)	ı	(3,465,626)
Transactions with shareholders:	•	•	•	•	•	•	•
Received during the year	•	260,000,000	1	1	•	1	260,000,000
Dividend Paid	1	1	ı	ı	•	(164,905,510)	(164,905,510)
Net profit after tax for the year	1		ı	1	•	318,230,528	318,230,528
Tax holiday reserve			ı	62,847,364	•	(62,847,364)	
Balance as at 30 June 2017	1,649,055,100	1,660,000,000	723,293,759	662,947,522	336,165,684	977,535,608	6,008,997,673
Balance as at 01 July 2015	1,499,141,000	1	723,293,759	565,408,278	339,631,310	906,135,166	4,033,609,513
Received from GoB	1	1,400,000,000		•	•	•	1,400,000,000
Transactions with shareholders:	1		ı	1	•	ı	1
Dividend Paid	149,914,100	•	•	•		(149,914,100)	•
Net profit after tax for the year	1	•	•	1	•	165,528,768	165,528,768
Tax holiday reserve	1	1	ı	34,691,880	•	(34,691,880)	•
Balance as at 30 June 2016	1,649,055,100	1,400,000,000	723,293,759	600,100,158	339,631,310	887,057,954	5,599,138,280

The annexed notes form an integral part of these financial statements.

Company Secretary

Chief Financial Officer

reproper

Managing Director

Director

Chairman

As per our report of same date.

Chartered Accountants M. J. ABEDIN & CO

19 August 2017 Dhaka,

Bangladesh Submarine Cable Company Limited Statement of Cash Flows For the year ended 30 June 2017



N.	otes	Amount i	n Taka
	otes	30 June 2017	30 June 2016
A. Cash flows from operating activities	_		
Oach marked from disease		838,197,015	725,447,252
Cash received from clients		(487,192,053)	(358,694,626)
Cash paid to suppliers and others		(26,513,926)	(6,254,582)
Payment for WPPF/Gratuity		(90,336,521)	(75,286,202)
Payroll and other payments to employees		(67,720,578)	(28,607,459)
Income tax paid		30,590,320	2,808,950
Interest received		381,184	30,927,708
Receipts from rest house rent and others	_	407.405.444	000 044 044
Net cash flow from operating activities	_	197,405,441	290,341,041
B. Cash flows from investing activities	<u>-</u> -		
Acquisition of property, plant and equipment		(35,989,099)	(23,968,111
Investment in SMW-5		(709,348,948)	(2,669,573,007)
Refund from Upgradation 3		-	36,233,777
Investment in Share		(2,574,226)	-
Dividend received	L	1,140,358	1,009,280
Net cash flow from/ (used in) investing activities		(746,771,915)	(2,656,298,062)
C. Cash flows from financing activities	_		
Dividend paid		(163,945,523)	(28,305
Equity Money from GoB		260,000,000	1,400,000,000
Loan Received from Bank		345,811,298	3,101,199,047
Loan Payment to Bank		-	(1,407,393,751)
Net cash flow from/(used in) financing activities	_	441,865,775	3,093,776,990
Net surplus/ deficit during the period (A+B+C)	_	(107,500,698)	727,819,970
Cash and cash equivalents at beginning of the Year		779,194,162	51,374,192
Cash and cash equivalents at end of the Year	=	671,693,463	779,194,162
Net Operating Cash Flows Per Share (NOCFPS)	47	1.20	1.76

The annexed notes form an integral part of these financial statements.

Chief Financial Officer

Company Secretary

Managing Director

Director

Chairman

As per our report of same date.

Dhaka, 19 August 2017

M. J. ABEDIN & CO **Chartered Accountants**



Bangladesh Submarine Cable Company Limited Notes to the financial statements For the year ended 30 June 2017

1 Corporate Information

Bangladesh Submarine Cable Company Limited (BSCCL) (hereinafter referred to as "the Company") was incorporated in Bangladesh as a public limited company on 24 June 2008 under the Companies Act 1994 with an authorized capital of Taka 10,000,000,000 divided into 100,000,000 ordinary shares of Taka 100 each. In the year 2010-2011, the Company converted denomination of its shares from Taka 100 to Taka 10 and accordingly, present authorized capital is Taka 10,000,000,000 divided into 1,000,000,000 ordinary shares of Taka 10 each. The Company obtained the Certificate of Commencement of Business from the Registrar of Joint Stock Companies and Firms on 24 June 2008. The Company is substantially owned by the Government of the Peoples' Republic of Bangladesh and represented by various Ministries of the Government.

The Company was originated after separating from Bangladesh Telecommunications Company Limited (BTCL) (previously BTTB) with all assets situated at Zilonjha Cox's-Bazar, the Landing Station. Before separation a project namely "Establishment of International Telecommunication System through Submarine Cable" was undertaken by BTCL participating in an international agreement with an International Consortium namely SEA-ME-WE 4 (South East Asia Middle East Western Europe). The Company is currently establishing 2nd Submarine Cable in Kuakata namely Regional Submarine Telecommunications Project, Bangladesh (SEA-ME-WE-5-South East Asia Middle East Western Europe).

The principal activities of the Company are to provide high capacity voice and data bandwidth to all important places in Bangladesh to get benefit of all the IT related services.

2 Basis of preparation of financial statements

2.1 Statement of compliance

The financial statements have been prepared in accordance with the Bangladesh Financial Reporting Standards (BFRS) and Bangladesh Accounting Standards (BAS), the Companies Act 1994, the Securities and Exchange Rules, 1987 and other applicable laws and regulations in Bangladesh.

The financial statements have been authorised for issue by the Board of Directors of the Company on 19 August 2017.

2.2 Basis of Measurement

These financial statements have been prepared under the historical cost convention applying accrual basis of accounting in accordance with Bangladesh Financial Reporting Standards (BFRSs) except for the following items in the financial statements of financial position:

- (a) Land and land development is measured at fair value.
- (b) Financial instruments at fair value through profit or loss are measured at fair value.

2.3 Functional and presentation currency

These financial statements are presented in Bangladesh Taka which is also the functional currency of the company. The amounts in these financial statements have been rounded off to the nearest Integer.



2.4 Use of estimates and judgments

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates is recognised in the year in which the estimate is revised if the revision affects only that year, or in the year of revision and future periods if the revision affects both current and future periods.

Information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in the following notes:

Note: 4 Property, plant and equipment (useful life of depreciable assets)

Note: 17 Deferred tax liabilities (manner of recovery of temporary differences for determination of deferred tax liabilities)

Note: 39 Provision for bad & doubtful debts

Note: 43 Current tax expense

Note: 44 Deferred tax (income)/expense

3 Significant accounting policies

Accounting policies set out below have been applied consistently for all periods for which the financial statements have been presented herein. Certain comparative amounts have been reclassified to conform to the current period's presentation.

3.1 Property, plant and equipment

Property, plant and equipment are stated at cost or revalued amount, if any, less accumulated depreciation in compliance with BAS-16: Property Plant and Equipment. The cost of acquisition of an asset comprises its purchase price and any direct attributable cost of bringing the assets to its working condition for its intended use.

3.2 Depreciation on property, plant and equipment

Depreciation on property, plant and equipment is charged on reducing balance method and Straight Line method considering the economic and useful lives of such assets. Periodical depreciation has been charged during the period. Depreciation method, useful lives and residual values are reviewed at each year-end and adjusted if appropriate.

Name of Assets	Depreciation rate	Basis
Core equipment-IPLC	10%	Straight line
Core equipment-IIG	14.29%	Straight line
Building	4%	Reducing balance
Floor development	10%	Reducing balance
Security barak & security wall	4%	Reducing balance
Deep tube-well & pump house	10%	Reducing balance
500 KV sub-station	10%	Straight line
Power system	10%	Straight line
Boundary wall	4%	Reducing balance
Ducting from beach manhole	10%	Straight line
Vehicles	20%	Reducing balance
Office equipment and furniture	10%	Reducing balance
Co-Location point	10%	Reducing balance
Office decoration	10%	Reducing balance



3.3 Foreign currency transactions

The financial statements are presented in Taka/Tk./BDT, which is the company's functional currency. Transactions in foreign currencies are recorded in the books at the exchange rate prevailing on the date of the transaction. Assets and liabilities outstanding at 30 June 2017 denominated in foreign currencies have been shown in Taka at the rate in terms of foreign currencies ruling on the financial position date. Exchange differences arising on the settlement of monetary items or on translating monetary items at the end of the reporting period are recognised in the Statement of Profit or Loss and Other Comprehensive Income as per BAS 21: The Effects of Changes in Foreign Exchange Rates.

3.4 Employee Benefit

BSCCL maintains defined benefit plan for its eligible permanent employees. A defined benefit plan is a post-employment benefit plan other than a defined contribution plan. Employee gratuity plan is considered as defined benefit plan as it meets the recognition criteria. The company's obligation is to provide the agreed benefits to employees as per condition of the fund. The eligibility is determined according to the terms and conditions set in the service rules of the company. The plan funded is registered under Income Tax Ordinance 1984.

3.5 Tax holiday reserve

Tax holiday reserve has also been created using applicable exemption rate of income tax as prescribed by the Income Tax Ordinance 1984 for IIG operation income (IP Transit service) as the Company has been granted tax holiday by the National Board of Revenue (NBR) (Ref: nothi no.08.01.0000.035.01.0021.2013 dated 12/02/2014) for a period of 10 years effective from 01 July 2013 to 30 June 2023 under section 46(c) of ITO 1984 in the following manner:

<u>Period</u>	Tax exemption rate
First two years (1 July 2013 to 30 June 2015)	100%
Third year (1 July 2015 to 30 June 2016)	80%
Fourth year (1 July 2016 to 30 June 2017)	70%
Fifth year (1 July 2017 to 30 June 2018)	60%
Sixth year (1 July 2018 to 30 June 2019)	50%
Seventh year (1 July 2019 to 30 June 2020)	40%
Eighth year (1 July 2020 to 30 June 2021)	30%
Nineth year (1 July 2021 to 30 June 2022)	20%
Tenth year (1 July 2022 to 30 June 2023)	10%

3.6 Income tax expense

Income tax expenses comprise current and deferred taxes. Income taxes are recognized in the Statement of Profit or Loss and Other Comprehensive Income except to the extent that relates to items recognized directly in equity or in other comprehensive income.

3.6.1 Current tax

Provision for income tax is made as per Finance Act 2017. Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous periods. The Company has been granted 70% tax exemption for IIG operation income (IP Transit service). Required provision for income tax has been made in the accompanying financial statements based on proportionate income.

3.6.2 Deferred tax

Deferred tax has been recognized in accordance with the provision of BAS 12: Income Taxes, based on the deductible or taxable temporary difference between the carrying amount of assets / liabilities and its tax base. Deferred tax asset or liability is the amount of income tax recoverable or payable in the future periods recognized in the current period. Deferred tax asset or liability does not create a legal recoverability or liability from or to tax authority. Related deferred tax income / expense is recognized as well in the Statement of Profit or Loss and Other Comprehensive Income. Deferred tax assets and liabilities are offsetted if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity.



A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the deductible temporary difference can be utilised. Deferred tax assets are reviewed at each date of statement of financial position and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

3.7 Revenue recognition

Revenues are recognised when products are delivered or services rendered, to the extent that it is probable that the economic benefits from the transactions will flow to the company and the revenues can be reliably measured. Revenues are measured at the fair value of the consideration received or receivable, net of discounts and sales related taxes. These taxes are regarded as collected on behalf of the authorities.

Revenues primarily comprise of:

- 1. IPLC Rent
- 2. IPLC -Export
- 3. Circuit Activation Charge
- 4. IP Transit Service
- 5. Co-location Charges
- 6. IP Transit Service-Export

3.7.1 IPLC rent

IPLC (International Private Leased Circuit) rent is billed at the beginning of each month and recorded as income on delivery of the bills to clients and the bills are dispatched once in every month.

3.7.2 Circuit activation charge

Revenue from Circuit activation charges consists of charges imposed to clients for activation of new circuits. These are recognized when amounts are billed through demand notes.

3.7.3 IP Transit service

IP Transit service charges for providing internet bandwidth to IIGs and ISPs.

3.7.4 Co-location Charges

Income from Co-location charges arise for using BSCCL's resources at Cox'sbazar and Dhaka.

3.7.5 IP Transit service-Export

This represents charges to Bharat Sanchar Nigam Limited(BSNL) for IP transit service.

3.8 Dividend income

Dividend income is recognised when the right to receive payment is established.

3.9 Trade receivables

Trade receivables are amounts due from customers for services provided in the ordinary course of business. Trade receivables are recognised initially at fair value and subsequently measured at carrying amount less provision for impairment.

3.10 Cash and cash equivalents

In the statement of cash flows, cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less.

3.11 Accounts payable

Accounts payable are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year (or in the normal operating cycle of the business if longer), If not, they are presented as non-current liabilities.



3.12 Contingencies

A contingent liability is a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the company; or a present obligation that arises from past events.

A contingent asset is possible asset that aroses from past events and whose existence will be confirmed only by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the group.

3.13 Earnings per share (EPS)

The company presents basic and diluted (when dilution is applicable) earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the company by the weighted average number of ordinary shares outstanding during the period, adjusted for the effect of change in number of shares for bonus issue, share split and reverse split. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding, for the effects of all dilutive potential ordinary shares. However, dilution of EPS is not applicable for these financial statements as there was no dilutive potential ordinary shares during the relevant period.

3.14 Investment in shares

Investment in shares and securities are designated at fair value, classified as Held for Trading, with fair value changes recognized immediately in statement of profit or loss and other comprehensive income.

3.15 Events after the reporting period

Events after the reporting period that provide additional information about the company's position at the date of statement of financial position or those that indicate the going concern assumption is not appropriate are reflected in the financial statements. Events after the reporting period that are not adjusting events are disclosed in the notes when material.



3.16 Compliance with Financial Reporting Standards as applicable in Bangladesh

SI. No.	BAS No.	BAS Title	Compliance Status
1	1	Presentation of Financial Statements	Complied
2	2	Inventories	Not applicable
3	7	Statement of Cash Flows	Complied
4	8	Accounting Policies, Changes in Accounting Estimates and Errors	Complied
5	10	Events after the Reporting Period	Complied
6	11	Construction Contracts	Not applicable
7	12	Income Taxes	Complied
8	16	Property, Plant & Equipment	Complied
9	17	Leases	Complied
10	18	Revenue	Complied
11	19	Employee Benefits	Complied
12	20	Accounting for Government Grants and Disclosure of Government Assistance	Not applicable
13	21	The Effects of Changes in Foreign Exchange Rates	Complied
14	23	Borrowing Costs	Complied
15	24	Related Party Disclosures	Complied
16	26	Accounting and Reporting by Retirement Benefit	Not applicable
17	27	Consolidated and Separate Financial Statements	Not applicable
18	28	Investments in Associates	Not applicable
19	31	Interest in Joint Ventures	Not applicable
20	32	Financial Instruments: Presentation	Complied
21	33	Earnings per Share	Complied
22	34	Interim Financial Reporting	Complied
23	36	Impairment of Assets	Complied
24	37	Provisions, Contingent Liabilities and Contingent	Complied
25	38	Intangible Assets	Not complied*
26	39	Financial Instruments: Recognition and Measurement	Complied
27	40	Investment Property	Not applicable
28	41	Agriculture	Not applicable

SI. No.	BFRS No.	BFRS Title	Compliance Status
1	1	First-time adoption of International Financial	Not applicable
2	2	Share-based Payment	Not applicable
3	3	Business Combinations	Not applicable
4	4	Insurance Contracts	Not applicable
5	5	Non-current Assets Held for Sale and Discontinued	Not applicable
6	6	Exploration for and Evaluation of Mineral	Not applicable
7	7	Financial Instruments: Disclosures	Complied
8	8	Operating Segments	Not applicable
9	9	Financial Instruments	Not yet adopted in BD
10	10	Consolidated Financial Statements	Not applicable
11	11	Joint Arrangements	Not applicable
12	12	Disclosure of Interests in other Entities	Not applicable
13	13	Fair Value Measurement	Not applicable



4.	Property, plant and equipment
	Cost/ revaluation (A)

Opening balance
Add: Purchased during the year

Less:Adjustment during the year

Accumulated Depreciation (B)

Opening balance Add: Charged during the year

Less: Adjustment during the year

Written Down Value (A-B)

A schedule of property, plant & equipment is given in Annexure-A.

5 Investment in SMW-5

Opening Balance
Add: Addition during the year
Payment made to Central Billing Party
Expenses Relating to Project
Interest on Term Loan

Amount in Taka 30 June 2017 30 June 2016

3,471,744,172	3,498,789,009
35,989,098	9,188,940
-	36,233,777
3 507 733 270	3 471 744 172

1,721,800,006	1,832,208,327
1,785,933,264	1,639,535,845
	19,924,341
1,785,933,264	1,659,460,186
146,397,419	156,039,902
1,639,535,845 146,397,419	1,503,420,284

4,819,111,878 2,149,538,871

5,528,460,826	4,819,111,878
709,348,948	2,669,573,007
-	95,676,476
8,307,119	3,301,988
701,041,829	2,570,594,543
704 044 000	0.570.504.540

Payment made to Central Billing Party, Telekom Malaysia Berhed as 50% of Core Contract Price for CIF, Payment for BM0, BM1, BM2, BM 3a, BM3b, BM 3c, BM4,BM5,BM6, BM7,BM8, BM9, BM10, BM11,BM12,BM16 CV-20 and Light Up ans CVs of BM1,13,14,15,etc cost for Branch, RRN-9,12a,15,17,17a,18,21 for Core part. Expenses like Traveling & Conveyance, Printing & Stationery,Vehicle Running expenses,Vehicle Maintenance, Custom Duty etc. and other expenses relating to SMW-5 have been capitalised in Investment in SMW-5.

6 Trade and other receivables

	Trade receivables	(Note:6.1)	1,370,482,175	1,109,196,035
	Other receivables	(Note:6.2)	4,422,791	288,710
			1,374,904,966	1,109,484,745
6.1	Trade receivables			
	Opening Balance		1,205,647,864	1,244,201,368
	Add: Addition during the year		1,272,558,266	814,389,375
			2,478,206,130	2,058,590,743
	Less: Collection during the year		975,508,146	852,942,879
	Closing Balance		1,502,697,984	1,205,647,864
	Less:Provision for bad and doubtful debts			
	Opening Balance		96,451,829	87,094,096
	Add: Addition during the year		35,763,980	9,357,733
			132,215,809	96,451,829
	Trade receivables, net of provision		1,370,482,175	1,109,196,035

A detailed Schedule of trade receivable is given in Annexure-B

Provision for bad and doubtful debts has been made as per company policy and as recommended by Audit Committee.



Amount in Taka		
30 June 2017	30 June 2016	

Aging of Trade receivables

The aging of gross trade receivables as at the statement of Financial Position date was:

Past due 0-90 days 304,362,364 56,697,134 Past due 91-180 days 166,769,233 75,113,845 Past due 181 -365 days 150,965,394 251,723,932 880,600,993 Past due more than 365 days 822,112,953 1,205,647,864 1,502,697,984

To Collect the outstanding amount from disconnected parties legal action like money suit and Other case has been filed against 7(Seven) parties for taka 24,19,24,267 Arbitration procedure has been initiated against 3 (three) parties for taka 2,64,88,696. Other disconnected parties who are not paying money will bring under legal action soon. Reconciliation with BTCL regarding Outstanding amount is going on and it has been discussed in the BoD meeting.

	Brock regarding Oddstanding amount is going on and it has been	alacuaacu iii ti	ic bob incetting.	
6.2	Other receivables			
	Dividend		332,486	275,821
	ICB Securities Trading Co. Ltd.		5,140	12,889
	FDR Interest		4,085,164	-
7	Advances and deposits		4,422,791	288,710
•	Advances Advances			
	Advance to:			
	Sony Chocolate Industries Ltd. (I	Note: 7.1)	2,796,364	4,713,018
	Employees for foreign travelling	,		555,705
	Employees against Expenses		1,294,011	815,157
	Civil Works Consultant Limited		2,468,383	1,972,900
	Modern Engineers Planners and Consultants Ltd.		365,000	100,000
	M/S Reliance Traders		17,100,016	13,673,524
	Milky & Associates		12,000	12,000
	BUET		194,235	194,235
	BTCL		10,000,000	· -
	M/S Palli Store		7,686,807	2,589,663
	Bangladesh Porjoton Corporation		322,715	322,715
	Spectrum Engineering & Consortium Ltd.		66,882,028	35,268,627
	M/S K.K Enterprise		265,202,651	184,194,470
	Kamal Trading Agency		50,000	50,000
	Hasan Enterprise		6,800	-
	Southern Automobiles Ltd.		250,000	250,000
	Others		571,152	-
			375,202,162	244,712,014
	Deposits		5,000	5,000
	Security deposit - Duncan Products Limited		20,000	20,000
	BTCL - for phone line CDBL - as security deposit		500,000	500,000
	Security deposit - BTRC for International Internet Gateway (IIG)		600,000	600,000
	Patuakhali Palli Bidyut Samity		2,761,000	2,761,000
			3,886,000	3,886,000
			379,088,162	248,598,014



8.

Amount in Taka	
30 June 2017	30 June 2016

7.1 Advance for Office Rent (Sony Chocolate Industries Ltd.)

Opening balance

Less: Adjustment during the period

4,713,018	6,790,782
4,713,018 1,916,654	2,077,764
2,796,364	4,713,018

7.2 Aging of Advances and Deposits

The aging of Advances, Deposits & Prepayments as at the statement of financial position date was as follows:

For 0-90 days	96,063,984	81,715,142
For 91-180 days	162,478	15,596,659
For 181 -365 days	35,244,393	22,949,900
For more than 365 days	247,617,307	128,336,313
	379,088,162	248,598,014
Advance Income Tax		
Opening balance	187,077,343	158,779,960
Add: Payment made during the year	59,841,269	28,607,459
	246,918,612	187,387,419
Less:Settlement/Adjustment	<u> </u>	310,075
	246,918,612	187,077,343

9. Investment in Shares

SL#	Ordinary shares of	Quantity	Cost price (Taka)	Market value	Market value
1	AB Bank Limited	122,295	3,209,765	2,627,797	1,362,948
2	ACI Limited	3,278	764,725	1,697,676	1,356,198
3	BATASHOE	1,000	696,429	1,134,300	1,205,400
4	BEXIMCO Limited	196,702	10,731,965	6,707,538	3,688,848
5	IFIC Bank Limited	58,061	1,246,570	1,923,286	824,272
6	Islami Bank BD Limited	39,091	951,084	1,270,458	1,141,457
7	Jamuna Oil Limited	23,716	4,392,440	4,923,442	4,311,569
8	MPetroleum	24,816	4,962,456	4,913,568	4,275,797
9	NCC Bank Limited	174,354	1,698,208	2,318,908	1,516,880
10	Padma Oil Limited	18,150	4,835,160	4,615,545	3,372,270
11	Square Pharma	20,776	2,633,566	6,027,118	5,018,541
12	Titas Gas	39,570	2,744,885	1,990,371	1,400,700
			38,867,252	40,150,006	29,474,880

Investment in shares is treated as held for trading financial assets as per BAS 39-Financial Instruments: Recognition and Measurement and any fluctuation in market price is accounted for through Statement of Profit or Loss and Other Comprehensive Income. Investment in shares has been presented at fair market value as per BAS 39- Financial Instruments: Recognition and Measurement.

10. Cash and cash equivalents

Head Office-Dhaka

Cash in hand	(Note:10.1)
Cash at bank	(Note:10.2)

	Casil at ballk		(
10.1	Cash in hand		

Landing Station-Kuakata Landing Station-Cox's Bazar

93,903	160,773
671,599,560	779,033,389
671,693,463	779,194,162
31.983	97.469
	87,468
61,557	70,463
363	2,842
93,903	160,773



10.2 Cash at bank

Savings and current deposits with:

Sonali Bank Limited
National Bank Limited
Mutual Trust Bank Limited
Farmers Bank Limited
Brac Bank Limited
IFIC Bank Limited
United Commercial Bank Limited

Fixed deposits (FDR) with:

United Commercial Bank Limited

Brac Bank Limited

Bank Asia Limited

Bangladesh Krishi Bank Limited

BASIC Bank Limited

Mutual Trust Bank Limited

NRB Bank Limited

NRB Commercial Bank Limited

Premier Bank Limited

Standard Bank Limited

Sonali Bank Limited

Amount in Taka		
30 June 2017	30 June 2016	

6,351,464	10,746,583
1,281,596	464,156
5,541,188	2,900,212
287,115	289,826
686,187	669,342
6,516,582	6,405,254
65,184	718,197,728
20 729 316	739 673 101

20,729,316 739,673,101

-	36,600,000
25,000,000	
-	2,760,288
20,000,000	-
148,081,075	-
30,000,000	-
182,250,000	-
32,159,078	-
94,663,762	-
83,716,329	-
35,000,000	-
650,870,244	39,360,288
671,599,560	779,033,389

The fixed deposits will be matured within 3 (three) months.

11. Share capital

Authorized:

1,000,000,000 ordinary shares of Taka 10 each

Issued, subscribed and paid up capital:

31,000,000 Ordinary Shares of Taka 10 each fully paid up in cash 140 Ordinary share of Taka 10 each fully paid up in cash to GOB 67,314,640 ordinary shares of Tk.10 each fully paid up other than cash to MoPT, GOB 133,905,510(2015:51,599,320) Ordinary shares of Tk. 10 each issued as Bonus Share

10,000,000,000	10,000,000,000	
310,000,000	310,000,000	
1,400	1,400	
673,146,400	673,146,400	
665,907,300	665,907,300	
1,649,055,100	1,649,055,100	



11.1 Percentage of Shareholding

Shareholding position as at 30 June 2017

Amount in Taka		
30 June 2017 30 June 2010		

Name of shareholders	Percentage of shareholding	No. of shares	Value in Taka
Posts & Telecommunications division, MoPT	73.84%	121,768,814	1,217,688,140
Sponsor/Director	0.00%	189	1,890
Institute	12.65%	20,861,093	208,610,930
Public	11.79%	19,449,471	194,494,710
Foreign Investor	1.71%	2,825,943	28,259,430
	100%	164,905,510	1,649,055,100

Percentage of Shareholding Shareholding position as at 30 June 2016

Name of shareholders	Percentage of shareholding	No. of shares	Value in Taka
Posts & Telecommunications division, MoPT	73.84%	121,768,814	1,217,688,140
Sponsor/Director	0.00%	189	1,890
Institute	11.26%	18,572,473	185,724,730
Public	14.17%	23,364,960	233,649,600
Foreign Investor	0.73%	1,199,074	11,990,740
_	100%	164,905,510	1,649,055,100

11.2 Classification of shareholders by range of number of shares held:

	No. of share holders		No. of	shares
Slabs wise number of shares	30 June 2017	30 June 2016	30 June 2017	30 June 2016
Less than 500	15,575	19,968	1,921,923	2,878,968
500-5,000	5,276	6,635	8,018,941	11,389,517
5,001-10,000	448	461	3,251,914	3,554,232
10,001-20,000	179	228	2,482,474	2,629,913
20,001-30,000	64	84	1,553,242	1,597,655
30,001-40,000	30	34	1,024,431	1,058,545
40,001-50,000	20	23	911,434	368,651
50,001-100,000	38	34	2,551,864	2,163,894
100,001-1,000,000	43	33	11,340,674	6,058,058
1,000,001-1,000,000,000	5	5	131,848,613	118,214,667
	21,678	27,505	164,905,510	149,914,100

Market Price:

Shares of the Company are listed in the Dhaka and Chittagong Stock Exchanges and quoted at Tk. 120.10 per share (2016: Tk.110.20) and Tk 120.10 per share (2016: Tk. 109.20) in the Dhaka and Chittagong Stock Exchanges respectively on June 30, 2017.

1,660,000,000

1,400,000,000

12 Equity Money from GoB

The above amount has been received from Government for implementing the Regional Submarine Telecommunications Project, Bangladesh (Installation and Establishment of Second Submarine Cable System (SMW5) for International Telecommunications in Bangladesh.) as Equity Money which will be converted into shares after implementing the project and getting proper approval from Concerned Authority.



339,631,310

Amount	t in Taka
30 June 2017	30 June 2016

336,165,684

13 Share premium 723,293,759 723,293,759

In 2011-2012, total amount of Tk. 775,000,000 was received as share premium in respect of shares issued to shareholders. Net issue cost of Tk 51,706,241 was set off against share premium as per BAS 32: Financial Instruments: Presentation.

14 Tax holiday reserve

15

Opening balance	600,100,158	565,408,278
Add: Current Year's reserve	62,847,364	34,691,880
	662,947,522	600,100,158
Revaluation reserve		
Opening balance	339,631,310	339,631,310
Less: Adjustment with deferred tax liability	3,465,626	_

This amount represents the revalued amount of Land at Cox's Bazar. This revaluation has been done by a Professional Valuer named A B SAHA & CO., Chartered Accountants in the financial year 2010-2011. Valuation work has been carried out on the basis of Guidelines issued by the Ministry of Finance in valuing Assets of State Owned Companies as well as professional Judgement. In making Valuation of Assets both Depreciated Replacement Costs and Revaluation Method as suggested in the aforementioned guidelines were followed. In addition requirements of IAS and IFRS was considered. Valuation was made on the basis of 100% inventory, Present condition of assets, Current Market price, inflationary trend of the country, Estimated life time of assets etc.

16 Retained Earnings

Opening balance	887,057,954	906,135,166
Add: Profit for the year	318,230,528	165,528,768
	1,205,288,482	1,071,663,934
Less: Dividend paid during the year	164,905,510	149,914,100
Transferred to Tax Holiday Reserve	62,847,364	34,691,880
	227,752,874	184,605,980
	977,535,608	887,057,954

17 Deferred tax liabilities

Deferred tax assets and liabilities have been recognized and measured in accordance with the provisions of BAS 12: Income Taxes. Related deferred tax expense/(income) have been disclosed in Note: 44. Deferred tax assets and liabilities are attributable to the following:

Deferred tax relating to profit or loss account Deferred tax relating to components of other	(Note: 17.1) (Note: 17.2)	146,703,882 10,396,877	154,841,380 6,931,251
comprehensive income			
		157,100,759	161,772,631



Amount in Taka	
30 June 2017	30 June 2016

17,1	Deferred tax relating to Statement of Profit or	Carrying amount	Tax base	Taxable/(deduct able) temporary
	-	Taka	Taka	Difference Taka
	As at 30 June 2017	- I and	Taka	- Taka
	Property, plant and equipment (excluding land)	1,288,143,778	545,416,437	742,727,341
	Accounts receivable	1,370,482,175	1,502,697,984	(132,215,809)
	Provision for pension, gratuity fund and provident fund	(23,696,005)	-	(23,696,005)
	Net Taxable Temporary Difference Applicable tax rate			586,815,527 25%
	Deferred tax liability			146,703,882
		Carrying amount	Tax base	Taxable/(deduct able) temporary Difference
	-	Taka	Taka	Taka
	As at 30 June 2016			
	Property, plant and equipment (excluding land) Accounts receivable	1,400,909,699 1,109,196,035	653,904,347 1,205,647,864	747,005,352 (96,451,829)
	Difference for vehicle	(1,051,781)	-	(1,051,781)
	Provision for pension, gratuity fund and provident fund	(30,136,221)	-	(30,136,221)
	Net Taxable Temporary Difference Applicable tax rate			619,365,521 25%
	Deferred tax liability			154,841,380
	•			
17.2	Deferred tax relating to components of other			Taxable/(deduct able) temporary
	As at 30 June 2017	Carrying Amount	Tax Base	Difference
	Revaluation reserve of property, plant and Applicable tax rate Deferred tax liability	346,562,561	-	346,562,561 3% 10,396,877
	-			
	As the applicable Tax rate on collecttion of Tax	x on Transfer of property	has been change	d to 3%, Deferred
	Tax liabilities is increased by Tk.34,65,626 which	has been net off with Re	valuation reserve o	f Land.
	·			Taxable/(deduct
	As at 30 June 2016	Carrying Amount	Tax Base	able) temporary Difference
	Revaluation reserve of property, plant & equipme		- Tax Buse	346,562,561
	Applicable tax rate Deferred tax liability	340,302,301		6,931,251
	Deletted tax hability			0,931,231
18.	Security deposits received from clients			
	Opening Balance		104,731,766	90,511,706
	Add: Addition during the year		39,107,021	43,485,070
	Local Adjustment during the		143,838,787	133,996,776
	Less: Adjustment during the year		15,335,614 128,503,172	29,265,010 104,731,766
			120,503,172	104,731,700
	A detailed schedule of Security deposit received	from clients is given in	Annexure-C	



Amount	in Taka
30 June 2017	30 June 2016

19. Employees' pension, gratuity and provident fund

Employees' pension fund		13,808,952	13,808,952
	=	23,696,005	30,136,221
Employees' provident fund	(Note: 19.3)	3,967,673	1,883,713
Employees' gratuity fund	(Note: 19.2)	5,919,380	14,443,556
Employees' pension fund	(Note: 19.1)	13,808,952	13,808,952

This represents amount payable to BTCL employees worked on deputation and the amount incorporated in the vendor agreement. The above noted amount is adequate to take care of the liabilities on account of the employees worked for the Company as deputed from BTCL and therefore no additional provision has been made in the accompanying financial statements. The Company however, does not have any pension fund.

19.2 Employees' gratuity fund

19.1

	Opening balance	14,443,556	9,848,120
	Add: Provision made during the year	5,919,380	5,692,536
		20,362,936	15,540,656
	Less: Paid/Transferred during the year	14,443,556	1,097,100
		5,919,380	14,443,556
19.3	Employees' provident fund		
	Opening balance	1,883,713	8,238,527
	Add: Employees' Contribution	3,952,266	2,922,044
	Employer's Contribution	3,952,266	2,922,044
	Less: Transferred to RPF during the year	(5,820,572)	(12,198,902)
		3,967,673	1,883,713
20	Term Loan		
	Opening balance	2,520,522,570	-
	Received during the year	345,811,298	2,520,522,570
		2,866,333,868	2,520,522,570

Term Loan Particulars:

Islamic Development Bank (IDB)

Loan has been taken from IDB through Bangladesh Government for implementation of Regional Submarine Telecommuications Project, Bangladesh (SMW-5) Project. An agreement named Installment Sale Agreement between The Government of People's Republic of Bangladesh and IDB has been signed on 27 August 2014 with effect from 24 November 2014 for loan amount of USD44 million. Subsequently Bangladesh Submarine Cable Company Limited signed a subsidiary loan agreement with The Government of People's Republic of Bangladesh, Ministry of Finance, Finance Division on 15 February 2015. This sub-loan is for a 13 years term with a gestation period of 3 years and the interest payable will be @ 6% per annum.



Amount in Taka	
30 June 2017	30 June 2016

21. Sundry creditors

Share Money Deposit
Withholding tax payable
Legacy Legal Corporate
Milky & Associates
Telecom Italia Sparkle
KK Enterprise
Tradevision Ltd.
NTT communications
Unclaimed dividend
Spectrum Engineering Consortium Limited
ICB Securities Trading Company Limited
Payable to BTCL
Payable to BTRC
Sony Chocolate Industries Ltd.
MARM Automobiles
M/S Evan Enterprise
Zibran & Associates
BD REN
Huawei Technologies (BD). Limited
Reliance Traders
RANGS Limited
Capital Law Chamber
Others

119,622
5,455,986
-
116,602
26,849,778
-
1,040,000
11,763,084
2,634,619
1,179,065
1,610,932
21,649,986
384,485
275,400
171,586
605,570
115,000
-
2,016,724
-
-
-
379,613
76,368,052

21.1 Aging of sundry creditors

The aging of Sundry creditors as at the statement of financial position date was as follows:

Past due 0-90 days
Past due 91-180 days
Past due 181 -365 days
Past due more than 365 days

61,075,582	<u>-</u>
12,239,804	21,315,343
28,134,801	47,584,163
9,936,186	7,468,546
111,386,373	76,368,052

22. Provision for income tax

Opening balance
Add: Provision made during the year
IPLC
IIG Unit (Annexure-D)

Less:	Settlement for previous year:
	for 2012-2013 Income Year

197,553,163	227,586,252
24,612,483	62,536,786
5,420,606	16,882,865
30,033,089	79,419,651
227,586,252	307,005,903
-	7,879,309 -
=	7,879,309
227,586,252	299,126,594



Amount in Taka		
30 June 2017	30 June 2016	

For the income year 2010-2011 an amount of tk. 2,52,40,639 has been demanded by DCT against of which appeal is processed to High Court Division. For the income year 2012-2013 after revised assessment of DCT the demand amount is Tk. 78,79,309 which was already been paid. We have filed an appeal for the Income year 2013-2014 to Tribunal and Tribunal Order has been received and further appeal to be made to the High Court Division. Assessment order of the income year 2014-2015 has been received on which DCT demanded tk. 53,10,877 and appeal against the demand has been placed to Commissioner (Appeal). The assessment of income year 2015-2016 is going on.

23. Provision for WPPF and WF

	Opening balance	12,070,369	9,390,270
	Add: Provision made during the year	19,475,634	8,934,681
		31,546,003	18,324,951
	Less: Settlement for previous year	12,070,370	6,254,582
		19,475,633	12,070,369
24.	VAT Payable		
	VAT payable against Receivable	302,987,404	247,057,587
	VAT payable against Deduction at source	39,014,357	20,193,698
		342,001,761	267,251,285

This represents the amount of Tk. 302,987,404 VAT receivable from clients against revenue receivable from clients arising from International Private Leased Circuit (IPLC) rentals, IP transit service, and Co-location charges. In addition to that this amount of Tk. 39,014,357 includes VAT deducted from other parties and suppliers.

25. Liabilities for expenses

Office rent	
Audit & other fees	
Telephone bill	
Electricity bill	
Donation	
Others	

6 394 203	5 571 922
423,356	-
9,364	9,364
753,784	400,000
10,949	26,808
273,750	212,750
4,923,000	4,923,000

Amount in Taka	
2016-2017	2015-2016
511.368.404	293.073.296

2,400,900

26. IPLC (International Private Leased Circuit) Rent

IPLC (International Private Leased Circuit) rent is billed at the beginning of each month and recognized as income on delivery of the bills to clients.

27 IPLC (International Private Leased Circuit) -Export

This amount represents the billed amount for IPLC (International Private Leased Circuit)-Export to India and recognized as income on delivery of the bills to clients.

28 Circuit activation charge

Circuit Activation Charge-IPLC	7,030,000	5,108,500
Circuit Activation Charge-IP Transit	740,000	793,000
Circuit Activation Charge-ISP	288,000	111,000
Circuit Activation Charge-ITC	440,000	172,300
Circuit Activation Charge-Co-location	775,000	-
	9,273,000	6,184,800

This represents charges imposed to clients for activation of new circuits.

20,128,035

20,128,035

46,230,274

75,006,591 **121,236,865**



_	BSCCL			
	Connecting the world	Amount in	Amount in Taka	
	Connecting the world	2016-2017	2015-2016	
29	IP Transit Service	404,547,160	274,139,049	
	This represents the service charges for providing internet bandwidth to IIGs and ISF	Ps.		
30	Co-Location Charges	13,840,704	7,939,726	
	This represents charges to customers for using BSCCL's resources at Cox's Bazar	and Dhaka.		
31	IP Transit Service -Export	95,295,084	37,307,586	
	This represents charges to Bharat Sanchar Nigam Limited(BSNL) for IP transit serv	ice.		
32	Electricity and generator fuel			
	Electricity bill	7,333,954	7,140,793	
	Fuel for generator	567,700	715,392	
		7,901,654	7,856,185	
	This cost is directly related to cost of operation.			
33	Landing station and cable route repair	508,232	1,032,484	
	= This cost is directly related to repair and maintenance for Cox's Bazar landing static	on and cable route.		
34				
	Backhaul Charge	121,468,173	88,028,085	
	Data Connectivity & Fiber Core Charge	342,263	720,360	
	Revenue Sharing Cost	2,354,660	1,488,922	
	Membership & IP resource allocation fee	72,603	66,476	
		124,237,699	90,303,843	
	This cost represents backhaul charges and for data connectivity & fiber core charge).		
35	IP Transit Cost	85,543,385	65,784,738	
	This cost represents the cost of purchasing IP bandwidth from Telecom Italia Spark	le.		
36	Depreciation of core machinery	135,857,296	145,559,521	
	This represents the depreciation charged on core machinery which are di revenue.	rectly related to IPLC	and IP transit	
	During the year 2016-2017, considering the estimated useful life of the Assets, Method on Core Equipments of IPLC and IIG unit from Reducing Balance Method presentation of the financial results and financial position. Due to change of Depre Method to Straight Line method an excess amount of 46,81,055 has been charged to be charged under Reducing Balance Method during the year. For further details And the straight and the straig	od to Straight Line metho eciation method from Re as depreciation comparin	od to reflect fair ducing Balance	
37	Operation and maintenance expenses			
	This represents amount payable to SEA-ME-WE 4 & 5 during the period for expense purpose. The break-up of the expenses is as under:	ses of cable operation ar	nd maintenance	

SEA-ME-WE-4

SEA-ME-WE-5

38

39

40



		Amount in Taka	
General a	and administrative expenses	2016-2017	2015-2016
Salary an	d allowances	82,927,773	59,606,890
Managing	Director's remuneration	3,557,577	2,745,600
Festival b	onus	5,935,131	5,481,798
Office ren	t	10,388,741	9,476,364
Repair an	d maintenance	1,981,026	2,297,633
Business	Development Expenses	7,561,474	2,747,408
Fees and	Subscription	1,732,958	2,797,539
Gratuity p	provision	5,919,380	5,692,536
Vehicles l	Maintenance	1,753,636	2,363,690
Board and	d other meetings fees	3,055,575	4,271,664
Consultar	ncy fees	893,656	750,356
Audit fees	3	273,750	224,250
Consortiu	m meeting expenses	5,250,027	7,402,361
Advertise	ment and publicity expenses	1,880,840	2,509,193
Insurance	premium	129,327	267,420
Vehicles r	running expenses	2,903,735	2,624,408
Travelling	& conveyance	1,568,152	1,320,067
Printing a	nd Office stationery	3,013,065	3,886,011
Postage a	and courier expenses	37,353	164,195
Entertainr	ment	1,359,975	1,136,583
AGM exp	enses	1,949,823	1,871,398
Bank cha	rges and commission	661,483	302,127
Telephone	e Bill	144,458	171,888
Legal Fee	es	1,881,041	1,157,732
Rent, rate	es & taxes	250,000	296,171
CSR expe	enses	2,890,000	1,789,174
Reception	n & Dinner	452,604	245,881
Recruitme	ent Expenses	100,000	998,057
Books & F	Periodicals	41,985	38,329
		150,494,546	124,636,722
Provision	n for bad & doubtful debts		
Closing ba	alance of provision for bad & doubtful debts	132,215,809	96,451,829
Less: Ope	ening balance of provision for bad & doubtful debts	96,451,829	87,094,096
		35,763,980	9,357,733
Provision	made for the year according to the company policy and as re	commended by Audit Cor	mmittee
) Deprecia	tion on property, plant and equipment	10,540,123	10,480,380

This represents the depreciation charged on other than core machinery. During the year 2016-2017, considering the estimated useful life of the Assets, Management has changed depreciation method on Power System, Ducting from Beach Manhole, 500 KV Sub Station and Power System to Straight Line method to reflect fair presentation of the financial results and financial position. Due to change of Depreciation method from Reducing Balance Method to Straight Line method an excess amount of 5,51,409 has been charged as depreciation comparing to the amount to be charged under Reducing Balance Method during the year. For further details **Annexure-A** is referred.



Res Inte Lar Exc Div Rei	nk interest and other income st house rent and others erest on FDR & Others inding Station Cross Connection Charges change gain ridend income imbursement from Consortium in/(loss) on investment in shares		373,434 34,675,484 - - 1,197,024 - 36,245,942	995,793 2,808,950 22,325,601 16,904 1,150,351 19,924,341 47,221,940
Res Inte Lar Exc Div Rei	st house rent and others erest on FDR & Others nding Station Cross Connection Charges change gain ridend income imbursement from Consortium in/(loss) on investment in shares		34,675,484 - - 1,197,024 -	2,808,950 22,325,601 16,904 1,150,351 19,924,341
Inteller Lar Exc Div Rei	erest on FDR & Others Inding Station Cross Connection Charges Inding Station Cross Connection Charges Inding Station Cross Connection Charges Inding Station Consortium Inding Station Consortium Inding Station Charges Inding Station Charges	_	34,675,484 - - 1,197,024 -	2,808,950 22,325,601 16,904 1,150,351 19,924,341
Lar Exc Div Rei	inding Station Cross Connection Charges change gain ridend income imbursement from Consortium	_	1,197,024 -	22,325,601 16,904 1,150,351 19,924,341
Exc Div Rei	change gain ridend income imbursement from Consortium in/(loss) on investment in shares	=	, , , , , , , , , , , , , , , , , , ,	16,904 1,150,351 19,924,341
Div Rei	ridend income imbursement from Consortium in/(loss) on investment in shares	=	, , , , , , , , , , , , , , , , , , ,	1,150,351 19,924,341
Rei	imbursement from Consortium in/(loss) on investment in shares	_ =	, , , , , , , , , , , , , , , , , , ,	19,924,341
	` '	=	36,245,942	
	` '			
One	oning market value of investment			
Op.	ening market value of investment	(Note: 9)	29,474,880	32,573,325
Add	d: Investment during the year		2,574,226	_
Tot	tal cost of investment(B)	_	32,049,106	32,573,325
Clo	osing Market Value of Investment (A)		40,150,006	29,474,880
Gai	in/(Loss)(A-B)	_	8,100,900	(3,098,445)
43 Cu	rrent tax expense	_	79,419,651	30,033,089
44 Def	ferred tax (income)/expense			
Clo	osing balance of deferred tax liability	(Note: 17.1)	146,703,882	154,841,380
	ening balance of deferred tax liability	,	154,841,380	171,709,609
•	ferred tax (income)/expense	_	(8,137,498)	(16,868,229)
45 Bas	sic Earnings Per Share (EPS)			
Ear	rnings attributable to the Ordinary Shareholders			
	et profit after Tax)		318,230,528	165,528,768
•	eighted average number of ordinary Shares outsta	andina	0.0,200,020	
	ring the year		104 005 540	404 005 540
		_	164,905,510	164,905,510
Ear	rnings Per Share (EPS)	=	1.93	1.00

45.1 No diluted earnings per share is required to be calculated for the year as there has no dilutive potential ordinary shares.

46 Net Asset Value

Total Assets	9,963,016,041	9,005,149,349
(-)Total Liabilities	3,954,018,368	3,406,011,069
	6,008,997,673	5,599,138,280
Number of Ordinary Shares of Tk. 10 each at Financial Position date	164,905,510	164,905,510
NAV-Per Share	36.44	33.95



Amount in Taka				
2016-2017 2015-2016				

47 Net operating cash flows per share (NOCFPS)

Net cash flows from operating activities (A)

Number of Ordinary Shares of Tk. 10 each at Financial Position date

Net operating cash flows per share (NOCFPS)

1.20	1.76
164,905,510	164,905,510
197,405,441	290,341,041

48 Financial risk management

The management of the company has overall responsibility for the establishment and oversight of the company's risk management framework. The company's risk management policies have been established to identify and analyse the risks faced by the company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies, procedures and systems are reviewed regularly to reflect changes in market conditions and the company's activities. The company has exposure to the following risks from its use of financial instruments.

- * Credit risk
- * Liquidity risk
- * Market risk

48.1 Credit risk

Credit risk is the risk of a financial loss to the company if a client or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the company's receivables.

As per terms and conditions of agreement with the clients, sale of Bandwidth is on prepaid basis. But for some unavoidable reasons a portion of sale remains outstanding and to make it acceptable management has made a credit recovery committee and the exposure to credit risk is monitored on an ongoing basis. As at 30 June 2017, substantial part of the receivables are those from BTCL and Mango Teleservices Limited and other clients and are subject to significant credit risk. Risk exposures from other financial assets, i.e. cash at bank and other external receivables are also nominal.

(a) Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure.

Trade receivables, net (Note: 6.1)
Other receivables (Note: 6.2)
Financial assets (HFT) - investment in shares (Note: 9)
Cash and cash equivalents (Note: 10)

Amount in Taka			
30.06.2017	30.06.2016		
Taka	Taka		
1,370,482,175	1,109,196,035		
4,422,791	288,710		
40,150,006	29,474,880		
671,693,463	779,194,162		
2,086,748,435	1,918,153,787		

The maximum exposure to credit risk for trade and other receivables as at the statement of financial position date by geographic regions was:

Domestic Foreign (Export to India)

,	1,498,275,194	1,205,936,573
	40,043,000	37,307,586
	1,458,232,194 40,043,000	1,168,628,987



b) Aging of trade receivables

The aging of gross trade receivables as at the statement of financial position date was:

Past due 0-90 days
Past due 91-180 days
Past due 181 -365 days
Past due more than 365 days

1,502,697,984	1,205,647,864
880,600,993	822,112,952
150,965,394	251,723,932
166,769,233	75,113,845
304,362,364	56,697,134

c) Impairment losses

Impairment losses on the above receivables were recognised as per the company policy and recommendation made by Audit Committee.Quantitative disclosure for such impairment losses has been given in Note 6.1 of these financial statements.

48.2 Liquidity risk

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they falls due. The company's approach to managing liquidity (cash and cash equivalents) is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the company's reputation. Typically, the company ensures that it has sufficient cash and cash equivalents to meet expected operational expenses, including financial obligations through preparation of the cash flow forecast, prepared based on time line of payment of the financial obligation and accordingly arrange for sufficient liquidity/fund to make the expected payment within due date.

The following are the contractual maturities of financial liabilities of the company:

As a	at 30	June	2017
------	-------	------	------

Security deposits received from clients
Employees' pension, gratuity and Provident fund
Sundry creditors
Income tax payable (provision less AIT)
VAT payable
Provision for WPPF and WF
Liabilities for expenses

As at 30 June 2016

Security deposits received from clients Employees' pension and gratuity fund Sundry creditors Income tax payable (provision less AIT) VAT payable Provision for WPPF and WF Liabilities for expenses

Contractual cash 1 year or less		More than 1 year	
flows (Taka)	Taka	Taka	
128,503,172	25,700,634	102,802,538	
23,696,005	4,739,201	18,956,804	
111,386,373	111,386,373	-	
52,207,982	52,207,982	-	
342,001,761	342,001,761	-	
19,475,633	19,475,633	-	
6,394,203	6,394,203	-	
683,665,130	561,905,788	121,759,342	
104411	1 4 1 1	1	
Contractual cash	1 year or less	More than 1 year	
Contractual cash flows (Taka)	1 year or less Taka	More than 1 year Taka	
	1	•	
	1	•	
flows (Taka)	Taka	Taka	
flows (Taka)	Taka 20,946,353	Taka 83,785,413	
104,731,766 30,136,221	20,946,353 6,027,244	Taka 83,785,413	
104,731,766 30,136,221 76,368,052	Taka 20,946,353 6,027,244 76,368,052	Taka 83,785,413	
104,731,766 30,136,221 76,368,052 40,508,909	7aka 20,946,353 6,027,244 76,368,052 40,508,909	Taka 83,785,413	
104,731,766 30,136,221 76,368,052 40,508,909 267,251,285	7aka 20,946,353 6,027,244 76,368,052 40,508,909 267,251,285	Taka 83,785,413	
104,731,766 30,136,221 76,368,052 40,508,909 267,251,285 12,070,369	20,946,353 6,027,244 76,368,052 40,508,909 267,251,285 12,070,369	Taka 83,785,413	



48.3 Market risk

Market risk is the risk that any change in market prices, such as foreign exchange rates and interest rates will affect the company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

a) Currency risk

The company is exposed to currency risk on payment of operation and maintenance expense and its reimbursement to and from consortium members and interest expense and repayments relating to borrowings incurred in foreign currencies. All of the company's foreign currency transactions are denominated in USD.

i) Exposure to currency risk

The company's exposure to foreign currency risk was as follows based on notional amounts:

Foreign currency denominated liabilities	30.06.2017 Taka	30.06.2016 Taka
Share money deposit payable Net exposure	(119,622) (119,622)	(119,622) (119,622)
The following rate has been applied:	<u>Taka</u>	<u>Taka</u>
US Dollar (\$)	-	-

ii) Foreign exchange rate sensitivity analysis for foreign currency expenditures

A change of 10 basis points in foreign currencies would have increased/(decreased) equity and profit or loss of the company by the amounts shown below. This analysis assumes that all other variables, in particular interest rates remain constant.

2016-2017	Profit or loss		Equity	
	Increase	Decrease	Increase	Decrease
US Dollar (10% movement)	11,962	(11,962)		
2015-2016				
US Dollar (10% movement)	11,962	(11,962)	11,962	(11,962)

b) Interest rate risk

Interest rate risk is the risk that arises due to changes in interest rates on borrowings. The company is not significantly exposed to fluctuation in interest rates as it has neither floating interest rate bearing financial liabilities nor entered into any type of derivative instrument in order to hedge interest rate risk as at 30 June 2017.

Profile

As at 30 June 2017, the interest rate profile of the company's interest bearing financial instruments was:

Fixed rate instruments

Financial assets (short term investments-FDR)	650,870,244	39,360,288
Financial liabilities	2,866,333,868	2,520,522,570

Fair value of financial assets and liabilities of the company together with carrying amount shown in the statement of financial position are as follows:



Connecting the world				
Connecting the world	As at 30 Ju		As at 30 Ju	
	Carrying amount	Fair value	Carrying amount	Fair value
	Taka	Taka	Taka	Taka
Financial assets				
Assets carried at fair value through profit or loss				
Investment in shares	40,150,006	40,150,006	29,474,880	29,474,880
Held to maturity assets				
Short term investment-FDR	650,870,244	650,870,244	39,360,288	39,360,288
Loans and receivables				
Trade receivables, net	1,370,482,175	1,370,482,175	1,109,196,035	1,109,196,035
Other receivables	4,422,791	4,422,791	288,710	288,710
Available for sale financial assets	_	_	-	-
	2,065,925,216	2,065,925,216	1,178,319,913	1,178,319,913
Liabilities carried at fair value through profit or loss	_	_	_	_
Liabilities carried at amortised costs				
Security deposits received from clients	(128,503,172)	(128,503,172)	(104,731,766)	(104,731,766)
Sundry creditors	(111,386,373)	(111,386,373)	(76,368,052)	(76,368,052)
VAT payable	(342,001,761)	(342,001,761)	(267,251,285)	(267,251,285)
Provision for WPPF and WF	(19,475,633)	(19,475,633)	(12,070,369)	(12,070,369)
Liabilities for expenses	(6,394,203)	(6,394,203)	(5,571,922)	(5,571,922)
	(607,761,143)	(607,761,143)	(465,993,394)	(465,993,394)
49. Bandwidth Capacity		[2016-2017	2015-2016
Present Capacity			Gbps	Gbps
Utilization		•	300	200
Percentage of utilization			243.46	132.16
		-	81.15%	66.08%
		=		

50. Capital Management

Company's policy is to maintain a strong capital baseso as to maintain investor, creditor and market confidence and to sustain future development of the business. Capital consists of total equity of the company. The Board of Directors monitors the level of capital as well as the level of dividend to the ordinary shareholders. In order to maintain or adjust the capital structure, the company may adjust the amount of dividend, return on capital to shareholders, issue new shares or obtain long-term debt. The company is not subject to any externally imposed capital requirement.



Investment in SMW-5
Operation and maintenance expenses
IP Transit & Membership cost

30.06.2017 (USD)	30.06.2016 (USD)
8,788,113	31,762,317
1,434,989	221,006
478,527	343,396
10,701,629	32,326,718

52 Contingent liabilities and commitments

Office rent (Note: 52.1) 6,738,320 6,738,320

- **52.1** There is a dispute between BSCCL and BTCL regarding office rent for office space used by BSCCL up to 30 June 2012. BTCL claimed Tk.11,538,320 excluding VAT but BSCCL kept provision for Tk. 4,800,000. So there is a dispute for Tk. 6,738,320.
- **52.2** It is required to disclose that there would be a charge relating to Licence fee of Tk. 3 (Three) Crore and tk 50 (fifty) lac for Renewal fee along with 1% Revenue sharing subject to getting Licence from BTRC.

53 Related party disclosures

As per BAS 24 "Related Party Disclosures", a related party is a person or entity that is related to the entity (i.e. BSCCL) that is preparing its financial statements. Related party transaction is a transfer of resources, services, or obligations between a reporting entity and a related party, regardless of whether a price is charged as per BAS 24.

Related parties include the company's directors, key management personnel, associates, companies under common directorship etc. as per BAS 24 "Related Party Disclosures". All transactions involving related parties arising in the normal course of business are conducted at arm's length at normal commercial rates on the same terms and conditions as third party transactions using valuation modes, as admissible.

53.1 Name of the Directors along with all related Firms/Companies/Institutions/Parties as at 30 June 2017

SI No.	Name of the Directors	Status with the company	Name of the related Ministries/ Companies/ Parties etc.	Remarks
1	Mr. Shyam Sunder Sikder	Chairman	Secretary- Posts & Telecommunications Division, MoPT & IT	Nominated by GOB
2	Mr. Jalal Ahmed	Director	Additional Secretary-MoF	Nominated by GOB
3	Mr. Shawkat Mostafa	Director	Additional Secretary- Posts & Telecommunications division, MoPT & IT	Nominated by GOB
4	Mr. Rabindranath Roy Chowdhury	Director	Additional Secretary-MoST	Nominated by GOB
5	Col. Md.Arefin Talukder, PSC	Director	Colonel GS, DGFI, Bangladesh Army	Nominated by GOB
6	Dr. Md. Mahbubul Alam Joarder	Director	Professor -Institute of Information Technology, University of Dhaka	Nominated by GOB
7	Mr. Hossian Khaled	Independent Director	Director-DCCI	Nominated by GOB
8	Mr. Nasir Uddin Ahmed, FCA, FCS	Independent Director	Council Member, ICAB & Partner, MABS & J Partners, Chartered Accountants	Nominated by GOB
9	Mr. Md. Monwar Hossain	Managing Director	BSCCL	Nominated by GOB

2015-2016



53.2 Related party transactions

a) The company has transacted with the following company where the Directors of the company are related:

SI No.	Name of the company (Related party)	Name of the Director	Relationship of the Director with	Type of transaction	Net Sales/B	uy (in Taka)
	party) Birector	Director	the company		2016-2017	2015-2016
1	Bangladesh Telecommunications Company Limited	Mr.Shyam Sunder Sikder	Chairman	Bandwidth sale	342,681,435	252,629,352
2	Bangladesh Telecommunications Company Limited	Mr.Shyam Sunder Sikder	Chairman	Backhaul Purchase	108,849,275	80,834,299

b) Key management personnel compensation

Short term employee benefits (salary and other allowances) Provident Fund **WPPF**

205,612	160,800
-,,	
3,557,577	2,745,600

2016-2017

Disclosure as per Schedule XI, Part II, Para 4 of the Companies Act 1994:

Directors are also executive of the company. There executive compensation for the year is given below:

	'	92,420,481	67,834,288
Management and other personnel remuneration and benefit	(Note: 54.2)	88,862,904	65,088,688
Managing Director's remuneration and benefit	(Note: 54.1)	3,557,577	2,745,600

54.1 Managing Director's remuneration

Salary and others benefit 3,557,577 2,745,600

54.2

2 Management and other personnel remuneration and benefit		
Salary	82,927,773	59,606,890
Bonus	5,935,131	5,481,798
	88,862,904	65,088,688

Period of payment to Directors is from July 2016 to June 2017.

The above Directors of the company except Managing Director did not take any benefit from the company other than the board meeting attendence fees and

- Expense reimbursed to the managing agent -Nil a.
- Commission or other remuneration payable separately to a managing agent or his associate -Nil b.
- Commission received or receivable by the managing agent or his associate as selling or buying agent of C. other concerns in respect of contracts entered into such concerns with the company - Nil
- The money value of the contracts for the sale or purchase of goods and materials or supply of services, d. entered into by the company with the managing agent or his associate during the financial year.
- Any other perquisites or benefit in cash or in kind stating Nil e.
- Other allowances and commission including guarantee commission Nil. f.
 - 1) Pensions
 - 2) Gratuities
 - 3) Payment from Provident Fund
 - 4) Compensation for loss of office
 - 5) Consideration in connection with retirement from office



55 Other disclosures

55.1 Segment information

Business activities of BSCCL are not organized on the basis of differences in related services or differences in geographical areas of operations. It essentially provides similar services to clients across the country.

55.2 Comparatives

Comparative information in the following major areas has been rearranged to conform to current presentation:

55.3 Number of employees

As at 30 June 2017 the number of regular employees receiving remuneration of Tk.36,000 or above annum was 98 (2016: 94).

55.4 Events after the reporting period

The Board of Directors of BSCCL, at its 152nd meeting held on 19 August 2017 proposed 12% Cash Dividend on the paid-up capital for the year 2016-2017. This dividend is subject to final approval by the shareholders at the forthcoming Annual General Meeting (AGM) of the company.

Chief Financial Officer

Combono B.

Company Secretary

Managing Director

Director

Chairman

Dhaka 19 August 2017



(Annexure-A)

Bangladesh Submarine Cable Company Limited Schedule of Property, Plant & Equipment As at 30 June 2017

									(An	(Amount in Taka)
		Cost	st				Accumulated depreciation	preciation		
Name of assets	As at 01 July 2016	Additions during the Year	Adjustment during the Year	As at 30 June- 2017	Rate	As at 01 July 2016	Charged during the year	Adjustment during the Year	As at 30 June- 2017	WDV as at 30 June 2017
a. Freehold assets						•				
Land and land development	84,737,067	1	ı	84,737,067		Ĩ	į	1	Ī	84,737,067
Core equipment-IPLC	2,661,109,442	ı	1	2,661,109,442	10%	1,504,097,793	115,701,165	1	1,619,798,958	1,041,310,484
Core equipment-IIG	172,583,745	16,349,913	1	188,933,658	14%	47,883,057	20,156,131	1	68,039,188	120,894,470
Building	62,765,921	1	1	62,765,921	4%	14,628,619	1,925,492	1	16,554,111	46,211,810
Floor development	2,654,065	ı	1	2,654,065	10%	1,706,077	94,799	1	1,800,875	853,190
Security barak & security wall	7,827,297	1	1	7,827,297	4%	1,938,292	235,560	1	2,173,853	5,653,444
Deep tube-well & pump house	2,343,837	1	1	2,343,837	10%	1,527,222	81,661	1	1,608,884	734,953
500 KV sub-station	3,284,000	ı	ı	3,284,000	10%	2,638,723	64,528	ı	2,703,251	580,749
Power system	35,631,806	1	1	35,631,806	10%	22,856,461	1,277,534		24,133,996	11,497,810
Boundary wall	8,255,575	2,994,330	1	11,249,905	4%	2,044,348	288,483	1	2,332,831	8,917,074
Ducting from beach manhole	18,960,526	1	1	18,960,526	10%	7,287,067	1,167,346	1	8,454,413	10,506,113
Vehicles	41,661,512	10,447,000	1	52,108,512	20%	24,046,811	3,800,232		27,847,043	24,261,469
Office equipment and furniture	18,606,047	5,618,217	ı	24,224,264	10%	7,210,538	1,268,746	1	8,479,284	15,744,980
Co-Location point	528,605	387,446	1	916,051	10%	135,985	56,959	1	192,944	723,107
Office decoration	4,233,166	192,192	ı	4,425,358	10%	1,534,851	278,782	ı	1,813,634	2,611,724
Sub-total	3,125,182,611	35,989,098	1	3,161,171,709		1,639,535,845	146,397,419	ı	1,785,933,264	1,375,238,445
b. Revalued assets										
Land and land development	346,561,561	1	1	346,561,561	ı	•		ı	•	346,561,561
Sub-total	346,561,561		ì	346,561,561		ı	•	1	•	346,561,561
Total balance as at 30 June 2017 (a+b)	3,471,744,172	35,989,098		3,507,733,270		1,639,535,845	146,397,419		1,785,933,264	1,721,800,006
Total balance as at 30 June 2016 (a+b)	3,498,789,009	9,188,940	36,233,777	36,233,777 3,471,744,172		1,503,420,284	156,039,902	19,924,341	1,639,535,845	1,832,208,327



Bangladesh Submarine Cable Company Ltd. Schedule of Trade Receivable As at 30 June 2017

(Amount in Tk.)

			-	0 11	<u>, , , , , , , , , , , , , , , , , , , </u>
SL #	Name of Customer	Opening Balance	Addition during the year	Collection during the year	Closing Balance
1	1 Asia Alliance Communication Ltd	9,544,709	-	-	9,544,709
2	1 Asia Alliance Gateway Ltd	4,257,981	-	-	4,257,981
3	Aamra Technologies Ltd	13,969,476	104,336,161	64,530,361	
4	ADN Telecom Ltd-ISP	2,351,446		11,038,054	
5	Always On Network BD Ltd-ISP	-	3,043,333	2,133,986	
6	Apple Global Tel Communications Ltd	3,583,087	464,823	-	4,047,909
7	Bangla Phone Ltd-ISP	343,924	6,601,920	2,848,516	
8	Bangla Tel Ltd	4,063,853	9,753,184	8,961,286	
9	Bangla Trac Communications Ltd.	927,853	5,492,435	5,241,438	
10	Bangladesh Internet Exchange Ltd-IIG	62,100	745,200	745,200	62,100
11	Banglphone Ltd-Co-Location Charge	617,661	1,035,000	86,250	1,566,411
12	BD Hub Ltd-IIG	3,211,086		16,741,533	
13	BD Link Communication Ltd	5,293,124		15,240,869	
14	BDREN/UGC-ISP	169,385	388,800	-	558,185
15	BESTEC Telecom Ltd	4,256,856		300,000	3,956,856
16	BG International Gateway Ltd	12,687,131	2,246,813	-	14,933,943
17	BG Tel Ltd.	1,672,301	9,502,785	9,172,248	2,002,838
18	Bharti Airtel Limited(Airtel)	761,701	-	-	761,701
19	BSNL	37,307,586	94,713,000	91,977,586	· ·
20	BTCL	662,153,111	242,148,435	67,519,343	
21	BTCL-IGW	5,503,366		5,503,366	
22	BTCL-IIG	16,033,513	100,533,000	83,123,669	
23	BTRC for DC&DR	-	1,437,871	1,437,871	-
24	BTS Communication(BD) Ltd-ISP	-	863,880	777,510	86,370
25	CEL Telecom Ltd	1	-	-	1
26	Chittagong Online Lte-ISP	12,420	12,420	24,840	-
27	Cybergate Ltd	8,688,122	40,020,000	42,523,149	6,184,973
28	Cybergate Ltd-IIG	54,000	812,810	702,820	163,991
29	DBL Telecom Ltd	203,065	-	203,062	3
30	Delta Infocom Ltd	4,818,358	-	800,000	4,018,358
31	Digicon Telecommunication Ltd	58,625	10,113,056	9,761,304	410,377
32	Earth Telecommunication Ltd-IIG	-	52,645,883	26,961,564	25,684,319
33	Earth Telecommunications Pvt.Ltd	3,079,216	-	2,106,000	973,216
34	Equitel Communication Ltd-IIG	9,175	1,700,405	1,617,605	91,975
35	Exabyte Ltd-IIG	51,750	621,000	561,150	111,600
36	Fiber@Home Global Ltd	-	16,100,000	2,817,900	13,282,100
37	Fiber@Home Ltd	4,577,343	52,697,884	54,180,781	3,094,447
38	Fiber@Home Ltd-ITC	-	4,698,624	2,155,829	
39	First Communication Ltd	1,723,998		600,000	
40	Global Fair Communication Ltd-IIG	1,371,720		4,737,000	
41	Global Fair Communincation Ltd	672,754	- /	405,881	266,873
42	Global Voice Telecom Ltd	2,146,934	9,502,785	9,172,248	
43	Greenland Technologies Ltd	300,000		200,000	100,000



Bangladesh Submarine Cable Company Ltd. Schedule of Trade Receivable As at 30 June 2017

Annexure-B

(Amount in Tk.)

					(Amount in TK.)
SL #	Name of Customer	Opening Balance	the year	Collection during the year	Closing Balance
44	HRC Technologies Ltd	6,255,081	9,502,785	7,643,550	8,114,317
45	Inter Cloud Ltd	944,967	4,617,610	4,802,609	759,967
46	I-Tel Ltd-IIG	65,550	-	-	65,550
47	Kay Telecommunication Ltd	10,478,235	-	-	10,478,235
48	KS Network Ltd-ISP	-	3,550,673	2,497,754	1,052,919
49	Level 3 Carrier Ltd	4	26,880,075	13,620,428	13,259,652
50	Level 3 Carrier Ltd-IIG	30,867,670	84,945,467	87,111,576	28,701,560
51	Managewell Communincations Ltd	619,371	10,914,799	5,984,674	5,549,496
52	Mango Tele Services Ltd.	218,484,955	18,838,839	45,796,362	191,527,432
53	Maxnet Online	12,653,417	-	-	12,653,417
54	Maxnet Online-IIG	17,837,436	23,908,471	24,181,463	17,564,445
55	Mir Telecom Ltd.	121,984	5,492,435	4,776,025	838,394
56	Novocom Ltd	1,103,414	7,521,000	7,521,000	1,103,414
57	Novocom Ltd-ITC	-	11,160,152	9,082,160	2,077,992
58	Novocom Ltd-IIG	1,370,661	14,423,875	13,433,875	2,360,661
59	Novotel	3,137,755	2,686,371	3,244,146	2,579,980
60	Organge Communication Ltd-ISP	39,210	18,630	-	57,840
61	Platinum Communications Ltd	272,517	-	-	272,517
62	Radiant Communication Ltd	7,062,242	-	-	7,062,242
63	Ranks Telecom Ltd	1,072,402	5,492,435	5,492,435	1,072,402
64	Ratul Telecom Ltd	12,032,480	1,266,360	-	13,298,840
65	REGO Communication Ltd	5,339,152	-	2,025,072	3,314,080
66	Roots Communications Ltd	2,688,459	10,753,840	8,961,537	4,480,762
67	Sky Tel Communication Ltd	1,624,730	-	541,577	1,083,153
68	Skytel Communications Ltd-IIG	4,174,236	23,415,767	22,266,565	5,323,438
69	SM Communication Ltd	-	1,344,610	-	1,344,610
70	Summit Communication Ltd-ITC	1,257,915	9,712,021	8,116,051	2,853,885
71	Summit Communication Ltd-IIG	21,290,300	119,143,260	111,556,656	28,876,904
72	Summit Communication Ltd-Power & Rack	-	228,083	-	228,083
73	Summit Communication-ADCN Termination	442,370	988,600	943,216	487,754
74	Summit Communications Ltd	1,027,168	34,448,806	26,089,129	9,386,845
75	Summit Communications Ltd-Co-Location	-	2,108,952	1,756,250	352,702
76	Teletalk Bangladesh Ltd-ISP	-	1,381,855	660,000	721,855
77	Telecom Italia Singapore Pte		2,549,295	2,549,295	-
78	Telex Ltd	18,880,608	-	-	18,880,608
79	Venus Telecom Ltd	2,542,414	7,140,165	7,476,475	2,206,104
80	Virgo Communication Ltd-IIG	-	571,550	468,050	103,500
81	Vision Tel Ltd	5,422,425	-	-	5,422,425
	Total	1,205,647,864	1,272,558,266	975,508,146	1,502,697,984



Annexure-C

Bangladesh Submarine Cable Company Ltd. Schedule of Security Deposit received from Clients As at 30 June 2017

(Amount in Tk.)

		(Amount in Tk.)					
SL #	Name of Customer	Opening Balance	Addition during the year	Adjustment during the year	Closing Balance		
1	Aamra Technologies Ltd	7,475,000	3,105,000	ı	10,580,000		
2	ADN Telecom Ltd-(ISP)	1,561,056	330,234	ı	1,891,290		
	Always On Network BD LTD-ISP		296,746	•	296,746		
4	Apple Network Ltd	1,012,390	-	ı	1,012,390		
5	Bangla Phone Ltd-IIG	147,591	-	ı	147,591		
	Bangla Tel Ltd	4,353,276	-	ı	4,353,276		
7	Bangla Trac	1,012,977	-	ı	1,012,977		
	Bangladesh Internet ExchangeLtd-IIG	62,100	=	ı	62,100		
	BanglaPhone Ltd-ISP	550,160	-	-	550,160		
10	BD Hub Ltd-IIG	2,282,969	1,759,500	1,496,369	2,546,100		
	BD Link Communication Ltd	2,299,712	-	-	2,299,712		
12	BG Tel Ltd	2,328,497	-	•	2,328,497		
13	BTCL	8,912,611	-	•	8,912,611		
14	BTS Communication(BD)Ltd-ISP	49,680	24,840	•	74,520		
15	Chittagong Online Ltd-ISP	12,420	-	12,420			
	Cybergate Ltd	3,450,000	-	-	3,450,000		
	Cybergate Ltd-IIG	51,750	74,865	-	126,615		
	Digicon Telecommunication Ltd	2,164,780	-	-	2,164,780		
	Earth Telecommunication Ltd-IIG		7,036,045	-	7,036,045		
20	Equitel Communication Ltd-IIG	242,949		ı	242,949		
	Fiber@Home Ltd	4,327,680	3,722,320	•	8,050,000		
22	Fiber@Home Ltd-ITC		508,559	•	508,559		
23	Fiber@Home Ltd CoLocation	3,059,000	754,400	•	3,813,400		
24	Global Fair Communication Ltd-IIG	786,600	-	•	786,600		
25	Global Voice Ltd	2,328,497	=	•	2,328,497		
26	HRC Technologies Ltd	2,094,780	-	-	2,094,780		
	InterCloud Ltd	983,549	-	983,549	-		
28	Kay Telecommunication Ltd	1,012,390	-	-	1,012,390		
29	KS Network Ltd-ISP	-	1,128,127	-	1,128,127		
30	Level 3 Carrier Ltd	-	5,750,000	-	5,750,000		
31	LCVCI O CAITICI LIA IIO	10,129,737	1,700,563	11,830,300	-		
	Managewell Communications Eta.	1,218,801	-	-	1,218,801		
33	Mango Teleservices Ltd.	8,812,879		-	8,812,879		
34	Maxnet Online-IIG	7,866,000	-	-	7,866,000		
35	Mir Telecom	5,412,537	-	-	5,412,537		
36	Novocom Ltd	2,120,702		-	5,294,702		
37	Novocom Ltd-ITC	-	1,541,736	-	1,541,736		
38	Novocom Ltd-IIG	2,412,111	-	-	2,412,111		
39	Novotel	1,012,977		1,012,977	-		
	Orange Communication Ltd-ISP	18,630	-	-	18,630		
41	Exabyte Ltd-IIG	51,750	-	-	51,750		
42	Ranks Telecom Ltd	1,012,390		-	1,012,390		
43	Roots Communication Ltd	896,154	-	-	896,154		
44	Skytel Communications Ltd-IIG	1,727,084		-	2,206,358		
45	Summit Communication Ltd-ITC	836,101	-	-	836,101		
40	Summit Communication Ltd-IIG	7,325,213		-	8,813,026		
47	Summit Communications Ltd	721,273	5,405,000	-	6,126,273		
48	Summit Communications Ltd Co-location	-	431,250	-	431,250		
49	Teletalk BD Ltd-ISP	-	345,000	-	345,000		
	Venus Telecom Ltd	595,014	-//	-	595,014		
51	Virgo Communication Ltd-IIG	-	51,750	-	51,750		
1	Total	104,731,766	39,107,021	15,335,614	128,503,172		



Annexure-D

Bangladesh Submarine Cable Company Limited

Statement of Profit or Loss for IIG Unit For the Year ended 30 June 2017

	Neter	2016-2017	2015-2016	
	Notes	Taka	Taka	
Revenue				
Circuit Activation Charge	28	1,028,000	904,000	
IP Transit Service	29	404,547,160	274,139,049	
IP Transit Service-Export	31	95,295,084	37,307,586	
		500,870,244	312,350,635	
Direct cost of operation				
Electricity and generator fuel		1,909,592	2,047,485	
Backhaul & Data connectivity Charge	34	124,237,699	90,303,843	
IP Transit Cost	35	85,543,385	65,784,738	
Depreciation of core machinery (Schedule-A)		20,156,131	17,002,672	
		231,846,807	175,138,738	
Gross profit		269,023,437	137,211,897	
Operating expenses				
General and administrative expenses		27,073,360	21,184,228	
Depreciation on property, plant and equipment		963,516	852,123	
Provision for Bad & Doubtful Debts		5,276,445	2,869,061	
		33,313,321	24,905,412	
Operating profit		235,710,117	112,306,485	
Non-operating income				
Bank interest and other income		649,996	1,526,246	
Profit before WPPF & WF		236,360,112	113,832,732	
Provision for contribution to WPPF & WF		11,255,243	5,420,606	
Profit before taxation		225,104,869	108,412,125	
Less: Current tax expense		16,882,865	5,420,606	
Net profit after tax		208,222,004	102,991,519	
Total comprehensive income		208,222,004	102,991,519	



Bangladesh Submarine Cable Company Limited

Rahmans' Regnum Center (7th & 8th Floor) 191,Tejgaon-Gulshan Link Road, Dhaka-1208, Bangladesh

I/We		
of		being a shareholder
of Bangladesh Submarine Cable Company Limited do hereby app	point	
Mr./Ms		
of		
(or failing his/her)		
Mr./Ms		
of		as my/our Proxy
to attend and vote on my/our behalf at the at the 9th Annual Gen on 21 October 2017, Saturday at 11:00 AM at SMW-5 Submarine Patuakhali or at any adjournment thereof or any ballot to be taken Signed thisday of October 2017	e Cable Land	ding Station Alipur, Kuakata
day of Colober 2017		
Signature of the Proxy	Signa	ture of the Shareholder(s)
BO ID No	Davianus]
No of Shares being held	Revenue Stamp of Tk. 20/=	

Notes:

- I). This Form of Proxy, duly completed must be deposited at least 72 hours before the meeting of the Company's Registered Office. Proxy is invalid if not signed and stamped as indicated above.
- II). Signature of the Shareholder should agree with the specimen signature registered with the Company.

Note



Bangladesh Submarine Cable Company Limited (BSCCL)

Rahman's Regnum Center (7th & 8th Floor) 191, Tejgaon-Gulshan Link Road, Dhaka 1208, Bangladesh Tel: 88 02 8879192, 88 02 8879194, Fax: 88 02 8879193, Web: www.bsccl.com